

DESERT KNOWLEDGE CRC

The Working Paper Series

Directory of Grants and Initiatives
for Desert Businesses

Maria Fay Rola-Rubzen
Fe M Gabunada

Working Paper

36

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Maria Fay Rola-Rubzen

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Contributing author information

Fay Rola-Rubzen is the project leader of Desert Biz™, Core Project 3 for the Desert Knowledge Cooperative Research Centre. Desert Biz™ conducts research to support the development of enduring businesses in the desert. Fay and her team work with desert SMEs in an action-research participatory framework.

Fe Gabunada is a postdoctoral fellow working with the Desert Biz™ project. She is experienced in participatory research and development and in working in interdisciplinary teams.

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The Desert Knowledge Cooperative Research Centre is an unincorporated joint venture with 28 partners whose mission is to develop and disseminate an understanding of sustainable living in remote desert environments, deliver enduring regional economies and livelihoods based on Desert Knowledge, and create the networks to market this knowledge in other desert lands.

Acknowledgement and disclaimer

The Desert Knowledge CRC receives funding through the Australian Government Cooperative Research Centres Program. The views expressed herein do not necessarily represent the views of Desert Knowledge CRC or its Participants.

This Directory is provided as a guide for general information. Reasonable care has been taken in its preparation; however, no responsibility is assumed for any errors or omissions, nor for any changes in the information contained since its compilation.

For additional information please contact

Desert Knowledge CRC

Publications Officer

PO Box 3971

Alice Springs NT 0871

Australia

Telephone +61 8 8959 6000

Fax +61 8 8959 6048

www.desertknowledgecrc.com.au

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Foreword

Welcome to the *Directory of Grants and Initiatives for Desert Businesses*. This Directory was initiated by the Desert Knowledge Cooperative Research Centre through its Desert Biz™ project.

Desert Biz™, is the DKCRC's core project on desert business enterprises. As part of its project activities, the Desert Biz™ team identified and compiled information on programs, projects, funding grants and initiatives of government, industry and organisations to support businesses and livelihoods in the desert. Information on various grants and initiatives available to small businesses Australia-wide and for those in New South Wales, Northern Territory, Queensland, South Australia, Victoria, and Western Australia were gathered.

The *Directory of Grants and Initiatives for Desert Businesses* is an important resource for small businesses in the desert. Although, several of the programs and grants in this compilation are also available to small businesses in general, the focus was to include those grants that are available to desert-based businesses.

We hope the information in this publication will be useful to you and your business.



Jan Ferguson
Managing Director

Acknowledgements

Information in this directory came from various government department and industry websites and offices. We are grateful to these departments and their contact staff for the information provided when validating and updating the information about their programs, grants and initiatives to support desert businesses.

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Introduction

This *Directory of Grants and Initiatives for Desert Businesses* is a compilation of programs, funding and initiatives of government, industry and organisations that support desert businesses in Australia. Information about these grants and initiatives were mostly obtained from websites and validated with the respective organisations and agencies.

This directory presents the names of organisations and agencies, their role(s) and specific programs, and the grants and initiatives offered to support livelihoods and businesses. The publication describes the types of grant or initiative and outlines the requirements for eligibility. It also provides the due dates, target group, contact details and the relevant internet address for the specific grants or funding body. While the objective and focus of this compilation is to provide general information for desert businesses, many of the grants or initiatives included are open to small businesses in general, mainly because there are very few that are specifically targeted towards supporting businesses in the desert.

The information in this publication is classified into three categories: grants and/or funding, training and/or mentoring schemes, and other programs. They include Australia-wide grants as well as grants classified by state. The first section of this directory lists grants available to business entities, regardless of location. This is then followed by the list of grants and initiatives available by state/territory, starting with New South Wales, then the Northern Territory, then Queensland, South Australia, Victoria, and finally, Western Australia.

It is hoped that this directory will support small businesses in desert regions by providing information regarding opportunities for funding, training, mentoring and other relevant activities to start, develop, and grow their enterprise.

Australia-wide

A. Grants/Funding

AusIndustry

AusIndustry delivers a range of more than 30 business programs including innovation grants, tax and duty concessions, small business development, industry support, and venture capital.

Grant/Initiative: [Pre-Seed Fund](#)

Description

The *Pre-Seed Fund* addresses the gap between promising scientific discoveries and commercialisation. It assists the commercialisation of public sector research and development (R&D) activities by further developing the management and entrepreneurial skills of public sector researchers and builds links with the finance and business community.

The program encourages the private sector to take a more active role in funding and managing the commercialisation of research from universities and Australian Government research agencies such as CSIRO, the Australian Nuclear Science and Technology Organisation, the Australian Institute of Marine Science, the Defence Science and Technology Organisation and Cooperative Research Centres.

Investments can be made in projects or companies which have been established to commercialise research.

Requirements for Eligibility

To be eligible for funding, companies must:

- be commercialising research and either be controlled by a university, a public sector research agency or a qualifying researcher;
- be using intellectual property that is at least 50% owned by a university, a public sector research agency or a qualifying researcher; and
- be incorporated and operate substantially in Australia and have not generated any sales revenue.

To be eligible for funding, projects must:

- be controlled or supervised by a university or a public sector research organisation or a qualifying researcher; and
- have at least 50% of its intellectual property be owned by a university, a public sector research agency or a qualifying researcher.

Dates

Researchers should approach the fund manager directly when they want to make an application. Applications can be made at any time.

Target Group

Companies or projects which have been established to commercialise research

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/>

Grant/Initiative: Textile, Clothing and Footwear (TCF) Small Business Program

Description

The *TCF Small Business Program* aims to improve the business enterprise culture of TCF small businesses that are not able to receive assistance under the TCF (SIP) or TCF Post-2005 (SIP) Schemes. It is a ten-year merit-based competitive program with funding of \$2.5 million per annum from July 2006 to June 2016.

The program is open to any eligible TCF small business or to a consortium that includes a TCF small business.

Requirements for Eligibility

A TCF small business or a consortium that involves an eligible TCF small business can apply.

A TCF small business is an entity that has fewer than 20 employees and undertakes eligible TCF activities as defined by the TCF Post-2005 (SIP) Scheme. For example, a TCF business that manufactures or designs for manufacture in Australia is eligible for funding. However, a business that solely imports overseas product or only undertakes retail activities is not eligible.

Dates

Applications are called once a year. The dates of application rounds are published on the Program Product information page at www.ausindustry.gov.au.

Target Group

Textile, clothing and footwear small businesses

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/>

Grant/Initiative: Renewable Energy Equity Fund (REEF)

Description

The *Renewable Energy Equity Fund (REEF)* is a specialist renewable energy equity fund based on the Innovation Investment Fund (IIF) model. It provides venture capital to assist small companies to commercialise R&D in renewable energy technologies.

The fund operates in the same way as other venture capital investment funds. The fund manager raises capital from investors and assesses small businesses in which to invest. The assessment is based on the expected rate of return.

Renewable energy technology research involving the following energy sources can be funded under the program:

- sun and wind;
- geothermal sources;
- biomass that has not been derived from fossil fuels;
- mini- or micro-hydro systems; and
- waves, tides and ocean.

Requirements for Eligibility

To qualify for the *Renewable Energy Equity Fund*, a company must:

- be commercialising renewable energy technology;
- be at the seed, start-up or early expansion stage of development;
- have majority of its employees and assets inside Australia at the time of first investment in the enterprise;

- have an average annual revenue over the previous two years that does not exceed \$4m per year and a revenue in either year of not more than \$5m.

Dates

This program is ongoing and has funding until 2010.

Target Group

Companies commercialising renewable energy technologies

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/>

Grant/Initiative: Small Business Advisory Services

Description

The Australian Government provides \$42m over four years to fund the delivery of low cost small business advisory services through nominated Business Enterprise Centres (BECs) throughout Australia.

The funding enables BECs to expand and strengthen their capacity to provide low-cost advisory services to small business, complementing the Government's overall objective to maximise the growth potential, prosperity and sustainability of small business. It aims to improve the business skills of small business operators, intending operators and independent contractors.

Requirements for Eligibility

Business Enterprise Centres throughout Australia can apply for funding.

Dates

The 2009 close date is not yet confirmed but the program will continue in 2009.

Target Group

Business Enterprise Centres throughout Australia

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

[http://www.ausindustry.gov.au/SmallBusiness/SmallBusinessAdvisoryServices/Pages/SmallBusinessAdvisoryServices\(SBAS\).aspx](http://www.ausindustry.gov.au/SmallBusiness/SmallBusinessAdvisoryServices/Pages/SmallBusinessAdvisoryServices(SBAS).aspx)

Grant/Initiative: Business Ready Program for Indigenous Tourism

Description

The *Business Ready Program for Indigenous Tourism* assists existing and start-up Indigenous tourism businesses develop business skills and knowledge required to establish and run a commercially viable tourism operation. The program funds business mentors to work directly with a portfolio of these businesses to transfer skills to individuals on all aspects of small business and the tourism industry.

The program seeks to address key barriers to the successful development of Indigenous tourism businesses, namely: lack of management, business and strategic planning skills.

The program funds selected business mentors to identify Indigenous tourism businesses in their region and work with them to:

- provide tailored intensive support to develop their management, business and strategic planning skills;
- assist individuals, start-ups and existing Indigenous tourism businesses to increase their potential for commercialising tourism products or services; and
- ensure businesses are capable of operating successfully within the Australian tourism industry.

Each mentor funded under the program identifies and provides services to approved portfolio of approximately 10 businesses. The number may vary depending on the training and mentoring needs of the individual businesses.

The following have been engaged as business mentors:

- Diverse Travel Australia Pty Ltd (SA);
- TLE North Pty Ltd (NT);
- Parkes Forbes Enterprise Development Centre Inc (NSW);
- Price-Louvel Partnership (WA);
- Freeman Productions Pty Ltd (QLD); and
- Andrew H West and Associates (Central Australia).

Requirements for Eligibility

Indigenous tourism businesses can apply.

Dates

This program is ongoing

Target Group

Indigenous tourism businesses

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au.

Internet Address

[http://www.ausindustry.gov.au/Tourism/BusinessReadyProgramforIndigenousTourismBRPIT/Pages/BusinessReadyProgramforIndigenousTourism\(BRPIT\).aspx](http://www.ausindustry.gov.au/Tourism/BusinessReadyProgramforIndigenousTourismBRPIT/Pages/BusinessReadyProgramforIndigenousTourism(BRPIT).aspx)

Grant/Initiative: Commercial Ready Program

Description

The *Commercial Ready Program* is a competitive merit-based grants program supporting innovation and its commercialisation. It aims to encourage growth and successful innovation in Australian companies by increasing the level of research and development, proof of concept and early-stage commercialisation of businesses, increase the international competitiveness of Australian businesses, foster greater collaboration with industry and between industry and research institutions, and generate national benefit for the Australian economy.

The program provides around \$200 million per year to small- and medium-sized enterprises (SMEs) to support two types of grants:

1. Commercial Ready – involves grants of \$250,001 to \$85 million for projects of up to three years; and
2. Commercial Ready Plus – involves grants of \$50,000 to \$250,000 for projects of up to 18 months for small businesses and companies controlled by Australian universities and public sector research organisations.

An eligible project must aim to produce, commercialise or establish the commercial or technical viability of a new, clearly identified product, process or service. Eligible applicants can apply for funding of up to 50% of eligible expenditure incurred on project-related R&D, proof-of-concept, and/or early-stage commercialisation activities.

Requirements for Eligibility

An eligible *Commercial Ready* applicant should have the following characteristics:

- a tax paying company or an individual willing to form a company incorporated under the Corporations Act 2001;
- has annual turnover (or group turnover if part of a group) of less than \$100 million in each of the last three financial years (for Commercial Ready Plus, only an applicant company's turnover is counted if it is controlled by an Australian university or public sector research organisation);
- can match the grant on a dollar for dollar basis over the life of the project; and
- has access to, or the beneficial use of, any intellectual property necessary to carry out and commercialise the project.

The applicant cannot source matching funds from in-kind (non-financial) contributions or from other government grant sources. Equity investments from joint private and public sector management funds, such as the Innovation Investment Fund or Pre-Seed Fund may be included as sources of eligible matching funds.

Dates

This program is ongoing.

Target Group

Small- and medium-sized businesses, companies controlled by universities and public sector research organisations

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/>

Grant/Initiative: Commercialising Emerging Technologies (COMET)

Description

The *Commercialising Emerging Technologies (COMET)* program engages private sector consultant business advisers across Australia to assist successful applicants commercialise their innovation. It provides financial assistance and access to business advice.

COMET assistance is available for up to two years.

Successful applicants are required to work with a COMET business adviser to develop and implement an assistance plan through third party specialist service providers. This may involve:

- management development including participation in approved management skills development courses;
- engagement of mentors;
- strategic and business planning (including an export strategy if appropriate);
- market research;
- establishing market validity by focussing on building a credible business position;
- intellectual property strategy; and
- proven technology (including finalising working prototype).

COMET financial assistance for companies is available through a two-tier funding structure as follows:

- Tier 1: Grant value of up to \$64,000 (exclusive of GST) - assistance is available at 80% of the eligible expenditure; and
- Tier 2: Grant value of up to an additional \$56,000 (exclusive of GST) - assistance is available at 50% of the eligible expenditure.

Assistance to individuals is available to develop management skills required to progress their innovation towards commercialisation. Grants to individuals are limited to \$5,000.

Requirements for Eligibility

To be eligible for a COMET grant, applicants must meet the following conditions:

- innovation must have commercial potential;
- majority (at least 51%) of the applicant's current business activities, employees or assets are within Australia;
- applicant must be prepared to become a corporate body under the Corporations Act 2001 prior to receiving assistance (except for individuals);
- applicant must have ownership of or beneficial use of any intellectual property necessary to commercialise the innovation;
- applicant company must be less than five years old (applicants may be exempted from this criterion by demonstrating through documentary evidence that the company has traded for less than five years);
- applicant is not related to a university (total turnover for the applicant company and its taxable related companies over the last two years must total less than \$8 million with not more than \$5 million in either year) or applicant is related to a university (total turnover of the applicant over the last two years must total less than \$8 million with not more than \$5 million in either year);

- applicant must be solvent and demonstrate the ability to fund the costs of the COMET assistance plan not met by the COMET grant; and
- applicant must be prepared to enter into a success fee agreement with a COMET business adviser if the applicant wishes to receive a capital injection.

If the applicant is an individual seeking assistance to undertake management skills activities, the above criteria are to be read as not precluding participation in the program by individuals.

Dates

Applications for this program can be made at any time. This program is until June 30, 2011.

Target Group

Early growth stage companies, spin-off companies, and individuals

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.innovation.gov.au/Programsandservices/CommercialisingEmergingTechnologiesCOMET/Pages/default.aspx>

Grant/Initiative: Innovation Investment Fund (IIF)

Description

The Australian Government's *Innovation Investment Fund (IIF)* promotes the commercialisation of Australia's research through the establishment of new fund managers to provide equity finance to small, early stage Australian companies.

The Australian Government invested \$221 million in rounds one and two of the IIF program, matched by the private sector up to a maximum ratio of two to one. The total funding available to support the commercialisation of early-stage Australian research and development under rounds one and two of the IIF program is \$354 million.

In round three, the Australian Government invested \$200 million. The Government's contribution must be matched one to one with privately-sourced capital.

The Innovation Investment Fund round three aims to:

- develop fund managers with experience in the early stage venture capital industry;
- encourage the development of new companies that are commercialising research and development;
- establish, in the medium term, a 'revolving' or self funding scheme; and
- develop a self-sustaining, early stage venture capital industry in Australia.

Requirements for Eligibility

Assessment of applications is done against the following IIF Program merit criteria:

- effectiveness of the applicant's strategies to contribute to training and developing Australian-based staff in all aspects of making venture capital investments in early stage companies;
- size of the proposed fund and ratio of privately sourced capital to Commonwealth program capital (subject to the Commonwealth program capital not exceeding a 1:1 ratio to the privately sourced capital and the Commonwealth program capital being no more than \$20 million);
- level and structure of proposed management fees;
- applicant's capacity and experience in early stage equity investing, giving particular attention to realizing returns from investments, sourcing investment opportunities and managing an investment portfolio;
- balance of the management team including qualified and skilled personnel;
- applicant's understanding of and experience in dealing with issues related to Australian and international investments, products, services and markets; and
- applicant's willingness to operate within the intent of the Innovation Investment Fund program.

Innovation Australia may attribute a preference to applicants that are new venture capital fund managers.

Dates

The Australian Government calls for applications annually. The dates for 2009 have not yet been confirmed. The most recent round was in 2007 and this funding extends for five years.

Target Group

Venture capital managers

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au or IIF3@innovation.gov.au

Internet Address

[http://www.ausindustry.gov.au/VentureCapital/InnovationInvestmentFundIIF/Pages/InnovationInvestmentFund\(IIF\).aspx](http://www.ausindustry.gov.au/VentureCapital/InnovationInvestmentFundIIF/Pages/InnovationInvestmentFund(IIF).aspx)

Grant/Initiative: Textile, Clothing and Footwear (TCF) Post-2005 Strategic Investment Program (SIP) Scheme

Description

The *Textile, Clothing and Footwear Post-2005 Strategic Investment Program Scheme 2005* (TCF Post-2005 SIP Scheme) provides funding of up to \$575 million over ten years. It aims to foster the development of a sustainable and internationally competitive TCF manufacturing and design industry in Australia.

The *TCF Post-2005 (SIP) Scheme* is open to TCF manufacturers and designers for manufacturing activities in Australia for the initial five years to 2010. Entities undertaking eligible clothing and finished textile activities will be able to benefit under the Scheme for an additional five years to 2015.

The *TCF Post-2005 (SIP) Scheme* provides incentives in the form of grants, paid annually and in arrears, for investment and innovation activities. Two types of grants are available on an entitlement basis as follows:

- Type 1 - funds up to 40% of eligible expenditures for new plant and equipment/building, participation in trade shows and in-store promotions, and (for clothing and finished textile entities) certain non-production related IT expenditure; and
- Type 2 - funds up to 80% of eligible expenditures for research and development, including innovative product design development activities, innovative process improvement, market research and some industrial property rights expenditure activities.

Requirements for Eligibility

The Scheme covers the initial development of a particular innovative product design or innovative process improvement activity but not the repeated application of the same claimed innovation.

Only activities undertaken in Australia are eligible.

Dates

Applications for this program can be made at any time. This program is until 2014/2015.

Target Group

Manufacturers and designers for manufacturing activities in Australia

Contact Details

AusIndustry Hotline: 132846

TCF Enquiries: (03) 92687922

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/Manufacturing/TextilesClothingandFootwearTCF/TextilesClothingandFootwearTCFPost-2005StrategicInvestmentProgramPost-2005SIPScheme/Pages/home.aspx>

Grant/Initiative: Textile, Clothing and Footwear (TCF) Small Business Program

Description

The *TCF Small Business Program* aims to improve the business enterprise culture of TCF small businesses that are unable to receive assistance under the TCF (SIP) or TCF Post-2005 (SIP) Schemes.

Business enterprise culture refers to the nature and style of decision making and production processes of a business. It describes to what extent the values, attitudes and norms within a business are entrepreneurial.

A business with a strong enterprise culture has the following characteristics:

- emphasises initiative, self-reliance and creativity;
- focuses on maximising commercial returns on products and services;
- is skilled at securing and maintaining a competitive market edge;
- generates and manages change largely from within; and
- has goals of financial growth and expansion.

A maximum of \$50,000 is available for a particular project. The maximum applies to any project regardless of its size or the cash contribution made by the applicant.

Grants are only to be used for approved expenditures incurred during (not before) the project period. Routine business expenses such as salaries of ongoing employees, advertising, or routine accounting are not eligible for grant support.

Requirements for Eligibility

The program is a competitive, merit-based grants program. It is open to any eligible TCF small business or to a consortium that involves an eligible TCF small business.

A TCF small business has fewer than 20 employees and undertakes eligible TCF activities as defined by the TCF Post-2005 (SIP) Scheme.

A TCF business that manufactures or designs for manufacture in Australia is eligible to apply for funding under the program. However, a business that solely imports products made overseas or only undertakes retail activities is not eligible.

To be eligible for a grant, the project must meet the following eligibility criteria:

- the project must meet the needs of a TCF small business that:
 - (i) has not received funding from either the TCF (SIP) Scheme or the TCF Post-2005 (SIP) Scheme;
 - (ii) is not likely to receive such funding for the financial year in which the application is made; and
 - (iii) is not likely to receive such funding for the financial year in which the project is undertaken;
- the project must be aimed at improving the business enterprise culture of the TCF small business; and
- the applicant must make a cash contribution to the project for which funding is sought. This contribution should not have come from a Commonwealth, State or Territory Government subsidy.

Dates

The program is until June 2016.

Target Group

TCF small businesses and consortia involving eligible TCF small businesses

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/Manufacturing/TextilesClothingandFootwearTCF/TextilesClothingandFootwearTCFSmallBusinessProgram/Pages/home.aspx>

AusTrade

Austrade delivers services that assist Australian businesses, initiate, sustain and grow trade and outward investment. It promotes Australia as an inward investment destination and supports the inflow of productive foreign direct investment. AusTrade also administers the Export Market Development Grants scheme and undertakes initiatives designed to improve community awareness of, and commitment to, international trade and investment. This organisation also provides advice to the Australian Government on its trade and investment development activities.

Grant/Initiative: Export Market Development Grants (EMDG)

Description

The *Export Market Development Grants (EMDG)* is a key Australian Government financial assistance program for aspiring and current exporters. It encourages small- and medium-sized Australian businesses to develop export markets. It reimburses up to 50% of eligible export promotion expenses above a threshold of \$10,000 and provides up to eight grants to each eligible applicant.

Requirements for Eligibility

Any Australian individual, partnership, company, association, co-operative, statutory corporation or trust that has carried on export promotion activities during the year can apply for an export grant.

To be eligible, the business must have:

- income of not more than \$30 million in the grant year;
- incurred at least \$15,000 of eligible export expenses under the scheme (first-time applicants can combine two years expenses); and
- principal status for the export business.

Moreover, the business must have promoted one of the following:

- export of goods and services;
- delivery of services outside Australia;
- certain services in Australia to non-residents;
- inbound tourism;
- export of intellectual property and know-how; or
- conferences and events held in Australia.

Dates

This program is until June 30, 2009.

Target Group

Australian individuals, partnerships, companies, associations, cooperatives, statutory corporations or trust carrying on business in Australia

Contact Details

Austrade

Phone: 132878

Email: emdg.help@austrade.gov.au

Internet Address

<http://www.austrade.gov.au/default.aspx?FolderID=1356>

Centrelink

Centrelink assists people to become self-sufficient and supports those in need.

Grant/Initiative: Exceptional Circumstances Professional Advice and Planning Grant

Description

The *Professional Advice and Planning Grant* is available to farmers in Exceptional Circumstances (EC) declared areas. The grant enables eligible farmers, on behalf of an eligible farm enterprise, to access professional assistance for a financial viability assessment and/or development of a written drought management plan or business plan that incorporates drought and risk management strategies.

The grant provides farmers with up to \$5,500 (including GST) worth of professional advice and planning assistance from a suitably qualified professional of their choice. Up to \$500 (GST inclusive) of the grant can be used for travel and incidentals incurred in obtaining professional advice.

Any funding previously received by the farm enterprise through Farm Help or the Sugar Industry Reform Programmes will be deducted from the initial entitlement of \$5,500.

There is also scope for recipients of the Professional Advice and Planning Grant to access an additional \$2,200. This extra funding is available at least six months after the initial grant is received to recipients who wish to re-evaluate their drought management plan.

There are two stages of the Professional Advice and Planning Grant. The first is to confirm the financial viability of the farm enterprise and the second is to obtain professional advice and planning assistance to develop a drought management plan or a business plan incorporating drought and risk management strategies.

Requirements for Eligibility

To be eligible, a farmer must represent a farm enterprise in an EC declared area and:

- be a member of a farming enterprise;
- have been a farmer for more than two years;
- contributes a significant part of labour and capital to the farm enterprise;
- derives a significant part of income from the farm enterprise;
- be in Australia; and
- meet the asset test for a farm enterprise.

Only one grant per enterprise is allowed.

If a farmer is eligible for the Murray-Darling Basin Irrigation Management Grant, he has already met most of the above eligibility criteria and is encouraged to apply for Professional Advice and Planning Grant.

Dates

Applications can be made at any time before June 12, 2009.

Target Group

Farmers in Exceptional Circumstances (EC) declared areas

Contact Details

Drought Assistance Hotline: 132316

Internet Address

http://www.centrelink.gov.au/internet/internet.nsf/payments/ec_papg.htm

Department of Agriculture, Fisheries and Forestry (Daff)

The *Department of Agriculture, Fisheries and Forestry* develops and implements policies and programs that ensure Australia's agricultural, fisheries, food and forestry industries remain competitive, profitable and sustainable.

Grant/Initiative: Australian Government Drought Assistance

Description

Exceptional circumstances like severe drought are beyond the control of farmers and agriculturally-dependent small businesses. With this, Exceptional Circumstances (EC) declarations for specific areas may be made.

Farm enterprises in EC declared areas and small businesses dependent on these farm enterprises may be eligible for assistance from Centrelink.

When an area is declared as EC, farmers and small businesses can apply to Centrelink for EC Assistance. Centrelink will test eligibility for this payment against the eligibility rules set by the Department of Agriculture, Fisheries and Forestry. These rules include income and asset tests. If the application is successful, the concerned will be paid Drought Assistance Income support fortnightly at the same rate as Newstart Allowance. The recipient will also qualify for a Health Care Card.

If a non-EC declared area is experiencing exceptional circumstances and has established a strong case for drought assistance backed by factual evidence, the area may be declared eligible for Interim Income Support. This interim support can be paid to farmers and eligible small business operators for up to six months while their area is being assessed for full EC declaration. If a full EC declaration for the area is made, Interim Income Support will be replaced by full EC assistance.

Requirements for Eligibility

To qualify for the *Drought Assistance Income Support*, the applicant must:

- be an Australian resident and living in Australia; and
- not be on Newstart Allowance or any other Centrelink benefit or pension or service pension from the Department of Veterans' Affairs.

To qualify for EC Assistance as a farmer, the applicant must:

- have a right or interest in the land used for the purposes of a farm enterprise, contribute a significant part of labour and capital to the farm enterprise and derive a significant part of income from the farm; and
- hold a current EC certificate identifying the farm as being located in an area that is eligible for assistance.

To qualify for EC Assistance as an eligible small business owner, the applicant must:

- have a current Australian Business Number (ABN) and carry out commercial activities (this does not include charities and not-for-profit groups);
- employ less than 100 full-time or equivalent employees; and
- be solvent (able to pay debt). The applicant needs to provide details of any pending insolvency or legal actions when applying for this relief assistance.

Small businesses must also demonstrate that:

- a significant financial downturn has affected their business due to the impacts of the drought on farming enterprises located in an EC declared area;
- they contribute a significant part of their labour and capital to the business and derive a significant part of their income from the business;
- they meet the asset test for the payment;
- they receive 70% or more of normal business turn over that comes from the provision of goods and services for farm activities in an EC declared area; or
- they are located in a town with a population of up to 10,000 that is substantially reliant on farm income and is in an EC-declared area.

Dates

Applicants can apply at anytime. This program is ongoing.

Target Group

Farmers and small businesses in EC-declared areas

Contact Details

Drought Assistance Hotline: 132316

Murray-Darling Basin Assistance Hotline Free Call: 1800050015

Youth and Student Services: 132490

ABSTUDY: 132317

Assistance for Isolated Children: 132318

Family Assistance Office: 136150

Speak to Centrelink in languages other than English: 131202

Customer Relations Free Call: 1800050004

Australian Government Services Fraud Tip-off Line: 131524

TTY Enquiries Free Call: 1800810586

Make an Appointment: 131021

Website: www.centrelink.gov.au

Internet Address

http://www.centrelink.gov.au/internet/internet.nsf/payments/drought_assist.htm

Grant/Initiative: Australia-China Agricultural Cooperation Agreement (ACACA)

Description

The *Australia-China Agricultural Cooperation Agreement (ACACA)* program is designed to enhance cooperation in the agriculture sector, develop trading relationships and exchange technical information between Australia and China. Its objective is to promote bilateral agricultural cooperation, covering all activities relating to agriculture, fisheries and forestry, from inputs and technology to food processing and distribution.

Every 18 months, the Australian Government and the Government of the People's Republic of China fund up to six delegation visits in each country to participate in the program.

For Australian residents, ACACA offers unique opportunities for farmers, agri-businesses, industry group, rural and regional associations, and educational and research academic institutions to visit locations within China and make business. The Chinese Ministry of Agriculture provides the same opportunity for stakeholders in China to visit Australia and establish business and communal contacts.

The current program focuses on projects that demonstrate commercial potential and provide clear flow-on benefits to industry.

Requirements for Eligibility

The following can apply for the ACACA program:

- farmers;
- agri-businesses;
- industry groups;
- rural and regional associations;
- academic institutions;
- statutory authorities; and
- state governments.

The applicants must be Australian-based and all proposed mission members must be Australian nationals.

Dates

The 2009-2010 funding round is now closed. The next funding round is expected to be advertised in mid-2010.

Target Group

Farmers, agribusinesses, industry groups, rural and regional associations; academic institutions, statutory authorities, and state governments

Contact Details

Ms Bernice Cheng
East Asia Section
Trade and Market Access Division
Australian Government Department of Agriculture, Fisheries and Forestry
GPO Box 858, Canberra ACT 2601

Phone: (02) 62724241

Fax: (02) 62724600

Internet Address

<http://www.daff.gov.au/market-access-trade/iac/acaca>

Grant/Initiative: Rural Financial Counselling Service (RFCS)

Description

The *Rural Financial Counselling Service* (RFCS) program was established in 1986 in response to drought, depressed commodity prices and increasing interest rates. The program is funded by the Australian and state governments who have committed funding until 30 June 2011.

The RFCS Program offers grants to state and regional organisations in order to provide free and impartial rural financial counselling to primary producers, fishers and small rural businesses who are suffering financial hardship and who have no alternative sources of impartial support.

For purposes of the Rural Financial Counselling Service Program, a small rural business is defined as a rural business that employs no more than ten full-time-equivalent (38 hours per week) employees and provides the majority of its services to primary producers and is directly involved in primary production.

Rural financial counselling is free, impartial and independent of financial institutions, welfare agencies and government. Rural financial counsellors can:

- help clients identify financial and business options;
- help clients negotiate with their lenders;
- help clients adjust to climate change through the Climate Change Adjustment Program, identify any advice and training needed and develop an action plan;
- help clients meet their mutual obligations under the Transitional Income Support program;

- give clients information about government and other assistance schemes;
- refer clients to accountants, agricultural advisers and educational services; and
- refer clients to Centrelink and to professionals for succession planning, family mediation and personal, emotional and social counselling.

Requirements for Eligibility

Not specified

Dates

This program is until June 20, 2011.

Target Group

State and regional organisations

Contact Details

Phone: 1800686175

Internet Address

<http://www.daff.gov.au/agriculture-food/drought/rfcs>

Department of Education, Employment and Workplace Relations (DEEWR)

The *Department of Education, Employment and Workplace Relations* helps unemployed Australians to find work and supports strong employment growth and improved productive performance of enterprises in Australia.

Grant/Initiative: Indigenous Capital Assistance Scheme (ICAS)

Description

The *Indigenous Capital Assistance Scheme (ICAS)* offers Indigenous businesses access to commercial finance and culturally appropriate professional and mentoring support services. The economic opportunities created through ICAS may support improved employment opportunities for Indigenous Australians.

Specifically, ICAS:

- gives Indigenous businesses access to financial support;
- provides cheaper interest rates, bank application and establishment fees and professional mentoring services; and

- makes available overdraft options for business, business development loans and finance for capital items.

Financial support for loans ranging from \$50,000 to \$500,000 is available over three years together with business advisory and mentoring support services. Financial support includes:

- interest rate subsidy;
- subsidy on part of the bank's application and establishment fees; and
- professional and mentoring support services subsidy.

The types of available finance include:

- business overdraft – can be used to smooth out fluctuations in cash flow, with easy access to a revolving line of credit;
- business development loans – with repayments over a term of up to 25 years at variable or fixed interest rates; and
- finance for capital items.

THE FOLLOWING ARE THE KEY FEATURES OF THE SCHEME:

- available nationwide;
- finance from \$50,000 to \$500,000 with subsidised interest for the first three years;
- reimbursement of loan establishment/documentation fees (up to \$820);
- provision of business advisory and mentoring services to assist in the development of a business; and
- reimbursement of fees for professional services purchased from accredited and registered accountants, lawyers, tax advisers and training from a registered training organisation.

Requirements for Eligibility

To apply for the scheme, applicants must:

- have an ABN;
- be at least 50% Indigenous Australian-owned (for companies this refers to shareholders) or for a partnership of two people, have at least one partner who is an Indigenous Australian;
- have at least 50% Indigenous Australian employees;
- utilise funds for the establishment of a new business, expansion or acquisition of an existing business that will lead to increased Indigenous employment;
- conduct a lawful business in accordance with the Indigenous Capital Assistance Scheme guidelines and is culturally or socially appropriate in the relevant local community;
- not be insolvent or in undischarged bankruptcy; and
- have total business debt liabilities (including Indigenous Capital Assistance Scheme finance) that do not exceed \$500,000 at any one time.

Dates

No dates specified

Target Group

Indigenous businesses

Contact Details

Indigenous Employment Line: 1802102

Internet Address

<http://www.workplace.gov.au/workplace/Individual/IndigenousAustralians/IndigenousCapitalAssistanceSchemeCAS.htm>

Grant/Initiative: Australian Apprenticeships Incentives Programme

Description

The *Apprenticeships Incentives Programme* aims to develop a more skilled workforce that delivers long-term benefits for the nation and international competitiveness. This is achieved by encouraging employers to open up genuine opportunities for skills-based training of their employees through provision by the Australian Government of financial incentives to employers who employ and train an Australian Apprentice.

Payment of incentives for Australian Apprentices (apprentices and trainees) is subject to employers and their Australian Apprentices satisfying eligibility criteria.

The standard commencement, recommencement and completion incentives are as follows:

- \$1,250 for an employer who commences an Australian Apprentice in Certificate II trainings;
- \$1,500 for an employer who commences an Australian Apprentice in Certificate III, IV or selected Diploma and Advanced Diploma qualifications;
- \$750 for employers recommencing out-of-trade Certificate III, IV or selected Diploma and Advanced Diploma Apprentices; and
- 25%, 50%, 75% or 100% of the \$2,500 completion incentive for employers of Australian Apprentices who successfully complete Certificate III, IV or selected Diploma and Advanced Diploma qualifications.

Other incentives include:

- \$1,100 special incentive for an employer who employs an Australian Apprentice in an eligible innovation Training Package qualification at the Certificate II or IV level;
- \$1,000 special incentive for Rural and Regional Australian Apprenticeships where the Australian Apprentice commences a Certificate III or IV qualification in a national skill needs occupation in a non-metropolitan area;
- \$750 additional incentive for an employer who employs an Australian Apprentice in an endorsed Australian School-based Apprenticeship at Certificate II to IV levels and in selected diplomas and advanced diplomas;
- \$750 for an employer who continues to employ a Certificate II to IV level or selected diploma and advanced diploma Australian School-based Apprentice after the student has completed Year 12;
- \$1,500 additional incentive for employers of eligible Certificate II Australian Apprentices who are employed by an employer who has current Exceptional Circumstances Drought Area certificate;
- \$1,500 additional incentive for employers on the successful completion of eligible Certificate II Australian Apprentices who attracted a Declared Drought Areas additional commencement incentive;
- \$750 special incentive for an employer who commences an eligible Certificate II to higher level Australian Apprentice who is a disadvantaged person aged 45 years or over;
- \$750 special incentive for an employer on the successful completion of a Certificate II to higher level Australian Apprentice who attracted a Mature Aged Worker special commencement incentive;
- \$1,000 special incentive for Group Training Organisations that support Australian Apprentices to complete a Certificate II Australian;
- additional assistance in the form of wage support payment, tutorial, interpreter and mentor services to eligible employers who employ a Certificate II or higher level Australian Apprentice with a disability;
- Australian Apprentices may be eligible for up to twelve months of Living Away from Home Allowance at the rate of \$77.17 per week in the first year, further twelve months assistance at the rate of \$38.59 in the second year and a further twelve months assistance of \$25 in the third year if the Certificate II or higher level Australian Apprentice had to move away from the parental/guardian home to commence or remain in an Australian Apprenticeship or is homeless;
- two tax exempt \$500 payments to eligible Australian Apprentices undertaking qualifications in the skill needs trades with a small/medium enterprise or Group Training Organisations;
- \$1,000 worth of tax exempt payments per year for the first and second years of Apprenticeship to eligible Australian Apprentices under 30 years of age undertaking a skills needs trade qualification at the Certificate III or IV level; and
- \$150 per week (\$7,800 per annum) in the first year and \$100 per week (\$5,200 per annum) in the second year for mid-career workers (aged 30 years or over)

to upgrade skills through an apprenticeship at the Certificate III or IV level in a trade occupation with high demand.

Requirements for Eligibility

Applicants must be Australian residents.

Dates

Applications for this program can be made at any time. This program is ongoing.

Target Group

Australian residents

Contact Details

Phone: 133873

Internet Address

<http://www.australianapprenticeships.gov.au/employer/incentives.asp#Incentives%20for%20Higher%20Technical%20Skills>

Grant/Initiative: Indigenous Small Business Fund (ISBF)

Description

The *Indigenous Small Business Fund (ISBF)* is part of the Australian Government's Indigenous Employment Policy that assists Indigenous community organisations in getting Indigenous businesses up and running, providing goods and services, and employing Indigenous people in lasting jobs.

ISBF has two main objectives:

1. foster the development of businesses owned and run by Indigenous community organisations; and
2. promote lasting Indigenous employment opportunities.

It offers funding to Indigenous community-based organisations in order to assist Indigenous people learn about business, develop good business skills and expand their businesses. It funds projects related to stand-alone businesses or franchises that help create Indigenous business opportunities and provide jobs for Indigenous people. The projects may involve one or more of the following:

- getting a mentor, business manager or consultant to assist in starting, managing and running a business;
- providing training in business and governance;

- developing a business plan or feasibility plan;
- looking for and developing business opportunities;
- getting assistance for marketing and promotion; and
- developing product or service.

ISBF pays up to \$110,000 per year for each approved project inclusive of the Goods and Services Tax (GST). Higher levels of funding for a project with more than one year duration can be considered at the discretion of DEEWR.

Requirements for Eligibility

Incorporated community Indigenous organisations can apply for funding. A community organisation is one that returns profits to the community and not to individuals.

Community Indigenous organisations may be incorporated under the Commonwealth Aboriginal Councils and Associations Act 1976 or other laws or systems. Organisations that are incorporated under other laws or systems will need to show that they are community-based, that their aims are consistent with the objectives of the Indigenous Small Business Fund and that Indigenous people have majority representation on the organisation's board or management committee.

Individual Indigenous people seeking to operate businesses on their own behalf are not funded by ISBF as other assistance is available.

Dates

No dates specified

Target Group

Incorporated Indigenous community-based organisations

Contact Details

Indigenous Small Business Fund
Department of Employment and Workplace Relations
GPO Box 9879
Indigenous Employment Line: 1802102

Internet Address

<http://www.workplace.gov.au/workplace/Individual/IndigenousAustralians/IndigenousSmallBusinessFund.htm>

Grant/Initiative: Structured Training and Employment Projects (STEP)

Description

The *Structured Training and Employment Projects (STEP)* is one of the elements of the Indigenous Employment Policy. STEP aims to generate more employment opportunities for Indigenous Australians particularly in the private sector.

The types of assistance provided in a STEP package are as follows:

- job placement;
- workplace orientation and on-the-job support and advice;
- mentoring;
- wage subsidy;
- assistance with developing an Indigenous employment strategy for an organisation;
- developing cross-cultural awareness training packages and a contribution to the cost of delivering training;
- marketing initiatives to identify suitable participants;
- personal assistance to participants prior to commencing training or work;
- pre-employment and formal/accredited training while employed or prior to employment; and
- support for the developing an SRA with local Indigenous people and communities which focus on employment.

Funding can be made directly to the organisation that delivers assistance or funding can be used to purchase some or all of the assistance from another organisation or individual.

The level of funding available through STEP depends upon a combination of factors that include:

- skills and job readiness of the participant;
- nature of the job and required level of training;
- access to support from other employment services such as Job Network;
- level of training completed by a participant;
- length of time a participant stays in a job; and
- location of the project.

Applicants are expected to make a significant funding contribution. If applicants are employers, they must meet employment on-costs and the purchase of capital equipment.

Funding for participant-based projects is generally calculated on an annual, per participant basis and ranges from \$2,200 to \$11,000 for some community

organisations. Funding is generally provided for one year or for two years in respect of New Apprenticeships.

Requirements for Eligibility

STEP funding is available to employers and other organisations that can generate employment opportunities for Indigenous Australians. While employers can be from the private, public or community sector, the focus is on increasing jobs in the private sector.

Employers can apply directly to DEEWR for funding by talking with their local DEEWR office and submitting an application. Organisations that are not intending to be employers of STEP participants should contact their local DEEWR office to discuss how to apply for funding.

To be eligible for assistance under STEP, a participant must:

- be of Aboriginal and/or Torres Strait Islander descent;
- identify as an Aboriginal and/or Torres Strait Islander; and
- be accepted as an Aboriginal and/or Torres Strait Islander by the community in which he/she lives or has lived.

It is preferable that STEP projects provide employment opportunities for unemployed Indigenous people. However, those who are employed can participate in STEP to achieve an improved employment outcome. This would include moving from casual or part-time work to increased hours or accessing training and employment that will improve skills and ongoing employment prospects.

The project must demonstrate clear benefits to the participants' communities. A participant who has previously been supported under STEP is usually not eligible to participate in another STEP project within a two-year period unless DEEWR approves the second placement.

Dates

Applications can be made at any time. This program is until June 2009.

Target Group

Employers and organisations

Contact Details

Indigenous Employment Line: 1802102

Website: www.workplace.gov.au

Internet Address

<http://www.workplace.gov.au/workplace/Programmes/IndigenousProgs/STEP/STEPforemployers.htm>

Grant/Initiative: Wage Assistance Program

Description

The *Wage Assistance Program* was established in 1999 as part of the Indigenous Employment Policy. It provides incentives to employers who provide ongoing employment for eligible Aboriginal and Torres Strait Islander job seekers.

The Program offers salary subsidies to employers of up to:

- \$4,400 for full-time work (35 hours per week or the hours defined as full-time in the relevant industrial award or certified workplace agreement); or
- \$2,200 (including GST) for ongoing part-time work of at least 15 hours per week.

Wage Assistance is used mainly by small private sector businesses and is available for apprentices and trainees as well as other employees. It is also available to public and community sector employers.

Requirements for Eligibility

To be eligible for wage assistance, the job must be:

- paid under an Award or a Certified Agreement;
- ongoing (the employer knows of no reason why the vacancy cannot continue indefinitely); and
- a full-time job of 35 hours per week or the full-time hours specified in the Award or Agreement; or
- a part-time job of at least 15 hours per week; and
- not receiving wage subsidy funding from any other government program.

Moreover, the employee must be:

- an unemployed Aboriginal or Torres Strait Islander; and
- if 21 years of age or over, receiving an eligible income support payment; or
- participating in a CDEP project (the job must be outside of CDEP grant funding); or
- if under 21 years old and not in receipt of income support, must be registered with Centrelink or a Job Network member as looking for work.

Dates

This application must be lodged within 28 days of the job seeker commencing work with the employer. This program is ongoing.

Target Group

Employers who provide ongoing employment for eligible Aboriginal and Torres Strait Islander job seekers

Contact Details

Workplace Information Line: 1300363264

Email: waadmin@deewr.gov.au

Internet Address

<http://www.workplace.gov.au/workplace/Organisation/Employer/EmploymentIncentives/WageAssistance.htm>

Department of Innovation, Industry, Science and Research (DIISR)

The *Department of Innovation, Industry, Science and Research* aims to increase prosperity for all Australians through internationally competitive and sustainable industry.

Grant/Initiative: Geelong Investment and Innovation Fund (GIIF)

Description

The *Geelong Investment and Innovation Fund* was established by the Australian and Victorian Governments together with Ford Australia following Ford's restructure of its manufacturing operations in Geelong.

The Fund assists industry development in the Geelong region by providing grants to support new investment that will create sustainable jobs.

Requirements for Eligibility

New investments that create sustainable jobs are qualified.

Dates

The second and final funding round closed on 31 October 2008.

Target Group

New investments that create sustainable jobs

Contact Details

Department of Innovation, Industry, Science and Research

Phone: (03) 92687533

Email: giif@innovation.gov.au

Internet Address

<http://www.innovation.gov.au/Programsandservices/GeelongInvestmentandInnovationFund/Pages/GeelongInvestmentandInnovationFund.aspx>

Grant/Initiative: SA Innovation and Investment Fund (SAIIF) – Industry Development Program

Description

The purpose of the *SAIIF Industry Development Program* is to support investment aimed at creating sustainable new jobs in South Australia with focus on the southern suburbs of Adelaide.

Eligible investment will create new or additional business capacity designed to enhance sustainable employment, business and economic opportunities with a focus on innovative manufacturing and/or technology projects. Investment proposals resulting in the creation of new jobs in South Australia at the expense of jobs elsewhere in Australia will not be favoured.

Financial assistance will only be provided for up to 50% of projected eligible capital costs (primarily for plant and equipment directly applied to the production of the outputs of the investment proposal excluding land, buildings and infrastructure) and on the provision of satisfactory evidence that the agreed Payment Milestones have been achieved.

Requirements for Eligibility

Eligible applicants are firms/commercial enterprises which:

- are legal entities (with whom the Australian Government and the South Australian Government can enter into legally binding funding agreements; and
- can demonstrate the commitment of funding exclusive of in-kind contributions to the investment proposal which is free of other government funding and which at least matches the funding which is being sought from the Program.

The following are not eligible to apply:

- individuals who are not registered for business purposes;
- Australian Government, state, territory and local government agencies and bodies;

- entities that do not comply or have not complied with state or Commonwealth laws including the Equal Opportunity for Women in the Workplace Act 1999; or
- MMAL and its related companies.

Dates

The funding date for the next round is yet to be confirmed. The program is until 2011.

Target Group

Firms and commercial enterprises

Contact Details

Phone: (03) 92687548

Email: saiif@innovation.gov.au

Internet Address

<http://www.innovation.gov.au/Programsandservices/SAIIF/Pages/SAIIF.aspx>

Grape and Wine Research and Development Corporation (GWRDC)

The *Grape and Wine Research and Development Corporation* supports the development of the Australian grape and wine industry by planning and funding collective research and development (R&D) programs. It facilitates the dissemination, adoption and commercialisation of the results through out the industry.

Grant/Initiative: Grape and Wine Research and Development Corporation (GWRDC) Projects

Description

The *Grape and Wine Research and Development Corporation* (GWRDC) supports the growth of the Australian grape and wine industry by planning and funding collective research and development (R&D) programs and facilitating the dissemination, adoption and commercialisation of the results throughout the industry.

To achieve this, GWRDC:

- investigates and evaluates the R&D requirements for the Australian grape and wine industry, develops a five-year research and development plan and an Annual operational plan;
- provides R&D funding;

- monitors, evaluates and reports to the Minister for Agriculture, Fisheries and Forestry, Parliament and industry on R&D activities that are coordinated or funded, wholly or partly by the GWRDC; and
- facilitates the dissemination, adoption and commercialisation of R&D results to industry.

Requirements for Eligibility

Assessment criteria for proposals include:

- delivery of research outcomes to the grape and wine industry that have a clear economic, environmental or social benefit and/or contribute to the sustainability of the industry and the Australian community; or
- generation of fundamental knowledge or research capacity that is to the long-term benefit of the industry and Australian community and/or has potential to produce knowledge that benefits other priority areas of research.

In addition, proposals must:

- clearly address priorities outlined in the GWRDC five-year R&D plan 2007-2012;
- clearly address industry priorities;
- be feasible as defined in the research plan;
- be novel and not duplicate other work;
- include appropriate collaborations;
- be of good value for the scale of investment; and
- be delivered in an '*industry ready*' form in a timely manner.

Dates

The program has been currently restructured. This program is until 2012.

Target Group

Researchers and development workers in the grape and wine industry

Contact Details

Mail address:

Grape and Wine Research and Development Corporation
PO Box 221, Goodwood SA 5034 Australia

Courier address: 67 Greenhill Road, Wayville SA 5034 Australia

Tel: (08) 8273 0500 Fax: (08) 83736608

Email: gwrdc@gwrdc.com.au Email (Project proposal): applications@gwrdc.com.au

Internet Address

<http://www.gwrdc.com.au/>

Horticulture Australia Ltd (HAL)

Horticulture Australia Ltd works in partnership with the horticulture sector to invest in programs that provide benefit to Australian horticulture industries.

Grant/Initiative: Horticulture Australia's (HAL) R&D Program

Description

Horticulture Australia LTD (HAL) invests around \$80 million annually in projects in partnership with the horticultural sector. These projects cover research and development and marketing activities.

HAL supports projects that cover the following topics: export market development, domestic marketing, industry analysis, industry development, commercialisation, product integrity, biosecurity, post-harvest, emerging technology, natural resource management, climate change, crop production, plant health, breeding and biotechnology.

Projects are funded through R&D levies, marketing levies and voluntary contributions. All HAL's R&D activities are supported by the Australian Government through the provision of matching funding.

Requirements for Eligibility

R&D projects that align with the relevant industry strategic plan and annual priorities can be eligible for HAL funding.

Dates

The submission period for applications for 2009 is likely to be from mid-January to mid-March. This program is until December 2009.

Target Group

Research and development workers in the horticulture sector

Contact Details

Horticulture Australia Limited
Level 7, 179 Elizabeth Street
Sydney NSW 2000
Tel: (02) 82952300
Fax: (02) 82952399

Internet Address

http://www.horticulture.com.au/working_hal/overview.asp

Indigenous Business Australia (IBA)

Indigenous Business Australia creates opportunities for Aboriginal and Torres Strait Islander individuals and communities to build assets and wealth.

Grant/Initiative: Indigenous Business Development Programme

Description

The *Indigenous Business Development Programme* offers the following services:

- Business Support –available to Aboriginal and Torres Strait Islander individuals or businesses. Support provided includes access to professional and marketing advice, support to develop a business idea, assistance to start or acquire a business, training and development of business skills and other services such as product development, assistance with business growth, feasibility studies and provision of ongoing mentoring services.
- Business Finance –also available to Aboriginal and Torres Strait Islander individuals or businesses. Services provided include assistance with the acquisition, establishment and development of commercially viable enterprises and access to commercial loans for eligible individuals, partnerships and corporations. The base interest rate on all loans is set at 2.5% and is reviewed every six months.
- Economic development Initiatives – these foster the development of Indigenous businesses by improving the capacity of Aboriginal and Torres Strait Islander people to start and operate a business. These initiatives aim to provide practical guidance on how to develop or implement business ideas and give access to tailored information and products.

Requirements for Eligibility

The programme has the following eligibility requirements:

- confirmation of Aboriginal or Torres Strait Islander descent;
- commercial viability of the enterprise (applicants must demonstrate how the business will repay the loan in accordance with the agreed terms including meeting the requirement to provide an adequate return to the owner);
- security (borrowers must provide adequate assets of sufficient real value that can be sold to recover the loan funds in case of default);
- satisfactory credit report; and
- management skills.

Dates

This program is ongoing.

Target Group

Aboriginal or Torres Strait Islander individuals or businesses

Contact Details

Indigenous Coordination Centres (ICC) in Sydney, Adelaide, Perth, Broome, Brisbane, Cairns, Melbourne, Wagga Wagga and Darwin

Phone: 1800804754

Internet Address

www.iba.gov.au

Grant/Initiative: Indigenous Equity and Investments Programme

Description

Through the programme, IBA invests directly in business opportunities with industry partners that are recognised experts within their fields. Majority of these investments are joint venture structures that involve a local Indigenous community as part of the investment.

EIP investments can be on the following:

- tourism - includes accommodation facilities, tour companies and a cultural theme park;
- mining and services – includes commercial waste transfer station, commercial laundry, insurance brokerage and various companies associated with the provision of services to the mining industry; and
- property - includes diversity of properties located Australia-wide and includes office, retail and light industrial accommodation.

Requirements for Eligibility

The following are eligible to apply:

- Indigenous groups with sound business proposals ; and
- private sector with sound business opportunity requiring investment capital.

Dates

Ongoing

Target Group

Indigenous groups and private sector with sound business proposals

Contact Details

Phone: 1300662746

Internet Address

www.iba.gov.au

B. Training/Mentoring

AusTrade

Austrade delivers a range of more than 30 business programs including innovation grants, tax and duty concessions, small business development, industry support and venture capital.

Grant/Initiative: New Exporter Development Program (NEDP)

Description

The *New Exporter Development Program* is designed for small- and medium-sized Australian businesses that are new to or have limited experience in exporting. The program helps eligible businesses develop the skills and knowledge required to seek out and be ready for export opportunities.

The program provides participants valuable advice and information, tailored export coaching and assistance on the ground in selected overseas markets. Participants in the program work with an assigned export adviser over an 18-month period and receive the following services:

- assistance in selecting an export market;
- export coaching tailored to the needs of the business;
- twenty hours of assistance at no charge delivered through Austrade's overseas network in a maximum of two markets.

Participants are required to:

- commit resources and reasonable management time to the program;
- meet the various costs of participation including travel and market research; and
- be aware that the export coaching will need to be completed and the twenty hours of assistance in overseas markets will need to be used within 18 months of being signed on to the program.

Requirements for Eligibility

To be eligible for the program, the business should have:

- current Australian Business Number (ABN);
- Australia as its main place of business;
- never previously been signed on to the *New Exporter Development Program*; and
- not exported more than three times in the last three years or have not achieved exports with a cumulative value of more than \$200,000 in the last three years.

In addition, the business must be export capable and have:

- a product, service or patented intellectual property with clear export potential;
- management commitment to becoming an exporter and developing the export side of the business including willingness to visit the market, if appropriate;
- ability to assign export budget and financial resources to get into export including budget to visit the market;
- growth strategy;
- understanding that the company will need to participate in coaching before going on an overseas visit or mission;
- marketing materials such as a website or brochure with an understanding that materials specific to the international market may need to be developed; and capacity to build supply capability.

Dates

This program is ongoing.

Target Group

New and irregular exporters with limited experience

Contact Details

Robert Chua: Export Adviser
Barton - NSW Business Chamber Ltd
Unit 6, 125 Gladstone Street
Fyshwick ACT 2609 Australia
PO Box 4255, Manuka ACT 2603
Tel: (02) 62806468 or 62808546
Mobile: 0419257694 Fax: (02) 62391947
Email: robert.chua@australianbusiness.com.au
Website: www.australianbusiness.com.au

Internet Address

<http://www.austrade.gov.au/New-Exporter-Development-Program/default.aspx>

Department of Education, Employment and Workplace Relations (DEEWR)

The *Department of Education, Employment and Workplace Relations* helps unemployed Australians to find work and supports strong employment growth and improved productive performance of enterprises in Australia.

Grant/Initiative: New Enterprise Incentive Scheme (NEIS)

Description

The *New Enterprise Incentive Scheme* (NEIS) helps participants become self-sufficient and independent by establishing a new small business. It provides training on small business management, business skills and business plan development.

The Scheme provides NEIS Allowance to participants for up to 52 weeks, NEIS Rental Assistance for up to 26 weeks and business advice and mentoring support during the first year of business operation.

NEIS helps participants develop a business plan as part of the training. The plan needs to be approved before starting the business with NEIS assistance.

NEIS does not provide start-up funds such as loans or grants.

Requirements for Eligibility

In order to participate in NEIS, the candidate must:

- be registered on DEEWR information systems as eligible for the full range of Job Network services and at least 18 years old and receives an allowance specified by DEEWR as NEIS eligible; or
- a mature age job seeker not on income support who is registered for Job Search Support only, 50 years or over and has the capacity to be financially self-sufficient while undertaking NEIS training; or
- eligible to participate in NEIS under the Australian Government Labour Adjustment Package.

All NEIS participants must:

- be available to train and work full-time in the business;
- agree to hold and maintain a controlling interest in the business during the term of the NEIS Participant Agreement;
- not have received NEIS Assistance in the previous two years and not have received previous NEIS Assistance for a similar business activity; and
- not be an undischarged bankrupt.

The business must:

- be independent, reputable and lawful;
- be assessed as commercially viable by a NEIS provider;
- not be operating on a commercial basis;
- not compete directly with an existing business ;
- not involve the purchase or take over of an existing business; and be established, located and operated solely in Australia.

Dates

This program is ongoing. Applications can be made at any time.

Target Group

Individuals

Contact Details

Employment Services Information Line: 136268

Internet Address:

<http://www.workplace.gov.au/workplace/Programmes/NEIS/>

C. Other Programs

AusIndustry

AusIndustry delivers a range of more than 30 business programs including innovation grants, tax and duty concessions, small business development, industry support, and venture capital.

Grant/Initiative: Certain Inputs to Manufacture (CIM)

Description

The *Certain Inputs to Manufacture* (CIM) Scheme reduces input costs by providing duty free entry for certain goods used in activities directed towards import replacement and export enhancement. It enables the following goods to be imported duty free:

- raw materials and intermediate goods classified under heading 5903 or within Chapter 28,29, 32, 34, 35 37, 38,39 or 48 of Schedule 3 of the Customs Tariff, broadly chemicals, plastics and paper goods and;
- metal materials and goods classified within Chapters 72 to 82 of Schedule 3 of the Customs Tariff used in packaging food.

Requirements for Eligibility

Applications can be made by or on behalf of an end user of the material or goods.

The eligibility criteria used to assess an application under the CIM scheme include:

- prospective in nature - applications must be lodged before the goods which are the subject of the application, are imported;
- enhancement of competitiveness - goods that are the subject of the application must be intended for use in export enhancement or import replacement activities that would generate a quantifiable and significant benefit to Australia; and
- eligibility of goods - eligibility is restricted to chemical, plastic and paper raw materials and intermediate goods and certain food packaging that has a substantial and demonstrable performance advantage over those produced in Australia.

Dates

Applications can be made at any time before the good is imported. This program is ongoing.

Target Group

End users of the material or goods that are going to be used for import replacement and export enhancement activities that would generate a quantifiable and significant benefit to Australia

Contact Details

Product Manager
Policy By-laws
GPO Box 9839
Canberra ACT 2601
AusIndustry Hotline: 132846
Email: aiact@innovation.gov.au

Internet Address

[http://www.ausindustry.gov.au/ImportandExport/CertainInputstoManufactureCIM/Pages/CertainImportstoManufacture\(CIM\).aspx](http://www.ausindustry.gov.au/ImportandExport/CertainInputstoManufactureCIM/Pages/CertainImportstoManufacture(CIM).aspx)

Grant/Initiative: Enhanced Project By-Law Scheme (EPBS)

Description

The *Enhanced Project By-Law Scheme* (EPBS) provides tariff duty concessions on eligible goods for significant projects in the mining, resource processing, agriculture,

food processing, food packaging, manufacturing, gas supply, power supply and water supply industries. The scheme incorporates an Australian Industry Participation Plan to encourage the use of Australian industry in projects and global supply chains.

The EPBS enables eligible goods not made in Australia or technologically superior to those made in Australia to be imported duty free. These goods include:

- functional units (machinery integrally connected to perform a process);
- procurement packages and equipment packages (a quantity of the same type of machinery, equipment or their components which is used across the project);
- pipes, pipelines, conveyors and flexible flow lines; and
- stainless steel materials to be directly incorporated into the goods identified above.

Under the EPBS, eligible goods can be imported in separate shipments and still be eligible but applications must be lodged before eligible goods are imported.

Requirements for Eligibility

Projects must meet the following criteria:

- sector eligibility - EPBS concession applies mining, resource processing, agriculture, food processing, food packaging, manufacturing, gas supply, power supply and water supply industries;
- expenditure threshold - eligible projects must have total project expenditure on capital goods of \$10 million or greater;
- availability of goods - only eligible goods that are not produced in Australia or are technologically superior to those made in Australia are eligible for a concession under the Enhanced Project By-law Scheme. The customer must demonstrate through specified sources or consultation with Australia industry that goods are not available in Australia; and
- Australia Industry Participation Plan – EPBS customer must develop and implement a plan to provide full, fair and reasonable opportunity to Australian industry to participate in all aspects of the project. The Australian Industry Participation Plan must address Australian participation across the entire project and not just the selection process in relation to each eligible good.

Dates

The EPBS operates on a prospective basis. Applications must be lodged before goods are imported. Applications lodged after the goods are imported are retrospective and will be refused.

Target Group

Mining, resource processing, agriculture, food processing, food packaging, manufacturing, gas supply, power supply and water supply industries

Contact Details

Customer Service Manager
AusIndustry State Offices

Product Manager
Enhanced Project by-Law Scheme
AusIndustry Hotline: 32846
Email: hotline@ausindustry.gov.au
Website: www.ausindustry.gov.au

Internet Address

[http://www.ausindustry.gov.au/ImportandExport/EnhancedProjectBy-lawSchemeEPBS/Pages/EnhancedProjectBy-lawScheme\(EPBS\).aspx](http://www.ausindustry.gov.au/ImportandExport/EnhancedProjectBy-lawSchemeEPBS/Pages/EnhancedProjectBy-lawScheme(EPBS).aspx)

Grant/Initiative: Textile, Clothing and Footwear (TCF) and Expanded Overseas Assembly Provisions (EOAP) Scheme

Description

The *Expanded Overseas Assembly Provisions (EOAP) Scheme* is administered by the Australian Customs Service on behalf of the Department of Innovation, Industry, Science and Research. It enables participants to assemble certain goods overseas from predominantly Australian fabric and leather. The assembled goods can be imported for local consumption with duty payable only on the cost of overseas processing and content.

EOAP is intended to help the ongoing development of Australian textile, clothing, footwear and leather firms and increase net benefits to the Australian economy. The Scheme is also intended to enable the Australian textile, clothing, footwear and leather industries to retain their value adding and high-skilled activities.

Under EOAP, firms are able to convert offshore cut or uncut fabric and leather into finished goods. They can also carry out some offshore post assembly operations. Firms manufacture authorised goods offshore and import the assembled goods without accruing a duty liability on the value of the EOAP component. This is subject to the following limitations:

- participants must be both exporter of the fabric and/or leather and importers of the assembled goods. Ownership of materials or assembled goods may not be transferred between the time of export from and import into Australia; and
- value of non-Australian fabric or leather must be no greater than 20% of the value of the total fabric and/or leather used in the manufacture of the good. This applies for each article made. Certain activities are considered to be ineligible overseas activities and would negate a concession for goods imported under the Scheme. These include dyeing and finishing, printing or embossing

the imported fabric and/or leather, regardless of pre or post assembly. Embroidery or post-assembly operations carried out offshore such as laundering, stone-washing, acid washing, pressing, labelling, ticketing and packaging are permitted under the Scheme.

The goods covered by EOAP are contained in chapters 42, 43, 61, 62 and 64 of the *Customs Tariff Schedule 3* of the Scheme guidelines.

Requirements for Eligibility

Any Australian textile, clothing, footwear or leather manufacturing and/or design firm may apply to participate in the scheme.

Dates

Applications for this program can be made at any time. This program is until June 30, 2010.

Target Group

Australian textile, clothing, footwear or leather manufacturing and/or design firms

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Website: www.ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/Manufacturing/TextilesClothingandFootwearTCF/TextilesClothingandFootwearTCFExpandedOverseasAssemblyProvisionsEOAPScheme/Pages/home.aspx>

Grant/Initiative: Textile, Clothing and Footwear (TCF) Product Diversification Scheme (PDS)

Description

The *Product Diversification Scheme* is designed to assist clothing and finished textile manufacturers and designers located in Australia internationalise their sourcing arrangements and complement their product range. It provides duty credit that can be used to offset duty payable on qualifying finished clothing or relevant finished textile articles.

Duty credits can be used to offset duty payable on qualifying TCF goods imported into Australia by the manufacturer in the financial year in which it is earned. Duty credits are non-transferable and expire at the end of the financial year in which the

duty credit was issued. Credits can only be applied to qualifying goods entered for home consumption from 1 July 2006 to 30 June 2016.

Requests for duty credits must accompany a claim for a grant under the *TCF Post-2005 (SIP) Scheme* and must be accompanied by an auditor's report verifying the claimed additional production. The last opportunity to request duty credits will coincide with a claim for a grant under the *TCF Post-2005 (SIP) Scheme* for the 2013/2014 program year.

Requirements for Eligibility

To be eligible to earn duty credits, the applicant must be eligible clothing or finished textile entity as defined under the *TCF Post-2005 (SIP) Scheme 2005*.

Duty credits can only be earned if:

- applicant has additional production of eligible nominated products (eligible TCF products resulting directly and predominantly from an eligible clothing or finished textile activity as defined by the *TCF Post-2005 (SIP) Scheme*);
- applicant is entitled to be paid a grant within the meaning of the *TCF Post-2005 (SIP) Scheme*; and
- the total *TCF Post-2005 (SIP) Scheme* grant and duty credit applied between 1 July and 10 June in the financial year in which the grants are paid does not exceed the relevant sales based cap for the grant.

Dates

Applications for this program can be made at any time. This program is until 2016.

Target Group

Clothing and finished textile manufacturers in Australia

Contact Details

AusIndustry Hotline: 132846

TCF Enquiries: (03) 92687922

Email: hotline@ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/Manufacturing/TextilesClothingandFootwearTCF/TextilesClothingandFootwearTCFProductDiversificationSchemePDS/Pages/home.aspx>

Grant/Initiative: Textile, Clothing and Footwear (TCF) Corporatewear Register

Description

The *Corporatewear Register* allows employers to register non-compulsory occupational clothing thereby avoiding liability for FBT and allowing employees to claim the cost of such clothing as a tax deduction.

Requirements for Eligibility

Employers

Dates

This program is ongoing.

Target Group

Employers

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Internet Address

[http://www.ausindustry.gov.au/Manufacturing/TextilesClothingandFootwearTCF/TextilesClothingandFootwearTCFCorporatewearRegister/Pages/Textiles,ClothingandFootwear\(TCF\)CorporatewearReigster.aspx](http://www.ausindustry.gov.au/Manufacturing/TextilesClothingandFootwearTCF/TextilesClothingandFootwearTCFCorporatewearRegister/Pages/Textiles,ClothingandFootwear(TCF)CorporatewearReigster.aspx)

Grant/Initiative: Tradex Scheme

Description

Tradex is an Australian Government Scheme. It provides up-front exemptions from customs duty and GST on imported goods that are intended for direct exported or imported goods that are used, lost or wasted in the manufacture of other goods that are exported later on. It aims to strengthen the international competitiveness of Australian business in export markets.

Eligible applicants are given a *Tradex* order which is allocated a distinguishing number. When they import goods for export, they can quote the *Tradex* order number on the Customs Import Entry form. They do not pay customs duty or GST on these imported goods.

Only the goods specified in the *Tradex* order may be imported under the order. Importers should apply for a *Tradex* order before importing goods.

Requirements for Eligibility

To be eligible for *Tradex*, applicants must comply with the following requirements:

- goods intended to import under *Tradex* must be exported or incorporated in other goods or used in manufacturing other goods that are exported;
- export of imported goods should take place within one year of importation or within a further period of time approved by AusIndustry;
- records must be kept of all goods imported and exported under *Tradex* including any manufacturing records that show that the imported goods were incorporated in other goods that were exported. Keeping the normal Australia Taxation Office and customs records would be sufficient for the purposes of *Tradex*; and
- if, rather than exporting, the applicant sells, uses or disposes any of the imported goods in Australia, he will be liable to pay *Tradex* duty (equivalent to the customs duty that he was exempted from paying under *Tradex*). The applicant should account for any outstanding GST in the normal Business Activity Statement.

An individual or a corporate entity based in Australia or overseas can apply for a *Tradex* order. Overseas entities must, however, keep and maintain their records in Australia.

Dates

Applicants for this program must apply for a *Tradex* order before they import the goods. Assessment will not take more than thirty days. This program is ongoing.

Target Group

Individuals and corporate entities based in Australia or overseas

Contact Details

AusIndustry Hotline: 132846

Email: hotline@ausindustry.gov.au

Website: www.ausindustry.gov.au

Internet Address

<http://www.ausindustry.gov.au/ImportandExport/TradexScheme/Pages/TradexScheme.aspx>

Grant/Initiative: Venture Capital Limited Partnerships Program (VCLP)

Description

The *Venture Capital Limited Partnership* program aims to increase foreign investment in Australian venture capital sector. *Venture Capital Limited Partnerships* are registered under the *Venture Capital Act 2002*.

Registration as a *Venture Capital Limited Partnership* entitles a fund to flow-through taxation treatment. Eligible foreign investors in the fund are exempt from capital gains tax on their share of any profits made by the fund. The manager is entitled to claim the carried interest in the fund on capital account rather than revenue. The extent of the tax benefit depends upon a number of factors.

Requirements for Eligibility

Eligible investments are defined in section 118-425 of the *Income Tax Assessment Act 1997*. Generally a *Venture Capital Limited Partnership* can invest in unlisted Australian businesses that are structured as either a company or a unit trust by acquiring shares, options, or units. They may also invest in companies or unit trusts that will delist within 12 months. The investment must be held for a minimum of 12 months. The investment must also be at-risk and the investee business must meet the following requirements:

- total value of assets are not more than \$250 million;
- at least 50% of employees and at least 50% of assets are Australian; and predominant activity is not in property or land development, finance, insurance, construction or infrastructure or making investments.

Dates

Applications for this program can be made at any time. This program is ongoing.

Target Group

Fund managers and investors

Contact Details

Venture Capital Enquiry Line: (02) 62136609

Fax: (02) 62306428

Email: VentureCapital@innovation.gov.au

Internet Address

<http://www.ausindustry.gov.au/VentureCapital/VentureCapitalLimitedPartnershipsVCLP/Pages/home.aspx>

Grant/Initiative: Space Concession Program (SCP)

Description

The Space Concession Program allows goods to be imported into Australia duty free for use in authorised space projects. The Space Concession is intended to increase the competitiveness of the space industry in Australia while ensuring that international obligations are met.

Requirements for Eligibility

An applicant for a space project authorisation must be the project proponent. An applicant for an eligible goods determination must be the project proponent or a person the project proponent declares in writing to be participating in the authorised project.

Dates

Applications can be made at any time before the good are imported into Australia. This program is ongoing.

Target Group

Proponents for authorized space projects

Contact Details

Product Manager
Policy By-Laws
GPO BOX 9839
Canberra ACT 2601
Phone: (02) 62137802
Email: aiact@industry.gov.au

Internet Address

<http://www.ausindustry.gov.au/ImportandExport/SpaceConcession/Pages/SpaceConcession.aspx>

Department of Broadband, Communications and the Digital Economy (DBCDE)

The *Department of Broadband, Communications and Digital Economy* develops world-class communications and information technology that builds on the creativity of the people and the opportunities provided by new technologies

Grant/Initiative: Satellite Phone Subsidy Scheme

Description

The *Satellite Phone Subsidy Scheme* is an Australian Government initiative to make mobile communications more accessible and affordable for people living or working in areas beyond 3G or GSM terrestrial mobile coverage including aviation and maritime users.

Eligible applicants can buy a satellite mobile phone from a registered dealer for the retail price less the amount of the subsidy. Approved applicants can receive up to 60% of the retail price of a satellite phone to a maximum of \$1000 (including GST).

The subsidy is for the purchase of a satellite phone that is either handheld or non-handheld and used in a mobile environment such as phones that are installed and used in a vehicle or vessel.

The subsidy is not available for phones that are fixed to a homestead, building or other immobile structure. The subsidy also does not cover any ongoing bills, charges or the ongoing service of the service provider.

The amount of subsidy depends on applicant's principal address and price of the phone purchases.

1. A subsidy of up to 60% of the retail price of the phone to a maximum of \$1000 (including GST) is available if one lives or operates a business in an area of Australia without terrestrial mobile phone coverage. A proof of address is needed to receive this level of subsidy.
2. A subsidy of up to 50% of the retail price of the phone to a maximum of \$700 (including GST) is available if one lives or operates a business in an area that has terrestrial mobile phone coverage but spends a substantial amount of time in an area of Australia without coverage (i.e. no less than 120 calendar days per year for two years from the date the phone was purchased).

How many subsidies can be applied for?

- Individuals may only apply for one subsidy per person.
- Businesses and other organisations may apply for a maximum of two subsidies per business or group with the exception of some Indigenous Corporations. Indigenous Corporations that demonstrate a need to service a number of

remote communities may apply for more than two subsidies. The granting of additional subsidies is at the discretion of DBCDE and cannot be guaranteed.

Requirements for Eligibility

The eligible applicant must:

- be an Australian citizen or permanent resident, or a registered business in Australia;
- live, work, or operate a business in an area not served by a current terrestrial mobile phone service (this includes Australia's air space, external territories and Exclusive Economic Zone); and
- be one of the following:
 - a private individual;
 - a community group;
 - a not-for-profit organisation with less than 20 full-time equivalent employees including casual and part-time (non-government funded);
 - an Indigenous Corporation;
 - a small business; or
 - a volunteer emergency service; or an educational institution; and
- either live or run a business or spend a substantial amount of time (no less than 120 calendar days per year for two years from the date the phone was purchased) in an area of Australia where terrestrial mobile phone coverage is not available.

Applicants are not eligible for the subsidy if:

- the phone is to be used solely or principally outside of Australia;
- the phone is to be used as a demonstration, loan or rental satellite phone or for other similar purposes as part of satellite phone sales, marketing or client service strategies; or
- have received any other type of government-funded subsidy (apart from a tax rebate) for a satellite mobile phone.

Dates

The final date for receipt of applications is Friday, 3 April 2009. The final validity date for approval is Friday, 15 May 2009. All phone purchases must be completed by that date.

The Scheme ends on Tuesday, 30 June 2009.

Target Group

Australian citizens or permanent residents living, working or operating businesses in areas not served by current terrestrial mobile phone service

Contact Details

Administrator: Satellite Phone Subsidy Scheme
Department of Broadband, Communications and the Digital Economy
GPO Box 2154, Canberra ACT 2601
Phone: 1800674058 (free call from a fixed phone)
Fax: (02) 62711078
Email: satphone@dbcde.gov.au
Website: www.dbcde.gov.au/satphone

Internet Address

http://www.dbcde.gov.au/communications_for_consumers/mobile_services/the_satellite_phone_subsidy_scheme

Department of Education, Employment and Workplace Relations (DEEWR)

The *Department of Education, Employment and Workplace Relations* helps unemployed Australians to find work and supports strong employment growth and improved productive performance of enterprises in Australia.

Grant/Initiative: National Indigenous Cadetship Project (NICP)

Description

The *National Indigenous Cadetship Project* (NICP) is aimed at improving the job prospects of Indigenous Australian students. It links full-time tertiary students undertaking a diploma, an advanced diploma or first undergraduate degree with employers who can give work placements and ongoing employment after completion of studies.

NICP provides up to \$15,400 per annum to employers to support each cadet. Cadetship employers have the following roles:

- provide paid work placements of 12 weeks for each year of the cadets;
- support the cadets through their study and work placements, giving professional guidance and mentorship;
- employ cadets under an appropriate industrial instrument; and
- intend offering ongoing employment to the cadets once they successfully complete their cadetship.

Requirements for Eligibility

Indigenous Australian students can apply.

Dates

Applications can be made at anytime, however it is best to have applications in before June 30. This program is ongoing.

Target Group

Indigenous Australian students

Contact Details

Indigenous Employment Line: 1802102

Email: nicp@dewr.gov.au Website: www.nicp.dewr.gov.au

Internet Address

<http://www.workplace.gov.au/workplace/Individual/IndigenousAustralians/NationalIndigenousCadetshipProjectNICPforEmployers.htm>

Department of the Environment, Water, Heritage and the Arts

The *Department of the Environment, Water, Heritage and the Arts* develops and implements national policy, programs and legislation to protect and conserve Australia's environment and heritage. It promotes Australian arts and culture.

Grant/Initiative: Renewable Energy Water Pumping Sub-Program (REWPS)

Description

The *Renewable Remote Power Generation Programme - Renewable Energy Water Pumping Sub-Programme* provides rebates for business, government and other incorporated organisations to support the installation of renewable energy water pumping systems in areas of Australia not close to a main-grid. The Sub-programme aims to reduce greenhouse gas emissions by decreasing reliance on diesel fuel for remote water pumping applications.

The *Renewable Energy Water Pumping Sub-Programme* provides rebates for the renewable energy components of water pumps that displace diesel engine-powered pumps in off-grid applications. Rebates of 40% of the capital cost of the renewable energy components minus \$1,000 are available to businesses, government and other incorporated organisations that can comply all requirements and procedures.

Applicants may apply for rebates for multiple renewable energy water pumping systems up to the maximum rebate level. The maximum rebate level is \$30,000 per site or property.

Rebates are only available for new and complete renewable energy water pumping systems that are designed to deliver a minimum annual average of 8,000 litres per day at a total head of 20 metres (or equivalent).

Requirements for Eligibility

The eligibility requirements are as follows:

- applicants must be a business, government agency or incorporated organisation that is registered for GST; the proposed renewable energy water pump must serve a purpose that is essential to the operation of the organisation submitting the application;
- applicants must be the future owner of the proposed renewable energy water pump (for businesses, applications must be submitted by the owner of the business or by an authorised representative while for other organisations, applications must be submitted by the governing authority of the organisation);
- applicants must ensure that the balance of the costs are available, that the renewable energy water pumping system and supplier, designer and installer requirements of this Sub-programme are satisfied, and that sufficient resources will be available for the successful implementation of projects and ongoing operation and maintenance of the renewable energy water pump;
- balance of the costs of the proposed renewable energy water pump may come from any source except for other funding provided through the Australian Greenhouse Office or other Australian Government rebate or grant programmes; and
- applicants must ensure a renewable energy water pump on which a rebate has been obtained under this Sub-programme remains at the specified site for at least five years following installation (applicants must demonstrate a right to operate at the specified site for at least five years).

Dates

Applications can be made at any time but must have pre-purchase applications approved by an administrator before buying and installing new renewable energy water pumps. This program is ongoing.

Target Group

Business, government agencies and incorporated organisations registered for GST

Contact Details

Phone: 1300137880

Website: www.greenhouse.gov.au/renewable/rrpgp

Internet Address

<http://www.environment.gov.au/settlements/renewable/rrpgp/index.html#residential>

Grant/Initiative: Residential and Medium-Scale Program

Description

The Renewable Remote Power Generation Programme (RRPGP) provides rebates for households, communities, not-for-profit, business, government and other organisations in areas of Australia not close to a main-grid to support the installation of renewable generation systems.

Rebates of up to 50% of the capital cost of renewable generation and essential enabling equipment are available to applicants who fully comply with the eligibility requirements and procedures.

The program covers remote power rebates less than \$200,000. Rebates are available for both new systems and for renewable generation additions to existing systems. An applicant may apply more than once but all eligibility requirements must be met for any rebates to apply.

Requirements for Eligibility

Households, communities, not-for-profit, business, government and other organisations in areas of Australia not close to a main-grid can apply.

Dates

Applications can be made at any time but must have pre-purchase applications approved by an administrator before buying and installing new renewable energy water pumps.

Target Group

Households, communities, not-for-profit, business, government and other organisations in areas of Australia not close to a main-grid

Contact Details

Director: Climate Change Communications
Department of the Environment and Water Resources
GPO Box 787, Canberra ACT 2601
Phone: 1300137880
Email: communications@environment.gov.au
Website: www.greenhouse.gov.au/renewable/rrpgp

Internet Address

<http://www.environment.gov.au/settlements/renewable/rrpgp/index.html#residential>

Department of Families, Housing, Community Services and Indigenous Affairs

The *Department of Families, Housing, Community Services and Indigenous Affairs* works in partnership with other government and non-government organisations in the management of a diverse range of programs and services designed to support and improve the lives of Australians.

Grant/Initiative: Community Development Employment Project (CDEP)

Description

The *Community Development Employment Project (CDEP)* is a programme funded by the Australian Government for unemployed Indigenous people. It provides participation opportunities through activities which develop skills and improve employability of participants in order to assist them move into employment outside the CDEP programme.

CDEP activities can also lead to the development of business enterprises. The overall aim of CDEP is to support Indigenous Australians to achieve economic independence.

Requirements for Eligibility

Unemployed Indigenous people in rural and remote communities are eligible to participate in the programme.

Dates

Submissions for 2009/2010 applications will be called in early 2009.

Target Group

Rural and remote Aboriginal and Torres Strait Islander communities

Contact Details

Visit local Job Network member
Phone: 1802102

Internet Address

<http://www.centrelink.gov.au/internet/internet.nsf/services/cdep.htm>

Department of Infrastructure, Transport, Regional Development and Local Government (DITRD LG)

The *Department of Infrastructure, Transport, Regional Development and Local Government* provides policy advice to the Minister for Infrastructure, Transport, Regional Development and Local Government and delivers a variety of programs on behalf of the Australian Government. It conducts research, analysis and safety investigations, provides safety information and advice as well as performs regulatory functions.

Grant/Initiative: Remote Air Service Subsidy (RASS) Scheme

Description

The *Remote Air Service Subsidy (RASS) Scheme* aims to provide communities in remote and isolated areas of Australia with improved access through a regular weekly air transport service for the carriage of passengers and goods (e.g. educational materials, medicines, fresh foods and other urgent supplies).

Air operators are selected and engaged through a competitive tender process for a fixed term under an agreement with the Australian Government. The RASS subsidy is paid directly to the air operator. Air operators providing air services under the RASS Scheme are required to service specified RASS communities on scheduled weekly services. Australia Post has responsibility for the delivery of mail and has separate contracts with several RASS air operators for this purpose.

Requirements for Eligibility

To be considered for inclusion in the RASS Scheme, a community must meet two fundamental requirements:

- there must be a demonstrated need for weekly air service; and
- the community must be sufficiently remote in terms of surface travel time to a population centre or neighbouring community receiving a weekly transport service.

Dates

Applications can be accepted at any time. This program is until 2011/2012.

Target Group

Air operators and communities

Contact Details

Manager
Regional Economies Section
Regional Policy Branch
Regional Services Division
Department of Infrastructure, Transport, Regional Development and Local
Government
GPO Box 594
Canberra ACT 2601
Fax (02) 62748116
Email: rass@infrastructure.gov.au

Internet Address

<http://www.infrastructure.gov.au/regional/indigenouscomm/rass.aspx>

Department of Innovation, Industry, Science and Research (DIISR)

The *Department of Innovation, Industry, Science and Research* aims to increase prosperity for all Australians through internationally competitive and sustainable industry

Grant/Initiative: Enterprise Connect

Description

Enterprise Connect provides comprehensive support to Australian small- and medium-sized enterprises (SMEs) to help them become more innovative, efficient and competitive.

Enterprise Connect is designed to help SMEs acquire knowledge, tools and expertise to improve productivity, increase competitiveness and fully capitalise their growth potential.

It is comprised of two components:

1. manufacturing centres; and
2. innovation centres.

These components provide a national network of services and support for eligible SMEs to access expert, practical advice and support tailored to their individual firms.

The core services offered by the Manufacturing Centres include:

- Business Review -conducted for free;

- Tailored Advisory Service -provides funding to implement actions identified in the Business Review; and
- Researchers in Business - offers the placement of researchers from universities or public research agencies into businesses to help develop and implement new commercial ideas.

The Manufacturing Network has centres located in Sydney (NSW), Melbourne (VIC), Mawson Lakes (SA), Perth (WA), Burnie (TAS) as well as QMI Solutions in Brisbane (QLD).

The Innovation Centres provide the following services:

- review of business activities and support to address the outcomes of the review;
- on-going support;
- linking firms with the best knowledge and research available;
- assistance with problem solving;
- assistance in accessing other government programs; and
- provision of industry intelligence, workshops and networking activities.

The available Innovation Centres are as follows:

- Creative Industries Innovation Centre
- Clean Energy Innovation Centre;
- Innovative Regions Centre based in Geelong;
- Mining Technology Innovation Centre based in Mackay; and Remote Enterprise Centre based in Alice Springs.

Requirements for Eligibility

To be eligible for Manufacturing Centre services, firms must:

- possess an Australian Company Number (CAN);
- have turned over more than \$2 million and under \$100 million in the preceding financial year;
- be solvent;
- have filed Business Activity Statements for at least three consecutive years;
- be trade exposed (all firms classified as manufacturers under the ANZSIC classification system are considered trade exposed; services firms are eligible if they can show they face import competition, are exporting or have the potential to export or internationalise their business operations in other ways);
- have main business activity in industries other than primary production; and
- not have received an equivalent service from other government (Australian, state or territory or local) programs within the last three calendar years

Dates

This program is ongoing. Applications can be made at any time throughout year.

Target Group

Small- and medium-sized enterprises

Contact Details

General Manager
Enterprise Connect
GPO Box 9839
Canberra ACT 2601
Enterprise Connect Hotline: 131791

Internet Address

<http://www.enterpriseconnect.gov.au/Pages/default.aspx>

Indigenous Business Australia (IBA)

Indigenous Business Australia creates opportunities for Aboriginal and Torres Strait Islander individuals and communities to build assets and wealth.

Grant/Initiative: Indigenous Business Australia Enterprises (IBA Enterprises)

Description

IBA Enterprises works with Indigenous Australians to assist them succeed in business. IBA Enterprises assists eligible Indigenous Australians to establish, acquire and grow small to medium businesses through business loans and business support services. The business support services include business planning, business-related skills development and mentoring.

The program assists Indigenous Australians succeed in business and bridge the gap to private sector funding. It also undertakes selected economic development initiatives that assist Indigenous Australians build their capacity and aspiration for enterprise.

Requirements for Eligibility

Indigenous Australians are eligible to apply.

Dates

No dates specified

Target Group

Indigenous Australians

Contact Details

IBA Office

Free Call™: 1800107107*

Email: enterprises@iba.gov.au

* Calls to 1800 numbers from your home phone are free. Calls from mobile or public phones may be timed and charged at a higher rate.

Internet Address

<http://www.iba.gov.au/ibaenterprises/>

AusIndustry

AusIndustry delivers a range of more than 30 business programs including innovation grants, tax and duty concessions, small business development, industry support and venture capital.

Grant/Initiative: Early Stage Venture Capital Limited Partnerships (ESVCLP) Program

Description

The *Early Stage Venture Capital Limited Partnerships* (ESVCLP) program is aimed at stimulating Australia's early stage venture capital sector. It makes available world class venture capital vehicle to fund both managers and investors.

An ESVCLP is a venture capital fund, structured as limited partnership that makes eligible investments and is registered under the Venture Capital Act. Registration to the ESVCLP provides the following benefits:

- an ESVCLP receives flow-through tax treatment;
- investors (limited partners) in an ESVCLP have no tax liability on income or capital gains they receive from ESVCLP; and
- general managers (partners) of an ESVCLP that operate as a Venture Capital Partnership) can claim their carried interest on capital account rather than revenue account.

Requirements for Eligibility

An eligible limited partnership is one that:

- has been established in either Australia or a foreign country which has a double tax agreement with Australia;
- whose general partner is a resident of either Australia or a foreign country which has a double tax agreement with Australia;
- with committed capital of at least \$10 million and no more than \$100 million;

- will be in existence for 5 and 15 years; and
- is stand alone and not part of a bigger fund or attached to a unit trust.

An eligible investment is one that complies with the ESVCLP's approved investment plan and meets the requirements of the Venture Capital Act 2002 and the Income Tax Assessment At 1997.

Dates

Applications can be made at any time. It can take up to 120 days to process an application. This program is ongoing.

Target Group

Fund managers and investors

Contact Details

Venture Capital Enquiry Line

Phone: (02) 62136609

Fax: (02) 62306428

Email: VentureCapital@innovation.gov.au

Internet Address

<http://www.innovation.gov.au/Programsandservices/EarlyStageVentureCapitalLimitedPartnershipsProgramESVCLP/Pages/default.aspx>

New South Wales

A. Grants/Funding

Arts NSW

Arts NSW provides funds to key arts organisations, manages a portfolio of properties used for cultural activities and advises the Government and arts sector on effective support for the arts. It also encourages participation in, and broader access to, the arts and supports artists and cultural organisations create and present exciting and innovative work.

Grant/Initiative: Country Arts Support Program (CASP)

Description

The *Country Arts Support Program (CASP)* is a small grants program delivered on behalf of Arts NSW by Regional Arts NSW and jointly administered by the Regional Arts Boards throughout NSW. The program aims to support community cultural development in regional and rural New South Wales through small grants that:

- assist locally-determined community cultural activities;
- increase opportunities for regionally-based groups to access a diverse range of arts programs and enable communities to explore and express their cultural identities;
- bring social and economic benefits to the community through training, employment and promotional opportunities; and
- lead to greater awareness and appreciation of cultural diversity.

A limited number of small grants of up to \$3,000 are available primarily for professional artist's fees, travel and accommodation. Some other costs associated with the project may be included but artist's fees and expenses are the main focus of CASP.

Projects must take place between 1 April 2008 and 31 March 2009.

Eligible activities include projects but not limited to the following:

- workshops;
- arts activities as part of community festivals or events;
- artists in residence programs;
- public art and design projects;
- performances;
- arts and cultural directories;
- community seminars and forums;
- exhibitions; and
- other local arts initiatives.

The following are not funded by CASP:

- core administrative costs, office costs or the purchase of equipment;
- capital costs of films, videos, books or other publications;
- competitions;
- fundraising events;
- prizes and adjudication fees;
- general operating expenses or ongoing costs of long term continuous projects; and
- projects that have commenced or completed.

Requirements for Eligibility

The following are eligible to apply:

- incorporated not-for-profit organisations and local government authorities;
- groups/ensembles and incorporated associations with a nominated auspicing body (a legally constituted organisation that will take legal and financial responsibility for a grant if awarded);
- tertiary institutions (for community-based projects only); and
- P and C committees and other incorporated bodies (for community projects involving students).

The following are ineligible:

- Individuals;
- groups based in Sydney, the Blue Mountains, Newcastle and Wollongong or for projects based in those cities;
- groups based in cities exceeding populations of 100,000 or for projects based in those cities;
- interstate organisations;
- professional performing companies;
- commercial enterprises;
- groups/ensembles, unincorporated associations with no auspicing body;
- previous recipients whose use of the grant did not conform to the spirit and intentions of the guidelines;
- government departments including schools; and
- groups/organisations who have outstanding acquittals for any funding programs administered by RANSW and groups that do not have current public liability insurance to cover their project.

Dates

Closing date is Thursday, 14 February 2008. The closing date for 2009 will be in February. This program has been going since 1987 and will continue.

Target Group

Incorporated not-for-profit organisations, local government authorities, groups/ensembles and unincorporated associations with nominated auspicing body, tertiary institutions and P and C committees and other incorporated bodies

Contact Details

Annette Eassie
Funding Manager
Phone: (02) 92702502

Samantha Chester
Funding Officer
Phone: (02) 92702501

Street Address:
Pier 5, Hickson Road Millers Point NSW 2000
Postal Address:
Locked Bag Millers Point NSW 2000
Phone: (02) 92702500
Fax: (02) 92477829
Email: info@regionalartsnsw.com.au

Internet Address

<http://www.regionalartsnsw.com.au/grants/casp.html#dl>

Grant/Initiative: Regional Arts Fund (RAF)

Description

The *Regional Arts Fund* (RAF) is an Australian Government initiative that supports the arts in regional and remote Australia by providing funds for art form (including cross-art form) projects, multi-media projects and, in exceptional circumstances, festivals.

The *Regional Arts Fund* has the following objectives:

- encourage and support sustainable cultural development in regional communities, remote and very remote/isolated communities;

- assist sustainable economic and social development within regional, remote and very remote/isolated communities, including focus on Indigenous and isolated communities;
- develop partnerships with local government, community groups, private sector, state government agencies and other relevant groups which leverage financial and/or in-kind support for specific projects and encourage ongoing collaboration or support for cultural activities;
- assist the development of cultural networks to facilitate information exchange and co-operative relationships;
- increase employment and professional development opportunities for and raise the profile of regional, remote and very remote/isolated artist; and
- increase skills development initiatives (including mentoring schemes), both for individuals and organisations in regional, remote and very remote/isolated communities.

The program has three funding categories as follows:

1. New Initiatives - assist groups to undertake projects in any art form that:
 - extend knowledge, participation and/or development of arts and culture within communities;
 - address cultural themes or issues of significance in local communities;
 - are initiated by and with the community; and
 - provide opportunities for collaboration and skills development of locally-based arts workers.
2. Partnerships -assist groups to undertake projects in any art form that:
 - assist in the development of sustainable cultural networks;
 - promote partnerships that support community and cultural exchange;
 - have long-term arts and community cultural development outcomes for communities; and
 - are initiated by and with the community.

Partnerships can be with the non-arts sectors and specific target groups either within communities, between towns, within regions or across the state. Each partner is expected to contribute equally through skills, financial and/or in-kind assistance. Priority will be given to projects that identify and create new partnerships and projects in which the partnerships are important in promoting sustainability.

3. Residencies and Mentorships – assist groups to undertake projects in any art form that:
 - provide programs for professional development of individuals and organisations in regional and remote communities;
 - provide skills development to artist/s and arts workers in community cultural development practice;
 - relate to a specific form of art or craft practice or broader community cultural development and capacity building; and

- may link professional artists and/or organisations (including regional with metropolitan-based artists and organisations) with local practitioners in rural and regional communities.

Preference will be given to proposals that access skills and development not available locally. Applications for formal study or long term training courses will not be considered.

Funding is available for projects with a time frame up to (but no longer than) three years. All projects must commence between 1 January 2009 and 31 December 2009.

The following are not eligible:

- ongoing core administration costs of the applicant organisation;
- infrastructure projects (e. g. building purchase, renovation or maintenance) and projects involving purchase of significant assets (e. g. computers);
- annual programs, unless clearly demonstrated that the proposal is developmental and would continue to expand or advance arts and cultural development;
- heritage projects (e. g. conservation of or signage at heritage buildings or sites);
- ongoing activities of collecting institutions for collections development, maintenance, conservation and interpretation;
- touring projects that primarily involve touring from major urban centres to regional, remote or very remote /isolated communities;
- international travel;
- same component of a project funded by any of the indigenous arts and culture programs delivered by the Department of the Environment, Water, Heritage and the Arts;
- same component of a festival funded by Festivals Australia program;
- core costs of organising and running competitions, prizes, awards or fundraising events;
- curriculum-based activities in schools or courses of ongoing education and training in government or private institutions in Australia or overseas, academic activity, including wages or course work that is required as part of an academic program;
- projects that have commenced or been completed although further stages of a completed project are eligible;
- programs and/or projects that are outside the geographic area designated as rural and regional by the Australian Government and located in regional cities exceeding a population of 100,000; and
- projects managed by grantees who have not acquitted previous grants from the Regional Arts Fund or any other Australian Government funding program.

Applicants who have failed to satisfactorily report on any previous Regional Arts NSW grant will not be considered a priority.

Requirements for Eligibility

To be eligible, the applicant must meet all of the following criteria:

- be an organisation/agency/group;
- be (or have an auspicing organisation that is) legally constituted and currently operational;
- be adequately insured under Workers' Compensation legislation or other applicable law and public liability to the value of at least \$10 million; and
- be based or conducting a project in the regions.

An auspicing body is a legally constituted organisation that will take financial responsibility for a grant if awarded.

Dates

Applications close on Thursday, 14 August 2008 for projects commencing after 1 January 2009. Applications for programs commencing in 2010 will close in August 2009.

Target Group

Organisations/agencies/groups

Contact Details

Annette Eassie
Funding Manager
Phone: (02) 92702502

Samantha Chester
Funding Officer
Phone: (02) 92702501

Street Address:
Pier 5
Hickson Road Millers Point NSW 2000
Postal Address:
Locked Bag Millers Point NSW 2000
Tel: (02) 92702500
Fax: (02) 92477829
Email: info@regionalartsnsw.com.au

Internet Address

<http://www.regionalartsnsw.com.au/grants/raf.html>

Grant/Initiative: Quick Response Grant Program

Description

The *Quick Response Grants Program* is a small grants program for regional artists, arts organisations and communities to respond to unique arts opportunities presented at very short notice.

Grants of up to \$1,500 are available to assist projects in any art form to support:

- professional development opportunities for artists and arts workers involved in community programs that will increase their knowledge, skills and experience; and
- skills and/or arts development for individuals and groups in regional communities through the employment of arts and cultural workers to conduct workshops seminars and forums.

Projects/activities that will not be supported by the program include:

- funds to overcome lack of planning or to supplement project income;
- attendance at events or conferences that occur on a regular basis;
- any self-initiated projects/activities;
- anything that does not have to happen now or an opportunity that will still exist if not taken now; and
- promotion of artwork, attendance at exhibitions.

Applications for *Quick Response Grants* funding will be ineligible for:

- ongoing core administration or infrastructure costs;
- heritage activities (arts projects located at a heritage building or site are eligible);
- ongoing activities of collecting institutions for collection development, maintenance, conservation and interpretation including training and or professional development;
- performance or public entertainment;
- performance or exhibitions touring from major urban centres to regional, remote or very remote/isolated communities;
- festivals activities funded by Festivals Australia;
- core costs of organising and running a competition, prizes, awards or fund-raising events or projects;
- normal curricula-based activities in schools or tertiary institutions;
- projects that have already commenced or completed;
- programs and/or projects outside the geographic area designated as rural and regional by the Australian Government and located in regional cities exceeding a population of 100,000;

- applicants who have outstanding acquittals from previous grants from the Regional Arts Fund, Quick Response Grant or any other Australian Government funding program; and
- applicants who have already received a Quick Response Grant in the current financial year (1 July to 30 June).

Requirements for Eligibility

The following are eligible for a *Quick Response Grant*:

- not-for-profit, incorporated community groups or local government authorities based in regional NSW;
- regionally-based individual artists or arts workers based in Regional NSW with demonstrated experience delivering community programs/projects; and
- groups/ensembles, unincorporated associations with nominated auspicing body (a legally constituted organisation that will take financial responsibility for a grant if awarded).

Dates

There is no deadline or closing date, however there is limited number of grants of up to \$1,500 available from 1 July 2008 to 30 June 2009. This program is ongoing.

Target Group

Not-for-profit, incorporated community groups or local government authorities based in regional NSW, regionally-based individual artists or arts workers based in Regional NSW, and groups/ensembles, unincorporated associations

Contact Details

Annette Eassie: Funding Manager
Phone: (02) 92702502

Samantha Chester: Funding Officer
Phone: (02) 92702501

Street Address:
Pier 5, Hickson Road Millers Point NSW 200
Postal Address:
Locked Bag Millers Point NSW 2000
Tel: (02) 92702500 Fax: (02) 92477829
Email: info@regionalartsnsw.com.au

Internet Address

<http://www.regionalartsnsw.com.au/grants/qtg.html>

Grant/Initiative: Quick Response Performing Arts Grants – Prop Ups

Description

Prop Ups is a Quick Response Grants Program that supports innovative performing arts programming in regional communities in NSW and encourages new performance initiatives and audience development.

The program supports performance-related community cultural development in regional and rural New South Wales through small grants that:

- assist locally determined community cultural activities;
- increase opportunities for regionally-based groups to access a diverse range of arts programs;
- enable communities to explore and express their cultural identities;
- bring social and economic benefits to the community through training, employment and promotional opportunities; and
- lead to greater awareness and appreciation of cultural diversity.

The following are not funded by *Prop Ups*:

- core administrative costs, office costs or the purchase of equipment;
- capital expenses;
- production costs of films, videos, books or other publications;
- fundraising events;
- projects that have commenced or completed;
- prizes and adjudication fee; and
- general operating expenses or ongoing costs of long term continuous projects.

Successful applicants receive an allocation of \$1,000 per region per year.

Requirements for Eligibility

The following are eligible to apply:

- incorporated not-for-profit organisations and local government authorities;
- groups/ensembles, unincorporated associations with a nominated auspicing body;
- tertiary institutions (for community-based projects only); and
- P&C committees and other incorporated bodies (for community projects involving school students).

The following are ineligible:

- individuals;
- groups based in Sydney, the Blue Mountains, Newcastle and Wollongong or for projects based in those cities;
- groups based in cities exceeding populations of 100,000 or for projects based in those cities;
- interstate organisations;
- professional performing companies;
- commercial enterprises;
- groups/ensembles, unincorporated associations with no auspicing body;
- previous recipients whose use of the grant did not conform to the spirit and intentions of the guidelines;
- other Government Departments including schools;
- groups that have outstanding acquittals for any funding programs administered by RANSW; and groups that do not have current public liability insurance to cover their project.

Dates

Prop Ups applications can be made at any time during the year for performance opportunities that arise at short notice. It is recommended that any planned production seeking funding should apply to Country Arts Support Program. This program is ongoing.

Target Group

Incorporated not-for-profit organisations and local government authorities, groups/ensembles, unincorporated associations, tertiary institutions and P&C committees and other incorporated bodies

Contact Details

Annette Eassie
Funding Manager
Phone: (02) 92702502

Samantha Chester
Funding Officer
Phone: (02) 92702501

Street Address:
Pier 5
Hickson Road Millers Point NSW 2000
Postal Address:
Locked Bag Millers Point NSW 2000
Tel: (02) 92702500
Fax: (02) 92477829
Email: info@regionalartsnsw.com.au

Internet Address

<http://www.regionalartsnsw.com.au/grants/prop-ups.html>

Grant/Initiative: Indigenous Music Quick Response Fund

Description

The *Indigenous Music Quick Response Fund* offers grants for emerging Indigenous musicians across all aspects of music including recording, CD launches, business plan development and promotions.

Requirements for Eligibility

Indigenous musicians can apply.

Dates

Unsure of future funding past 2008.

Target Group

Indigenous musicians

Contact Details

Program Support
Arts NSW
PO Box A226
Sydney South NSW 1235
Music Phone: (02) 92285533
Free Call: 1800358594 (within NSW)
Website: www.arts.nsw.gov.au

Internet Address

<http://www.arts.nsw.gov.au/FundingOpportunities/CulturalGrantsPrograms/MusicIndigenousQuickResponseFund/tabid/183/Default.aspx>

Grant/Initiative: 2008 Helen Lempriere Travelling Art Scholarship

Description

The *Helen Lempriere Travelling Art Scholarship* supports visual artists who are at the beginning of their career to undertake a one or two-year study program or training overseas. This is made through a recognised arts institution or participation in short-term workshops or study with a nominated artist.

The scholarship funds overseas travel, accommodation, living expenses, course fees and arts materials required for the course of study. The scholarship is payable in two instalments based on the duration of the program of study. The first instalment is paid upon acceptance by the institution, provision of enrolment details to Arts NSW and approval by Arts NSW of the course of study. The second and final payment is made according to the conditions signed by the recipient.

The scholarship is not intended for established artists.

Requirements for Eligibility

To be eligible, applicants must:

- be within the first five years of their professional practice as artists;
- be residents in New South Wales; and
- have no work entered for the Travelling Art Scholarship in any previous year.

Dates

Closing date is Friday, 27 June 2008. Unsure of future funding.

Target Group

Visual artists

Contact Details

Artspace
The Gunnery
43-51 Cowper Whaft Road
Woolloomooloo NSW 2011
Phone: (02) 93560555

Internet Address

<http://www.arts.nsw.gov.au/FundingOpportunities/FellowshipsScholarshipsandResidencies/HelenLempriereTravellingArtScholarship/tabid/96/Default.aspx>

Grant/Initiative: 2008 Indigenous Arts Fellowship

Description

The *Indigenous Arts Fellowship* assists Indigenous artists further develop their career. Activities assisted through the fellowship may include further study or training, professional research or undertaking a particular arts project. Specific proposals should result in artistic work of significant quality and lasting benefit to the applicant's professional development.

Requirements for Eligibility

Indigenous artists can apply.

Dates

Closing date is Friday, 23 May 2008. Unsure of future funding.

Target Group

Indigenous artists

Contact Details

Program Support
Arts NSW
PO Box A226
Sydney South NSW 1235
Phone: (02) 92285533
Free Call: 1800358594 (within NSW)
Website: www.arts.nsw.gov.au

Internet Address

<http://www.arts.nsw.gov.au/FundingOpportunities/FellowshipsScholarshipsandResidencies/NSWIndigenousArtsFellowship/tabid/98/Default.aspx>

Grant/Initiative: Arts NSW Cultural Grants Program

Description

The *Arts NSW Cultural Grants Program* offers financial assistance for professional artists and cultural organisations and auspiced groups or individuals. The program supports activities under two categories: (1) annual operations and (2) specific projects of an organisation for a program or calendar year.

The activities/areas subsidised under Annual Operations include:

- annual programs and core activities; and
- salaries for arts officer or other arts-related positions.

The activities subsidised under Specific Projects include:

- performance seasons;
- workshops;
- residencies;
- master classes;
- tour;
- exhibitions; and
- strategic projects.

Arts NSW provides grants in the following areas:

- capital infrastructure;
- community cultural development;
- dance;
- literature and history;
- museums;
- music;
- performing arts touring;
- theatre; and
- visual arts and craft.

Requirements for Eligibility

Incorporated organisations and local government authorities can apply for the grants. Unincorporated organisations applying to the *Cultural Grants Program* must arrange for a non-profit incorporated organisation, a local council or a tertiary institution to lodge the application on their behalf.

Applications will not be accepted from the following:

- commercial organisations operating on an expected profit basis;
- individuals and unincorporated organisations (unless the application is lodged for them by an incorporated organisation);
- other Government departments including schools;
- previous recipients who have not fulfilled the conditions of the particular grant;
- previous recipients whose use of a grant did not conform to the spirit and intentions of the guidelines; and previous recipients who have not acquitted or satisfactorily acquitted prior grants.

Dates

Unsure of future funding

Target Group

Incorporated organisations and local government authorities

Contact Details

Level 9
Arts NSW
111 Elizabeth Street
Sydney NSW 2000
Phone: (02) 92285533
Fax: (02) 92284722
Email: mail@arts.nsw.gov.au

Internet Address

<http://www2.communitybuilders.nsw.gov.au/funding/2470.html>

Department of Education and Training (DET)

The *Department of Education and Training* aims to deliver high quality, internationally competitive public education and training. It provides TAFE NSW courses, adult and community education courses, migrant English programs, post-secondary art courses and advice to the NSW Government on higher education. It addresses the training needs of industry and meeting the challenge of skills shortages in certain trades. Moreover, it promotes lifelong learning and aims to provide students with a smooth transition from school to work or further study and from post-compulsory education and training to work or further study.

Grant/Initiative: Aboriginal Enterprise Development Officer Program (AEDO)

Description

The *Aboriginal Enterprise Development Officer (AEDO) Program* aims to assist Aboriginal people access education and training pathways to facilitate the establishment and retention of viable Aboriginal business enterprises. The objective of the program is to increase the confidence and expertise of Aboriginal people to enable them to participate in self-employment opportunities and to encourage an entrepreneurial culture within Aboriginal communities. With this, the NSW Department of Education and Training provides funding to community-based

organisations to employ a suitably skilled Aboriginal person as an Aboriginal Enterprise Development Officer (AEDO).

The AEDO has the following responsibilities:

- provides individual client service;
- assesses the viability of business enterprise options;
- monitors the local labour market and assists clients into training and employment;
- develops professional networks;
- maintains client records (manual and electronic) and undertakes professional development activities to effectively carry out the duties of the position; and
- assists the sponsor organisation in the administration and financial management of the AEDO project.

Requirements for Eligibility

Not specified

Dates

The call for the next round of applications will be in January 2009. Check the website regularly for updates.

Target Group

Community-based organisations

Contact Details

Senior Co-ordinator Aboriginal Community Programs
NSW Department of Education and Training
Department of Education and Training (NSW)
Level 13, 1 Oxford Street
Darlinghurst NSW 2010
Phone: (02) 92668350
Fax: (02) 92668058

Raelene Saunders
Phone: (02) 92445474
Email: Raelene.saunders@det.nsw.edu.au

Internet Address

<http://www2.communitybuilders.nsw.gov.au/funding/3345.html>

Department of State and Regional Development (DSRD)

The *Department of State and Regional Development* delivers programs and services that support the NSW Government's commitment to winning new business activity for NSW and develops the capacity and productivity of the State's economy. It provides advice and assistance to help businesses of all sizes establish or expand in metropolitan and regional NSW and works to attract significant investment projects to NSW as well as major events that have the potential to benefit the State's economy and promote Sydney and NSW nationally and internationally. It also provides support to the State's tourism industry to improve its competitiveness and promote sustainable tourism growth, facilitates growth and innovation in technology, science and medical research to improve the health, environment and economy of NSW as well as delivers enterprise improvement programs that enhance the State's international competitiveness and drives policy change to improve the NSW business climate.

Grant/Initiative: Aboriginal Business Growth Program

Description

The *Aboriginal Business Growth Program* has been developed to support Aboriginal businesses sustain and grow their business. It offers access to a Departmentally-approved business consultant who uses hands-on approach with the business to assist it implement and develop growth strategies.

Assistance will focus on sustainability and growth and may include the following:

- develop and implement growth strategies;
- achieve a business goal;
- get through a business hurdle; and
- implement actions.

The program provides financial assistance of up to 75% of the costs ranging from \$500 to \$6,000 for an eligible business to access a Departmentally-approved experienced business person. The Departmentally-approved experienced business person works with the Aboriginal firm to achieve its agreed outcomes for a defined period not exceeding 12 months.

Assistance under the *Aboriginal Business Growth Program* is only available for businesses that cannot access a Regional Development Program.

Requirements for Eligibility

A business must meet all of the following criteria to be considered eligible for the program:

- at least 50% of the ownership is with Aboriginal persons or at least 50% of the governing board consists of Aboriginal people;
- Aboriginal business must have an ABN;
- have been operating a business for two years or more;
- able to provide two years' annual financial reports;
- able to identify and clearly outline the business goal or hurdle to be addressed through the Program;
- able to provide the defined time period of the Program; and
- have completed a Business Review and can demonstrate that the business is implementing the Aboriginal Enterprise Development Action Plan or has a current business plan that is being implemented; and must demonstrate a serious commitment to improving and growing its enterprises.

Dates

Applications for this program close at the start of February 2009. This program is ongoing.

Target Group

Aboriginal businesses

Contact Details

Business Advisory Service
NSW Department of State and Regional Development
GPO BOX 5477
Sydney NSW 2001
Phone: 1300650058
Tel: 1300134359 (in NSW)
Email: First@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Aboriginal+Business/Aboriginal+Business+Growth+Program/>

Grant/Initiative: Aboriginal Business Link Program – Trade Shows

Description

Trade Shows provide businesses with an opportunity to exhibit products to new clients. They help increase client base which assists the business to grow and sustain.

An Aboriginal business can seek financial assistance of up to 75% of participation costs (up to a maximum amount of \$2,500). Additional costs are to be met by the Indigenous firm.

Financial support to participate in a trade show is limited to four times.

Requirements for Eligibility

To be eligible, businesses must:

- be at least 50% owned by Aboriginal persons;
- have registered business name or have/use an ABN; and
- have operated for two years or more.

Dates

Applications for this program can be made at any time throughout the year but the program is on a financial year basis. This program is ongoing.

Target Group

A client business

Contact Details

Manager
Local Aboriginal Business Development
Phone: (02) 93386754

Bernadette Selfe
Senior Manager
Aboriginal Business Sydney Region
Tel: (02) 93386754
Mobile: 042204018

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Aboriginal+Business/Aboriginal+Business+Link+Program/>

Grant/Initiative: Business Review

Description

A *Business Review* assesses the current stage of business activity and supports identification of the next steps to build an enterprise. Established Aboriginal businesses can access a free business review consultancy delivered by a Department-approved consultant.

Financial assistance of up to \$2,500 for a fully-funded *Business Review* is available.

Requirements for Eligibility

To be eligible for assistance under this program, businesses should be:

- individual or groups of three or more Aboriginal businesses which can demonstrate significant sales or employment potential as an outcome of an ABLP Project;
- 50% or more Aboriginal-owned and operated;
- have current sales records and be trading in products or services for profit; and generate sufficient income to be sustainable and show continuity of activity (operating at least 20 hours per week).

Dates

This program is run on a financial year basis and applications can be made at any time throughout the year. This program is ongoing.

Target Group

Established Aboriginal businesses

Contact Details

Northern NSW:

Craig Jenkins

Aboriginal Business Development Manager

Tel: (02) 66224011 Mobile: 0401999495

Central Western NSW and Orana:

Roxanne Smith

Aboriginal Business Development Manager

Tel: (02) 63608400 Mobile: 0428656085

Sydney Region:

Bernadette Selfe

Senior Manager

Aboriginal Business

Tel: (02) 93386754 Mobile: 042204018

Tony Williams

Aboriginal Business Development Manager

Tel: (02) 93386683 Mobile: 0421615061

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Aboriginal+Business/Business+Review/>

Grant/Initiative: Women In Business Mentor Program 2008

Description

The *Women in Business Mentor Program* assists emerging women business owners to grow their business by linking them with experienced business people. The program aims to enhance the success of growth-orientated firms by providing assistance in the formative stage of a business.

The program runs over a period of six months for 45 hours. The components and the time involved are as follows:

- business skills workshops (18 hours) – involves business planning, financial management, marketing and strategic selling;
- business forums (5 hours) – involves business expo and business panel discussion;
- networking event (2 hours); and
- one-on-one mentoring meetings (20 hours).

The mentor has the following roles:

- acts as a sounding board for ideas;
- helps mentorees network with appropriate groups and individuals;
- helps provide guidance and direction;
- helps provide advice on appropriate persons or groups that can help support the business;
- helps identify appropriate needs or skills upgrading for the business and business owner;
- maintains confidentiality; and
- ensures privacy of the mentoree's personal information.

The mentor will not provide consulting advice and get involved in the day-to-day running of the mentoree's business. He/she also does not have any rights to intellectual property of the mentoree or the business.

The cost for a mentoree to join the Women in Business Mentor Program is \$1,100 (GST exclusive). Successful mentorees can avail of 50% subsidy offered by the NSW Department of State and Regional Development.

Requirements for Eligibility

To be eligible for the Mentoree subsidy, the applicant must meet the following criteria:

- be current woman owner of a small business;
- be owner of a business that has been operating for six months to two years;
- be operating full-time or near full-time (a minimum of 20 hours per week);
- draws major source of income from the business; and
- be serious about growing the business and achieving commercial success.

Preference is given to women who have at least 50% equity in the business.

Dates

This program is run on a calendar year basis for the past ten years. Applications can be made at any time. This program is ongoing.

Target group

Women business owners

Contact Details

Jodie Mitchell
Manager Women in Business
NSW Department of State and Regional Development
Phone: 93386750
Email: first@business.nsw.gov.au

Baulkham Hills Provider: Business Advisory Services, Inc.
Phone: 96876944
Fax: 96876955
Email: info@basi.com.au

Chatswood Provider: Business Enterprise Centre Northside
Phone: 94152630
Fax: 94152624
Email: becn@bigpond.com.au

Newcastle Provider: Hunter Business Centre
Phone: 49257700
Email: info@businesscentre.com.au

St George-Sutherland Provider: St George-Sutherland Business Enterprise Centre
Phone: 95455900
Fax: 95455988
Email: bec@becsmallbiz.com.au

Sydney CBD Provider: Eastern Suburbs Business Enterprise Centre
Phone: 93692844
Fax: 93876441
Email: david@easternsuburbsbec.com.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Women+in+Business/Women+in+Business+Mentor+Program/>

Grant/Initiative: Women in Manufacturing Stepping Up Program

Description

The *Women in Manufacturing Stepping Up Program* provides learning opportunities for women in manufacturing to foster best practice and helps increase competitiveness, growth and sustainability of manufacturing in New South Wales.

Participating businesses will benefit by:

- obtaining an understanding and appreciation of modern operations and supply chain management, concepts and practices;
- improving operations through the application of newly-acquired knowledge and skills; and
- building a strong network of manufacturing professionals.

The program runs for eight months. It consists of educational, training-based component and mentoring component.

Participating businesses have the opportunity to attend seven manufacturing-focused sessions that are facilitated by subject-matter experts and industry practitioners. These sessions vary in format including on-site factory visits, interactive discussions and lecture-style meetings.

The subjects of the seven workshops include:

- manufacturing processes and materials management;
- improving forecasting;
- material requirements planning;
- project management;
- inventory management fundamentals;
- lean manufacturing; and
- leadership through influence.

Participants are also matched with more experienced manufacturing professional mentors. Mentors assist by:

- acting as sounding board for ideas and issues;
- monitoring progress and feedback;
- inviting the mentee to learn from own experiences, knowledge and skills;
- offering opinions and personal insight to support development; and
- supporting the mentees' development over the duration of the program.

Mentors and mentees are required to meet at least once per month with the aim of addressing or resolving identified business issues.

Eligible companies can access this program valued at \$3,000 plus GST per company at a subsidised cost of \$1,500 plus GST. Three participants per eligible company can participate.

Requirements for Eligibility

All participating companies which will nominate mentees must meet the following eligibility criteria:

- be manufacturers in New South Wales;
- employ more than one staff member (excluding the business owner);
- have a turnover greater than \$200,000 per annum;
- must have a positive net worth;
- must have a current assets/current liabilities >0.75; and
- nominated participants should be women owners and/or managers of small to medium manufacturers or women employed in production, manufacturing or supply chain roles.

Dates

This program is run from the end of March to the end of November each year. The program has been running for the past two years and is ongoing.

Target Group

Manufacturing firms/businesses

Contact Details

Viola Lee

Phone: 93386693

Email: Viola.lee@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Women+in+Business/Women+in+Manufacturing/Women+in+Manufacturing+Stepping+Up+Mentoring+Program/>

Grant/Initiative: Business Drought Assistance Program

Description

The NSW Government's *Business Drought Assistance Program* provides a range of measures to help established regional non-farm businesses survive drought. These measures include: payroll tax relief, financial diagnostic assessment and mini diagnostic and business improvement and recovery strategies.

Under the program, payroll tax relief is available to help regional business with up to 200 employees. Businesses involved predominantly in the production and sale of farm machinery and supplies, transport or those dependent on farm produce may be eligible for assistance.

Assistance is available through the Financial Position Assessment and Mini Diagnostic, an assessment service that diagnoses the health of a business and provides financial guidance.

Assistance is also available to support small and medium enterprises affected by drought to implement business improvement or recovery strategies or diversify their operations.

1. Payroll Tax Relief (FY2007/2008) - provided to businesses that support the farm industry sector and can show a decrease of 50% in Annual Sales or Earnings before interest and Taxation (EBIT) over the period 1 July 2007 to 30 June 2008, compared to the base 1 July 2001 to 30 June 2002.
2. Financial Position Assessment and Mini Diagnostic - helps non-farm businesses undertake an objective snapshot of their current financial position and develop some possible options for improvement. The financial position assessment uses cash flow, balance sheet and assets and liabilities to provide a picture of current financial position. Financial assistance of up to \$500 is available. Following the financial position assessment, the mini diagnostic examines business turnover, cost structures, collection procedures, basic financial ratios and business trends to identify areas of weakness and to assist with developing possible options for improvement. Financial assistance of up to \$500 is available.
3. Business Improvement and Recovery Strategies – provides assistance to small businesses that need to implement credit or business management strategies to help sustain operations during and beyond the drought. Assistance of up to \$3,000 is available for businesses to directly implement these strategies or engage experts to provide necessary advice in the following areas:
 - improved credit management;
 - financial restructuring;
 - risk management;
 - voluntary mediation with creditors;
 - improved water use/re-use management;

- marketing strategy;
- product/service market diversification (new domestic or international markets);
- owner training; and
- development of other key business area.

Requirements for Eligibility

To be eligible for payroll tax relief, applicants must:

- be predominantly engaged in the manufacture, assembly or marketing of farm machinery/supplies or be able to demonstrate their business is dependant on farm produce as the major raw material input to their business;
- have suffered a 50% reduction in annual sales or EBIT for the period 1 July 2007 to 30 June 2008 when compared to the period 1 July 2001 to 30 June 2002;
- employ no more than an average annual equivalent of 200 full-time employees;
- have employed at least 85% of its full-time equivalent employees for the last 12 months;
- retain at least 85% of its full-time equivalent employees during the period 1 July 2007 to 30 June 2008;
- undertake to retain these employees beyond the period of assistance;
- be able to demonstrate that the business is viable, under normal conditions;
- be a business based in regional NSW; and
- be located in or service an area that has been drought declared for a total of six months out of the previous two years at the time of application.

A business will be eligible for the Financial Position Assessment and/or the Mini Diagnostic if:

- it primarily services or draws supplies from farmers or is located in a farm-dependent community with a population of less than 15,000;
- it is located in or services an area which is drought declared; and
- it can demonstrate a reduction in turnover related to the drought.

To be eligible for Business Improvement and Recovery Strategies, the applicants must:

- primarily service or draw supplies from farmers or be located in a farm-dependent community with a population of less than 15,000;
- show evidence performance has been adversely affected by drought (this can take the form of declining turnover or the firm's product or service range being affected by reduced agricultural output and or farm income);
- be able to demonstrate the business is viable under normal conditions;
- have long term prospects of profitability;
- be based in regional NSW; and
- be located in or service an area that is drought declared.

Dates

This program is ongoing.

Target Group

Businesses affected by drought

Contact Details

Regional Development Division

Phone: (02) 93386713

Email: droughtassist@business.nsw.gov.au

Paul Matthews

Phone: (02) 93386713

Email: paul.matthews@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/region/drought/>

Grant/Initiative: Towns and Villages Futures Program (TVFP)

Description

The *Towns and Villages Futures Program* (TVFP) aims to foster economic growth and create a positive environment for business in communities with a population of less than 2,000. TVFP helps small regional communities take a strategic and proactive approach to economic development, enhance community pride and build community skills.

The program offers opportunity to undertake a community planning process and implement projects that have community support and will result in new economic activity. It provides the following financial assistance:

- 75% of community planning costs up to the maximum amount available per activity; and
- 75% of project costs up to a maximum of \$15,000 for projects that demonstrate potential for new economic activity. Projects may involve business/economic development, marketing/promotion, events and/or tourism development.

Costs covered by the program include:

- project and interim planning coordinator costs;
- consultant fees;
- administration costs;

- printing;
- publicity and promotion; and
- website development.

The program will not provide assistance for the following:

- feasibility plans;
- purchase of capital equipment such as printers, computers, furniture, lighting;
- construction/design of streetscape/landscapes, signage, plants;
- urban design workshops or studies;
- workshop costs other than consultant costs such as catering, venue hire and publicity;
- office accommodation;
- expenses normally covered by local councils; and
- ongoing coordinator costs.

Project funding is designed to benefit the broader community rather than a single enterprise. Applicants are encouraged to consider projects that may assist business sectors such as agribusiness and retail. Alliances of businesses are eligible for assistance.

Requirements for Eligibility

Funding assistance is open to the following:

- communities with a population of 2,000 or less;
- groups of communities with a population of up to 2,000; and
- local government areas with a population of 2,000 or less.

Application for assistance must be submitted through or by a sponsoring organisation which is incorporated such as local councils, incorporated associations including business and/or community groups and alliances of businesses.

Applications must demonstrate that the intended project will generate economic activity. In localities where Main Street/Small Towns Programs are underway, applicants should generally have the written support of the local Main Street/Small Towns sponsoring organisation

The program excludes the greater Sydney metropolitan area (the local government areas within the County of Cumberland and those of Liverpool, Penrith, Camden, Campbelltown, Hawkesbury, Wollondilly and the Blue Mountains).

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Communities with a population of 2,000 or less, groups of communities with a population of up to 2,000 and local government areas with a population of 2,000 or less

Contact Details

It is strongly advised to discuss projects with the community economic development manager before submitting the application.

Northern Region:

Pieter Verasdonck
Community Economic Development Manager
Level 1, 50 Victoria Street
PO Box 1385
Grafton NSW 2460
Phone: (02) 66426511
Fax: (02) 66426021
Mobile: 0427719703
Email: Pieter.verasdonck@business.nsw.gov.au

Western Region:

Alvaro Marques
Community Economic Development Manager
90 Kite Street
PO Box 1620
Orange NSW 2800
Phone: (02) 6360840
Fax: (02) 63612400
Mobile: 0428856891
Email: alvaro.marques@business.nsw.gov.au

Hunter and Central Coast Region:

Susan Rowe
Community Economic Development Manager
Level 3
251 Wharf Street
New Castle NSW 2300
Phone: (02) 49087341
Fax: (02) 49297096
Email: susan.rowe@business.nsw.gov.au

Australian Capital and Illawarra Region:

Bart Yeo
Community Economic Development Manager
39 Goldsmith Street
PO Box 930
Goulburn NSW 2580
Phone: (02) 48218000
Fax: (02) 48218650
Mobile: 0429456455
Email: bart.yeo@business.nsw.gov.au

Riverina and Murray Region:

Louise Conibear
Community Economic Development Manager
48 Fitzmaurice Street
PO Box 1156
Wagga Wagga NSW 2650
Phone: (02) 69216422
Fax: (02) 69210780
Mob: 0428764432
Email: louise.conibear@business.nsw.gov.au

Head Office:

Anne Pitchers
Manager Community Economic Development Programs
Regional Programs Unit
Regional Development Division
Level 48, MLC Centre
GPO Box 5477
Sydney NSW 2001
Phone: (02) 93386712
Fax: (02) 93386726
Email: anne.pitchers@business.nsw.gov.au

Internet Address

<http://www.nsw.gov.au/package.asp?PID=8494>

Grant/Initiative: Main Street/Small Towns Program

Description

The *Main Street/Small Towns Program* has two sub-programs as follows:

1. Community Economic Development Program - aims to revitalise regional communities with a population over 2000 and improve general business climate, not restricted to the retail sector. This sub-program helps:
 - increase business/economic activity in regional communities particularly small-/medium-sized communities; and
 - foster local council's sustainable and professional commitment to economic development.
2. Community Economic Development Program - aims to foster economic growth and create a more positive environment for business communities with a population of less than 2,000. It helps small regional communities take a strategic and proactive approach to economic development. Local council involvement is encouraged. Applicants are encouraged to consider projects that may assist business sectors such as agribusiness and retail. Alliances of businesses are eligible for assistance.

In both sub-programs, project funding is designed to benefit the broader community rather than a single enterprise.

Requirements for Eligibility

Regional communities can apply.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Regional communities

Contact Details

Anne Pitchers: Phone: (02) 93386712

Email: Anne.pitchers@business.nsw.gov.au

Paul Matthews: Phone: (02) 93386713

Email: paul.matthews@business.nsw.gov.au

Internet address

<http://www.business.nsw.gov.au/business/programs/regional+programs.htm#11>

Grant/Initiative: Developing Regional Resources

Description

The *Developing Regional Resources Program* provides funding to help regional organisations, industry associations or alliances of regional firms investigate and pursue new economic/business development opportunities. It aims to strengthen regional economies through initiatives that add value to local resources or diversify from the traditional economic base. Funding partners are sought from other government agencies and increasingly from the private sector.

Requirements for Eligibility

Regional organisations, industry associations or alliances of regional firms can apply.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Regional organisations, industry associations or alliances of regional firms

Contact Details

Regional Development Division

Phone: (02) 93386719

Email: regional@business.nsw.gov.au

Paul Matthews

Phone: (02) 93386713

Email: paul.matthews@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/region/assistance/developingregionalresources.htm>

Grant/Initiative: New Market Expansion Program

Description

The *New Market Expansion Program* (NMEP) aims to provide targeted assistance to actively change the culture of regional businesses, help firms develop confidence and skills to pursue and take up new markets and break the cycle of dependence on traditional markets and/or local economies.

There are two types of assistance provided by the program:

1. Marketing plans - available for tailored one-on-one consultancy to develop a marketing plan. This category of assistance is capped at \$3,000 on a dollar-for-dollar basis and can lead into implementation assistance within a 12-month period depending on outcomes from the marketing plan.
2. Implementation assistance – available for businesses that meet the program criteria and have a marketing plan. Assistance is limited to \$5,000 per annum calculated from the date of offer, on a dollar-for-dollar basis to offset the cost of engaging external support.

The types of activities eligible for funding include:

- market research (for potential agents/distributors, etc.);
- initial webpage construction and/or e-commerce preparation as part of a clearly linked new market strategy;
- business promotion in locations outside current regions and/or specific international markets (excluding trade show registration, travel and accommodation costs);
- participation in domestic trade fairs/exhibitions (excluding travel and accommodation costs); and preparation of promotional material specific to the new market.

Requirements for Eligibility

To qualify for assistance under the NMEP, a business should meet all of the following criteria:

- be a regional firm based in NSW;
- be able to prove its viability and sustainability by providing supporting historical financial statements and/or cash flow projections for at least two years;
- be currently employing at least two full-time or equivalent part-time employees or contractors (can include owners); and
- have potential for growth in sales.

Preference will be given to firms with turnover of less than \$1 million and who have new or unique products or services. Funding proposals must be demonstrably linked to a targeted new market opportunity for the firm.

Priority for this assistance will be directed to manufacturing, agribusiness, service and technology sectors.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Businesses

Contact Details

Sue Wadley

Phone: (02) 93386694

Email: sue.wadley@business.nsw.gov.au

Paul Matthews

Phone: (02) 93386713

Email: paul.matthews@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/business/programs/regional+programs.htm#6>

Grant/Initiative: Illawarra Advantage Fund

Description

The *Illawarra Advantage Fund* attracts new industries to the Illawarra and boost current business in the region. It aims to create long-term, sustainable jobs in the Illawarra.

The fund provides assistance to eligible businesses looking to establish or expand in the Illawarra region. Assistance is flexible but geared towards securing growth or investment that is unlikely to occur without some up-front assistance to overcome constraints to the project proceeding.

Financial assistance may include a contribution towards the following:

- costs incurred in establishing a new job-generating business;
- costs from substantial expansion of the workforce of an existing business;
- external infrastructure costs incurred in establishment or expansion;
- payroll tax, land tax or stamp duty concessions;
- cost of engaging external expertise to help implement a job-generating project; and project facilitation and coordination services.

Requirements for Eligibility

Businesses in the Illawara region can apply.

Dates

This program is run on a case-to-case basis and is ongoing.

Target Group

Businesses

Contact Details

Donnatella D'Amico

Phone: (02) 42259055

Mobile: 0417772116

Email: Donatella.d'amico@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/business/programs/regional+programs.htm#3>

Grant/Initiative: Hunter Advantage Fund

Description

The *Hunter Advantage Fund* is a NSW Government initiative to create additional sustainable employment in the Hunter region. It aims to stimulate investment that will generate new jobs in the local government areas of Newcastle, Lake Macquarie, Maitland, Cessnock, and Port Stephens.

The level of assistance provided for a project is based on the number of people it employs. However, other factors such as the value of the capital invested, benefits to the region and compatibility with the region's strategic development are also considered.

The assistance is provided towards the following:

- costs in establishing new job-generating investment;
- infrastructure costs; and
- payroll tax, land tax and stamp duty relief.

Requirements for Eligibility

Businesses wishing to expand operations in the Hunter region can apply.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Businesses

Contact Details

Margaret Turner
DSRD Newcastle
Phone: (02) 49087333
Email: Margaret.turner@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/business/programs/regional+programs.htm#2>

Grant/Initiative: BioBusiness Program

Description

The *BioBusiness Program* aims to develop world-class export-oriented firms. It assists eligible firms with direct financial assistance to undertake enterprise improvement activities over a period of time and through training programs to develop firm management and leadership skills.

The program has four components as follows:

1. Direct Financial Assistance – provides support to meet non-research establishment costs and undertake activities that accelerate business growth. Funding is available up to a maximum of \$75,000 on a dollar-for-dollar basis for each applicant firm or group of associated firms. Funding is not provided to meet operational expenses such as staff salaries, capital expenditure or the cost of website establishment.
2. Non-Research Establishment Costs - assist eligible start-up firms. Start-up firms typically have sales revenue of less than \$500,000 per year and incorporated in the two-year period leading to the date the request for financial assistance is made. Funding can be provided for the following activities:
 - initial intellectual property protection (excluding provisional patents);
 - regulatory approvals related to the commercialisation of the product or service;
 - legal costs in agreements/advice for commercialisation;
 - business planning and business process development;
 - financial systems development;
 - market development and research;
 - product design and testing (including prototyping and clinical and field trials); and
 - other agreed management skills development projects.
3. High Growth Biobusiness – aims to accelerate the growth of eligible established biotechnology firms. Firms with sales revenue between \$500,000 and

\$30 million per year who can demonstrate at least two years of viable trading can seek direct financial assistance for the following:

- regulatory approvals required to take biotechnology products into specific markets;
- business planning and business process development;
- financial systems development;
- capital raising planning;
- market development and research (including export markets);
- product design and testing (including prototyping and clinical and field trials); and
- other agreed management skills development projects.

This component can also be used to enhance existing linkages to co-operative research centres, universities and the venture capital industry.

4. BioBusiness Professional Leadership and Development - provides subsidised professional development programs for business leaders of start-up and established biotechnology firms. These development programs focus on the enhancement and development of the following business skills:
 - strategic management skills and skills in technology commercialisation;
 - international marketing skills;
 - investment readiness skill;
 - skills to manage technology investment risk;
 - skills to manage high growth technologically innovative companies; and technical product development skills.

Requirements for Eligibility

To be eligible for financial assistance, NSW-based biotechnology firms operating on a for-profit basis with significant private ownership must:

- be in the market or have a product being developed for commercialisation or are involved in basic, strategic or applied research with demonstrable commercial potential;
- own product intellectual property; and
- be led by principal(s) with a track record in technology-based business development.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

NSW-based biotechnology firms operating on a for-profit basis with significant private ownership

Contact Details

Small Business Development
NSW Department of State and Regional Development
GPO Box 5477
Sydney NSW 2001
Phone: 1300134359
Email: first@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/BioTechnology/>

Grant/Initiative: Business Cluster Program

Description

The *Business Cluster Program* provides tailored non-financial and financial support to established small and medium enterprises to maximise the potential in working together.

Business Cluster funding supports the facilitation and growth of substantive and critical geographical and/or industry sector collaborative efforts. Specialised assistance is provided for specific projects which would enhance the cluster's growth during its formation and development stages. These projects could include feasibility and formation planning, industry skills enhancement, overcoming structural economic issues, market research, marketing and promotional activities or support for a facilitator to organise and manage the cluster.

The project support may attract a one-off 75% subsidy of up to \$10,000 during early stage development and matched (50%) financial support up to \$10,000 for any one project. Funding is limited to a maximum of \$20,000 per individual business cluster over any two-year period.

The cluster structures may include private companies, Government and other public institutions and not-for-profit organisations which share a mutual goal to address a significant economic issue.

Requirements for Eligibility

To be eligible, business clusters:

- must be substantively industry and/or geographically concentrated in NSW and should have identified an active champion (can be a person or company that is prepared to lead and energise the cluster and has the strategic and operational management experience to ensure the cluster achieves its goals);

- should clearly articulate opportunities for business and employment growth; and
- SME companies must constitute at least 80% of its members and
 - have been in business for at least 2 years;
 - be financially viable and can provide financial reports which show the business is profitable and has a positive balance of assets over liabilities;
 - employ a minimum of one person in addition to its owners; and
 - have a turnover between \$200,000 and \$50 million.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target group

Small and medium enterprises based in New South Wales

Contact Details

Department of State and Regional Development

Phone: 1300134359

Email: first@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Business+Clusters/>

Grant/Initiative: Regional Business Development Scheme

Description

The *Regional Business Development Scheme* offers financial and other assistance to businesses expanding in or relocating to regional NSW. Services are offered to:

- help potential investors identify and develop commercial opportunities in regional NSW;
- assist businesses wanting to relocate to the State's regions;
- assist regional firms to expand and find new markets; and
- help firms to diversify and add value to products.

Requirements for Eligibility

Businesses expanding in or relocating to regional NSW can apply.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Businesses

Contact Details

Jillian Fryer

Tel: (02) 93386916

Email: Jillian.fryer@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/business/programs/regional+programs.htm#1>

Grant/Initiative: Export Program – Independent Market Visit Program

Description

The *Independent Market Visit Program* provides financial assistance to export-ready companies by offsetting some of the costs of visiting new overseas markets to expand sales. These market visits help exporters acquire first-hand knowledge of culture, customs, business practices, prices, customers and distribution systems.

Eligible companies under the *Independent Market Visit Program* may qualify for financial assistance up to \$3,000 to offset fees paid to an approved service provider for in-market business matching and appointment scheduling. Financial assistance is not provided for travel, accommodation, meals and other personal expenses.

Requirements fro Eligibility

To be eligible for assistance to undertake an independent market visit, companies should be able to demonstrate that:

- they are NSW businesses or have significant operations in NSW and that the export activity will generate business or employment growth in NSW;
- they have tradeable goods or services and are export-ready for the market to be visited;
- they have a written business or export plan;
- the market to be visited has trade potential for the products/services to be promoted;
- they are visiting a new market; and they have clear and realistic objectives for the visit.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Small- and medium-sized companies

Contact Details

Trade Services Branch
Small Business Development Division
Phone: 93386653
Fax: 93386970
Email: first@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Export+Programs/Independent+Market+Visits/>

NSW Film and Television Office (FTO)

The *NSW Film and Television Office* fosters and facilitates creative excellence and commercial growth in the film and television industry in New South Wales.

Grant/Initiative: Young Filmmakers Fund (YFF)

Description

The *Young Filmmakers Fund* (YFF) supports new and emerging filmmakers in NSW. It provides a unique opportunity for young talents to break into the highly competitive film and television industry.

Two funding rounds with up to four projects selected in each round per year are available. Successful applicants receive grants of up to \$30,000 for production and/or post-production projects.

Eligible projects include: short drama, documentaries, animation, and experimental/cross-platform.

Projects that are not eligible include:

- infotainment/lifestyle/travel/magazine/sports/education/game shows;
- current affairs/news programs;
- community television programs;
- projects that have received script development or production funding from FTO or other funding bodies; and
- existing student films or projects that formed or will form part of any assessment at any educational or training institution.

Requirements for Eligibility

Eligibility requirements are as follows:

- applicant must be the writer, director or producer of films (one person cannot hold the role of both producer and director; writer/director or writer/producer is acceptable);
- the writer, director, or producer must be between 18 to 35 years old;
- all teams must include a producer;
- members of the key creative team shall include at least one person who has little or no previous professional film or television creative experience; and
- all cast and crew must be permanent residents of NSW and Australia.

Successful applicants from previous YFF rounds are not eligible to re-apply to the Fund.

Dates

The closing date for 2009 application is likely to be at the start of November 2008.

Target Group

Young talents in the film and television industry

Contact Details

NSW Film and Television Office
GPO Box 1744
Sydney NSW 2001
Phone: (02) 92646400
Free Call: 1300556386
Fax: (02) 92644388
Email: fto@fto.nsw.gov.au

Internet Address

<http://www.fto.nsw.gov.au/fund.asp?id=48&subID=1>

Grant/Initiative: NSW Regional Filming Fund

Description

The NSW *Regional Filming Fund* (RFF) aims to encourage Australian productions to film outside metropolitan Sydney by granting assistance to offset costs associated with shooting in regional areas.

The Fund has the following objectives:

- increase the level of film and television production in regional NSW by encouraging Australian productions (and official co-productions) to film outside of metropolitan areas;
- enable regional NSW to benefit from the growth of film and television production; and
- provide economic benefit to regional areas of NSW.

The level of assistance can be up to 35% of the filming costs with grants capped at \$100,000 per production.

Requirements for Eligibility

Filmmakers producing films in regional NSW can apply.

Dates

Applications can be made at any time. This program is ongoing.

Target Group

Filmmakers

Contact Details

Regional and Industry Services Officer
Production Liaison Unit
New South Wales Film and Television Office
Phone: (02) 92646400
Fax: (02) 92644388
Email: rff@fto.nsw.gov.au

Internet Address

<http://www.fto.nsw.gov.au/fund.asp?id=49&subID=1>

Grant/Initiative: Travel Assistance

Description

Travel Assistance provides grants to enable filmmakers attend international markets and significant international festivals. Assistance is provided to the producer, director or writer to travel to an approved international festival with a completed film. It is available for feature films, television series, telefeatures, documentaries and animation.

Producers with one or a slate of projects ready for financing can apply for a travel loan to attend an international market such as Cannes, MIP-TV or MIPCOM.

The film must have received prior investment from the FTO. In exceptional circumstances, the FTO will consider applications from other actors, editors or cinematographers.

Requirements for Eligibility

Applicants attending international markets will be assessed on the following:

- attractiveness of project or slate of projects developed for market place finance;
- team's and producer's track record and previous experience attending international markets;
- applicant's plans for financing the projects and evidence of the existing level of the market place interest in the project; and
- a bona fide itinerary with confirmed meetings.

Applicants attending international festivals need to:

- have received FTO investment in the production;
- have an invitation from the intended festival prior to application; and
- qualify as a key creative for a project (writer, director or producer).

Applications are assessed based on:

- benefits for the filmmaker;
- profile of the film; and
- profile of the festival.

Applicants working full-time with a commercial production or post production house are not eligible for travel assistance.

Dates

Applications should be made at least 4-6 weeks prior to the date of departure (even if applicant has not yet confirmed meeting itinerary).

Applications can be made at any time. This program is ongoing.

Target Group

Filmmakers

Contact Details

Development and Investment Assistant

Phone: (02) 92646400

Free Call: 1300556386

Fax: (02) 92644388

Email: fto@fto.nsw.gov.au

Internet Address

<http://www.fto.nsw.gov.au/fund.asp?id=46&subID=1>

Grant/Initiative: Industry and Audience Development (IAD) Grants Program

Description

The *Industry and Audience Development (IAD) Grants Program* provides grants to screen-based organisations that develop and encourage an innovative and sustainable environment in which creative digital and analogue screen media is produced, distributed, exhibited, broadcast, viewed, discuss and/or analysed by industry practitioners and/or members of the public.

The program has the following objectives:

- develop a sustainable, innovative screen industry in Australia;
- encourage excellence and innovative techniques in the screen industry in NSW (including critical debate and analysis of industry practice);
- provide professional development opportunities for screen practitioners in NSW;
- promote an understanding of the Australian industry with the broader international screen industry;
- encourage participation and accessibility for NSW audiences and/or screen practitioners;
- encourage development of an informed and critical audience for the screen industry in NSW; and
- promote and reflect the cultural and geographic diversity of Australia society.

The program provides two types of grants as follows:

1. **Projects and Events Grants** – provides funding for screen-based festivals, conferences, seminars, workshops, forums, exhibitions, national awards events, professional training programs and professional mentorships provided by incorporated/registered, not-for-profit and for-profit organisations as well as local government authorities. Applicants may apply for support for on-going programs of activity or one-off projects and events. This grant is available for one year applicants must apply each year for funding.

2. Organisations Grants – provide funds for the same activity under the Projects/Events grants except national industry awards events. This offers the added benefit of sustaining the organisation to support members and its screen content activities by funding business needs such as website updates, computer hardware and software updates, I.T infrastructure updates and research and development projects that also support IAD program objectives. This grant covers activity for two years or three years consecutively.

This program does not fund magazines and books, screen content creation, and travel assistance. Screen content and travel assistance funding is available under programs of assistance managed by the FTO's Development and Investment Unit.

Requirements for Eligibility

Incorporated/registered, not-for-profit and for-profit organisations and local government authorities can apply.

Organisations must demonstrate a significant track record of achievement and delivery of services for the screen industry in NSW. They must also submit business plan and budget that indicate a strategic plan of development for no less than two consecutive years. The plan must list key, measurable targets to be achieved for each year.

Dates

Applications for 2008 close on May 9. The 2009 dates are yet to be confirmed. The program is ongoing.

Target Group

Incorporated/registered, not-for-profit and for profit organisations and local government authorities

Contact Details

Wendy Nye
Program Manager
Direct Line: (02) 82676712
Email: nyew@fto.nsw.gov.au

Aga Kolaczkowski
Coordinator
Direct Line: (02) 82676761
Email: kolaczkowskia@fto.nsw.gov.au
Free Call: 1300556386 (outside Sydney excluding mobile phones)

Internet Address

<http://www.fto.nsw.gov.au/fund.asp?id=52&subID=1>

NSW Office of Fair Trading

The *NSW Office of Fair Trading* provides advice to business and traders on fair and ethical practice. It sets the rules for fairness in daily transactions between consumers and traders.

Grant/Initiative: Property Services Grants Program

Description

The *Property Services Grants Program* provides funding or loans to eligible organisations to undertake education or research projects relating to the property services industry.

The program aims to provide funding to:

- encourage best practice and innovation through training including continuing professional development and industry education for persons working under the Property Stock and Business Agents Act 2002, Valuers Act 2003 and Conveyancers Licensing Act 2003;
- provide information or guidance/referral to property services practitioners;
- provide information to customers of the property services industry which enhances their understanding of rights and responsibilities in the consumer/trader relationship;
- conduct research on issues relevant to the property services industry including quality assurance programs, mechanisms to enhance customer service delivery and strategies to encourage training in the industry; and
- foster the development of innovative approaches to regulation in the property services industry.

Requirements for Eligibility

The following can apply:

- incorporated or registered organisations;
- universities, TAFE and other academic institutions;
- individuals with appropriate skills, experience and knowledge sponsored by the above-mentioned bodies; and
- joint applications from two or more organisations pooling resources and expertise.

The following are ineligible to apply:

- Office of Fair Trading or its employees;
- individuals/organisations intending to use the funds for a project in another State/Territory;
- organisations receiving operational funding through the Office of Fair Trading;

- universities, TAFE and other academic institutions with application relating to training courses which are part of the institution's core curricula; and
- government agencies with application relating to the core business of these agencies.

Dates

Call for applications for the next round will be in April 2009.

Target Group

Incorporated or registered organisations, universities, TAFE and other academic institutions, and individuals

Contact Details

Grants Officer

Phone: 96198731

Fax: 97778810

Email: grants@oft.commerce.nsw.gov.au

Internet Address

http://www.fairtrading.nsw.gov.au/About_us/Grants/Property_services_grants_program.html

NSW Office for Science and Medical Research

The *NSW Office for Science and Medical Research* promotes growth and innovation in science and medical research to achieve better economic, health and environmental outcomes for the people of NSW.

Grant/Initiative: NSW Cooperative Research Centres (CRC) Support Grants Program

Description

The *Cooperative Research Centres (CRC) Support Grants Program* provides grants of up to \$30,000 to fund NSW applicants' preparation of full business cases which must form part of their stage two applications. Funding can be used to gain expert advice on pathways to commercialisation, industry and economic benefit, law, corporate governance, accounting and taxation. Funding can also be used to convene CRC partner forums for the purpose of application development.

Requirements for Eligibility

Consortia seeking Commonwealth funding for either a new CRC or a new from old CRC are eligible to apply. Only consortia with CRC headquarter in NSW are eligible for the NSW CRC *Support Grants Program*.

Dates

The closing date for the next round of funding has not yet been confirmed but this program is ongoing.

Target Group

Consortia seeking Commonwealth funding for either a new CRC or a new from old CRC

Contact Details

Chris Armstrong OSMR CRC Liaison Officer
Phone: (02) 93386745
Fax: (02) 933876760
Email: Chris.armstrong@msmr.nsw.gov.au

Internet Address

http://www.osmr.nsw.gov.au/funding_and_awards/nsw_cooperative_research_centres_program

B. Training/Mentoring

Department of State and Regional Development (DSRD)

The *Department of State and Regional Development* delivers programs and services that support the NSW Government's commitment to winning new business activity for NSW and develops the capacity and productivity of the State's economy. It provides advice and assistance to help businesses of all sizes establish or expand in metropolitan and regional NSW. It works to attract significant investment projects to NSW as well as major events that have the potential to benefit the State's economy and promote Sydney and NSW nationally and internationally. Moreover, it provides support to the State's tourism industry to improve its competitiveness and promote sustainable tourism growth, facilitates growth and innovation in technology, science and medical research to improve the health, environment and economy of NSW as well as delivers enterprise improvement programs that enhance the State's international competitiveness and drives policy change to improve the NSW business climate.

Grant/Initiative: Aboriginal Business Mentor Program

Description

The *Aboriginal Business Mentor Program* helps Aboriginal businesses enhance business management skills, identify and implement business growth strategies and look for opportunities to network and develop strategic alliances.

The program offers the following:

1. Business Skills Training Workshops – these involve topics on financial management (decision making for profit), practical marketing for business and tools to build website;
2. Group Mentoring Sessions – allow to work on specific business development issues /themes generated from the workshops;
3. One-on-one mentoring – personal mentoring sessions at one’s business (not compulsory); and Two Networking Opportunities – these events are open to Aboriginal businesses, program participants, key business stakeholders and business industry in the area.

Requirements for Eligibility

To participate in the *Aboriginal Business Mentor Program*, applicant must be:

- current owner or operator of an Aboriginal business or manager of a community-based business; and
- committed to growing the business.

Dates

This program is run on a financial year basis and applications can be made at any time. This program is ongoing.

Target Group

Owners/operators/managers of Aboriginal businesses

Contact Details

Manager Aboriginal Business Department of State and Regional Development
GPO Box 5477 Sydney 2001
Phone: 9338 6754

Bernadette Selfe
Senior Manager, Aboriginal Business Sydney Region
Phone: (02) 93386754
Mobile: 042204 018

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Aboriginal+Business/Aboriginal+Business+Mentor+Program/>

Grant/Initiative: Indigenous Business Advisory Service

Description

The *Indigenous Business Advisory Service* provides business start-up advice for Aboriginal people wishing to start a small business or who are already operating a business.

Requirements for Eligibility

Eligibility criteria for assistance under this program include:

- at least 50% of business ownership is with Aboriginal persons or at least 50% of the governing board consists of Aboriginal people;
- Aboriginal business must have an ABN;
- have been operating a business for two years or more; and
- able to provide two years' annual financial reports.

Dates

This program is run on a financial year basis and applications can be made at any time throughout the year. This program is ongoing.

Target Group

Indigenous businesses

Contact Details

Northern NSW:
Roxanne Smith
Aboriginal Business Development Manager
Phone: 66426511
Mobile: 0401999495

Central Western NSW and Orana:
Paul Schenk
Aboriginal Business Development Manager
Tel: 68833111
Mobile: 0429833131

Sydney Region:
Bernadette Selfe
Senior Manager
Aboriginal Business
Phone: 93386754
Mobile: 0422004018

Tony Williams
Aboriginal Business Development Manager
Phone: 933386683
Mobile: 0421615061

Internet address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Aboriginal+Business/Indigenous+Business+Advisory+Service/>

Grant/Initiative: NSW Trade Promotion Program

Description

The *NSW Trade Promotion Program* offers export-ready NSW companies an effective way to identify new international business opportunities and acquire knowledge and connections critical to export success.

The program engages in trade missions and international exhibitions. Trade missions are either general in nature catering for a broad range of products and services or industry-specific visiting significant overseas markets. Industry-specific trade missions generally coincide with major international trade exhibitions that allow participants to visit these events.

The program meets all costs associated with business matching (trade missions), exhibition space (shared NSW stand) and networking events. Participants are required to meet their own direct costs including airfares, accommodation, ground transport, meals and personal expenses.

Requirements for Eligibility

NSW businesses with tradeable goods or services and that are export-ready are eligible to participate in these events. Acceptance is subject to meeting export readiness criteria for the market and assessment of the market potential for the goods or services to be promoted.

Dates

The closing date for NSW Trade Mission New Zealand (Auckland) applications is Monday, 30th June 2009. The closing date for NSW Business Women's Trade Mission (Kuala Lumpur) applications is Thursday, 31st July 2009 while the closing date for NSW Trade Mission India (Mumbai, New Delhi and Chennai) applications is Tuesday, 30th September 2009.

Target Group

NSW businesses with tradeable goods or services and that are export-ready

Contact Details

Sally Williams Trade Services Branch
Small Business Development Division
Level 48 MLC Centre
19 Martin Place, Sydney
GPO Box 5477
Sydney NSW 2001 Australia
Phone: (02) 93386600
Fax: 93386970
Email: first@business.nsw.gov.au
Website: www.smallbiz.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Export+Programs/Trade+Missions+and+Market+Visits/index.htm>

Grant/Initiative: Young Entrepreneur Steeping Up Program

Description

The *Young Entrepreneur Steeping Up Program* focuses on entrepreneurs aged between 18-35 who have been running their own small businesses for at least a year and are committed to growing these businesses.

Through the program, participants have the opportunity to:

- target issues that significantly impact on business development such as business planning, marketing and business operations (but excluding compliance and regulatory issues); and
- tackle key concerns relevant to small businesses operating in specific industry sectors.

The program is six to eight weeks long and includes a series of workshops and individual mentoring. At least 10 hours of small group workshops and seminars are

conducted. Experienced business mentors are also available for at least eight hours over the course of the Program to help participants develop strategies to overcome a specific business hurdle or pursue an identified business opportunity.

The cost is \$200 per participant. The NSW Government contributes a total of \$1,250 per participant.

Requirements for Eligibility

An aspiring participant must be based in New South Wales and meet the following criteria to be accepted into the *Young Entrepreneur Stepping Up Program*:

- be aged 18-35 years;
- be current owner of a small business;
- have operated a small business for at least one year;
- be able to identify a business goal or hurdle suitable of being addressed through this Program;
- be prepared to commit to the implementation of the outcome of the Program; and
- be prepared to respond to DSRD monitoring and after the project has been completed, co-operate with promotion opportunities for the Program following participation.

The program accepts mentors who have five years minimum recent experience as business owners or managers. Mentors need to have strong communication skills and be prepared to sign agreements that preclude conflicts of interest and breaches of confidentiality.

Dates

This program is open all year round and is dependent on the needs of other businesses for the dates that it will run. In 2009, programs are currently booked for February and May. The program has been running for five years and is ongoing.

Target Group

Business owners

Contact Details

Graeme Young
Entrepreneur Stepping Up Program
Phone: (02) 93386757 or 1300134359
Email: first@business.nsw.gov.au

Internet Access

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Young+Entrepreneurship/Young+Entrepreneur+Stepping+Up+Program/>

Grant/Initiative: Women In Business Regional Program

Description

The *Women in Business Regional Program* aims to improve the business skills of women who operate a small business in a regional area and assist them grow their business.

The program offers these businesswomen a combination of the following:

- opportunities to work with an experienced business person who will act as a group mentor to small groups of women on the program;
- business skills training workshops; and
- networking events.

The program runs over a 3-month period and costs \$150 (exclusive of GST).

Requirements for Eligibility

To be eligible, the applicant needs to:

- be current female owner/manager of a small business;
- draw at least 50% of income from the business;
- have operated the business between one to five years; and be serious about growing the business and achieving commercial success.

Dates

This program has been running for the past five years and will continue in the future. It is run by calendar year with no closing date.

Target Group

Female owners/managers of small businesses

Contact Details

Manager Women in Business
NSW Department of State and Regional Development
GPO Box 5477
Sydney NSW 2001
Phone: 93386750
Email: first@business.nsw.gov.au

Clarence Valley/Grafton Provider: Adult Community Education
Phone: 66221903
Email: info@acenorthcoast.com.au

Hastings/Port Macquarie Provider: Hastings Business Women's Network, Inc.
Email: info@hbwn.com.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Women+in+Business/Regional+Women+in+Business+Program/>

Grant/Initiative: 2008 Business Growth Program – Become a Great Place to Work Seminar

Description

The seminar provides information on how to attract staff and create the type of environment people are happy to work in. It covers the following topics:

- why creating a 'great place to work' environment makes good business sense;
- seven critical drivers to creating the workplace of choice;
- creating an action plan;
- access to quick, practical techniques and resources; and
- how small business owners can adopt big business innovations.

Participants will learn how to:

- raise awareness about being an employer of choice;
- identify best practices to engage employees;
- adapt big business innovations for small business owners;
- provide quick and practical techniques, check lists, templates and resources to stay ahead in a tight talent market; and
- create an action plan for becoming a business that people want to work for.

This event is free.

Requirements for Eligibility

The following are eligible to attend:

- owners and managers employing staff;
- business development managers; and
- business consultants and training facilitators.

Dates

The date for 2009 has not yet been confirmed but the program is ongoing.

Target Group

Business owners and managers, business consultants and training facilitators

Contact Details

To register for the seminar, email dsrdparramatta@business.nsw.gov.au the following information:

Event name and date
Company name and nature of the business
Name(s) of any attendees
Their positions
Phone numbers
Email addresses

For further information, contact:

Mangala Srinivasan
Western Sydney Business Centre
Phone: 88431116
Email: mangala.srinivasan@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Parramatta+Business+Centre/Calendar+of+Events/>

Grant/Initiative: 2008 Business Growth Program – Pitfalls in Negotiating Commercial Leases Seminar

Description

This seminar provides businesses fundamental information needed when initially negotiating leases. It covers the following:

- types of leases;
- when a lease starts;
- the Retail Leases Act 1994;
- obligations under a lease; and
- pitfalls in negotiating commercial leases.

The seminar is free.

Requirements for Eligibility

Business owners with leased premises are eligible to attend.

Dates

This program is ongoing. Dates will be confirmed for 2009.

Target Group

Business owners with leased premises

Contact Details

To register, email dsrdparramatta@business.nsw.gov.au the following information:

Event name and date

Company name and nature of the business

Name(s) of any attendees

Their positions

Phone numbers

Email addresses

For further information, contact:

Mangala Srinivasan

Western Sydney Business Centre

Phone: 88431116

Email: mangala.srinivasan@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Parramatta+Business+Centre/Calendar+of+Events/>

Grant/Initiative: The 2008 Business Growth Program – Recovery of Debt Seminar

Description

The seminar covers the following topics:

- basic contract law;
- process of recovering debt in NSW;
- different authorities that deal with debt recovery; and
- enforcement procedures.

Participants will learn the following:

- how to commence debt recovery proceedings against a debtor and what are the usual procedures;
- how to draft relevant paper work;

- who the different authorities are; and
- what the different debt recovery remedies are.

The seminar is free.

Requirements for Eligibility

The following are eligible to attend:

- owners, managers and financial officers of small-, medium- and large-sized enterprises;
- accountants; and
- consultants.

Dates

This program is ongoing. Dates will be confirmed for 2009.

Target Group

Owners, managers and financial officers of small-, medium- and large-sized enterprises, accountants and consultants

Contact Details

To register, email dsrdparramatta@business.nsw.gov.au the following information:

Event name and date

Company name and nature of the business

Name(s) of any attendees

Their positions

Phone numbers

Email addresses

For further information, contact:

Mangala Srinivasan

Western Sydney Business Centre

Phone: 88431116

Email: Mangala.srinivasan@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Parramatta+Business+Centre/Calendar+of+Events/>

Grant/Initiative: 2008 Business Growth Program – The Four Dimensions of Business Innovations Seminar

Description

The seminar provides techniques of introducing innovation into the business to stand out from competition. It covers the following topics:

- differences between creativity and innovation;
- four dimensions of business innovations; and
- how to introduce these dimensions to stand out from competition.

This event is free.

Requirements for Eligibility

CEOs, general, operations and marketing managers of medium- to large-sized enterprises, accountants and consultants can attend.

Dates

This program is ongoing. Dates will be confirmed for 2009.

Target Group

CEOs, general, operations and marketing managers of medium- to large-sized enterprises, accountants and consultants

Contact Details

To register, email dsrdparramatta@business.nsw.gov.au the following information:

Event name and date

Company name and nature of the business

Name(s) of any attendees

Their positions, Phone numbers, Email addresses

For further information contact:

Mangala Srinivasan

Western Sydney Business Centre

Phone: 88431116

Email: Mangala.srinivasan@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Parramatta+Business+Centre/Calendar+of+Events/>

Grant/Initiative: 2008 Business Growth Program – Corporate Governance: Directors’ Roles and Responsibilities Seminar

Description

This seminar covers the following topics:

- statutory duties;
- common law duties;
- civil and criminal ramifications;
- defences; and
- corporate governance principles.

Requirements for Eligibility

CEOs, owners and managers of medium- to large-sized enterprises, accountants and consultants are invited to attend.

Dates

This program is ongoing. Dates will be confirmed for 2009.

Target Group

CEOs, owners and managers of medium- to large-sized enterprises, accountants and consultants

Contact Details

To register, email dsrdparramatta@business.nsw.gov.au the following information:

Event name and date

Company name and nature of the business

Name(s) of any attendees

Their positions

Phone numbers

Email addresses

For further information, contact:

Mangala Srinivasan

Western Sydney Business Centre

Phone: 88431116

Email: Mangala.srinivasan@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Parramatta+Business+Centre/Calendar+of+Events/>

Grant/Initiative: Aboriginal Business Development Program

Description

The *Aboriginal Business Development Program* assists businesses that are majority owned and operated by Aboriginal people. It helps Aboriginal people develop business skills, establish networks and grow market. Support is delivered through experienced Aboriginal Business Development Managers and regional staff.

Assistance is available for eligible businesses activities that include:

- participation in domestic trade fairs;
- industry-specific marketing; and
- engaging expert assistance for growth projects, business reviews and mentoring.

Requirements for Eligibility

Businesses majority owned and operated by Aboriginal people can avail assistance.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Businesses majority owned and operated by Aboriginal people

Contact Details

Bernadette Selfe

Phone: (02) 93386754

Email: Bernadette.selfe@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/business/programs/regional+programs.htm#5>

Grant/Initiative: Export Program – Regional Export Adviser Network

Description

The *Regional Export Adviser Network* assists regional businesses overcome the barriers to exporting. Export Advisers are available to provide advice, encourage and assist companies based in regional New South Wales to take full advantage of

international market opportunities. In collaboration with DSRD, Austrade, Department of Foreign Affairs and Trade and other export service providers, they give regional businesses advice on market opportunities, planning for export, market entry strategies and related issues.

Specialist Export Advisers are located in the following strategic regional centres of NSW: Bathurst, Nowra, Tamworth, Wagga Wagga, Port Macquarie and Gosford.

Requirements for Eligibility

Assistance from Regional Export Advisers is available to export-capable firms in traded goods and service sectors and located in non-metropolitan areas.

Service is also available in metropolitan Sydney.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Export-capable firms in traded goods and services sectors

Contact Details

Dubbo:

Barry Alston

Level 1, 47-59 Wingewarra Street

Dubbo 2830

Phone: 68833104 Mobile: 0428842282 Fax: 68833131

Email: barry.alston@business.nsw.gov.au

Tamworth:

Chris Celovic

Level 1, 11-15 Dowe Street

(PO Box 1696)

Tamworth 2340

Phone: 67668426 Mobile: 0401710600 Fax: 67661378

Email: chris.celovic@business.nsw.gov.au

Kariong:

Sharon Foster

Building 16 The Avenue

Mt Penang Parklands

(PO Box 7096)

Kariong 2250

Phone: 43408703 Mobile: 0408408141 Fax: 43401005

Email: Sharon.foster@business.nsw.gov.au

Castle Hill:

Malcolm Lemaire
Baulkham Hills Shire Council
129 Showground Road
Castle Hill 2154
Phone: 98430382 Mobile: 0429409996
Email: Malcolm.lemaire@business.nsw.gov.au

Port Macquarie:

Gabrielle Oriel
Suite 1, 133-137 Gordon Street
(PO Box 2537)
Port Macquarie 2444
Phone: 65835647 Mobile: 0419213 075 Fax: 65835285
Email: Gabrielle.oriel@business.nsw.gov.au

Nowra:

Rory McAlester
57 Worrigea Street
Nowra 2541
Phone: 44211000 Mobile: 0409555715 Fax: 44237957
Email: rory.mcalester@business.nsw.gov.au

Parramatta:

Roslyn Mitchelson
Business entre Parramaatta
Level 27, 470 Church Street
North Parramatta 2124
Phone: 88431105 Mobile: 0411655244 Fax: 98909552
Email: Roslyn.mitchelson@business.nsw.gov.au

Wagga Wagga:

Wayne Murphy
48 Fitzmaurice Street
(PO Box 1156)
Wagga Wagga 2650
Phone: 69216422 Mobile: 0428103326 Fax: 69210780
Email: wayne.murphy@business.nsw.gov.au

Orange:

Ian Sanders

Suite 2, Level 1, 206 Lords Place

Orange 2800

Phone: 63608400 Mobile: 0448215020

Fax: 63608484

Email: ian.sanders@business.nsw.gov.au

Regional Export Adviser Network Phone: 93386679

Email: first@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Export+Programs/Export+Advisors+Network/index.htm>

C. Other Programs

Department of Education and Training (DET)

The *Department of Education and Training* aims to deliver high quality, internationally competitive public education and training. It provides TAFE NSW courses, adult and community education courses, migrant English programs, post-secondary art courses and advice to the NSW Government on higher education. It addresses the training needs of industry and meeting the challenge of skills shortages in certain trades. Moreover, it promotes lifelong learning and aims to provide students with a smooth transition from school to work or further study and from post-compulsory education and training to work or further study.

Grant/Initiative: Elsa Dixon Aboriginal Employment Program (ED-AEP)

Description

The *Elsa Dixon Aboriginal Employment Program* is an initiative of the New South Wales Government that encourages job opportunities and career advancement for Aboriginal and Torres Strait Islander people.

The program aims to promote diversity, innovation and service responsiveness in the NSW workforce by reducing barriers to employment and promotion for Aboriginal people.

It has the following objectives:

- encourage permanent employment and professional mobility of Aboriginal people in the public service and local government sector with special incentives for the employment of Aboriginal people with disability;

- promote innovation in achieving vocational outcomes for Aboriginal people;
- enhance the career prospects of Aboriginal people undertaking higher levels of education and training.

The program has five elements as follows:

1. Permanent Employment – aims to get Aboriginal people into permanent careers in the public service and local government by offering a one-year 65% salary subsidy for each Aboriginal person employed under the program;
2. Temporary Placement - aims to improve career development for Aboriginal employees in the public service and local government by offering subsidies for special temporary positions for Aboriginal employees;
3. Career Development - provides funds to make it easier for public service departments and local councils to give Aboriginal employees training or other career development experiences;
4. Partnership Project - funds special projects to create jobs for Aboriginal people;
5. Graduate Work Experience – encourages employers to give new Aboriginal graduates a start in the workforce by subsidising a work experience placement (maximum of 12 weeks) in the person’s field of training.

Requirements for Eligibility

Aboriginal and Torres Strait Islander people can apply.

Dates

The call for the next round of applications will be in January 2009. Check the website regularly for updates.

Target Group

Aboriginal and Torres Strait Islander people

Contact Details

Aboriginal Community Programs Unit NSW Department of Education and Training
Level 13, 1 Oxford Street
Darlinghurst New South Wales 2010
Phone: (02) 92668350
Fax: (02) 92668505

Raelene Saunders
Phone: (02) 92445474
Email: Raelene.saunders@det.nsw.edu.au

Internet Address

<https://www.det.nsw.edu.au/eas/acomm/elsa/about.html>

Grant/Initiative: New Careers For Aboriginal People (NCAP)

Description

The *New Careers For Aboriginal People* (NCAP) program helps Aboriginal people find work or improve their current job situation. The program is run by Aboriginal people who are in touch with the needs of Aboriginal communities and have good contacts with employers, business groups and training providers within the local area. It provides assistance to both clients and employers.

Assistance for clients includes:

- personalised job-search service;
- resume, job application and interview preparation;
- career planning;
- training and skills development;
- quality employment contracts;
- job placement monitoring; and
- support and advice.

Assistance for employers includes:

- referrals of appropriately qualified and experienced Aboriginal jobseekers to fill vacancies;
- provision with knowledgeable links to local communities and organisations as well as access to training service at the NSW Department of Education and Training; and
- monitoring job placements.

Requirements for Eligibility

Aboriginal people can apply.

Dates

The Department of Education and Training will not be calling for applications under this program until 2009-2010.

Target Group

Aboriginal people

Contact Details

Mr Leon Sutherland
Central West Community College
21-29 William Street Orange NSW 2880

Phone: (02) 63615353
Fax: (02) 63631255
Mobile: 0488221731
Email: lsutherland@cwcc.nsw.edu.au

Jason French
Phone: (02) 63615353

Internet Address

<https://www.det.nsw.edu.au/eas/acomm/ncap/about.html>

Artspace Visual Arts Centre (AVC)

The *Artspace Visual Arts Centre* develops new ideas and practices in contemporary arts and culture.

Grant/Initiative: 2009 Artspace Studio Residency Program

Description

The *Artspace Studio Residency Program* provides support to early career and established artist practitioners. It has the following objectives:

- provide subsidised studio facilities for contemporary visual arts practitioners, curators, theorists and writers;
- support the development of new work;
- facilitate professional development opportunities for artists; and
- foster dialogue and exchange between artists, writers, theorists and curators.

Successful applicants are charged a subsidised studio rental at the following rates:

- \$350 per week for a residential studio (overseas artists and organising agencies);
- \$250 per week for a residential studio (Australian artists and organising agencies); and
- \$75 per week for non-residential studios.

There is no stipend or living allowance attached to the residencies. Successful applicants shall be responsible for all other costs associated with the residency including travel costs, insurance, materials and equipment. Applicants are also required to pay a refundable bond of \$300 prior to occupancy.

Requirements for Eligibility

The following are encouraged to apply:

- Aboriginal and Torres Strait Islander artists;

- craft and design practitioners; and
- curators, critical writers and cultural theorists.

Dates

Closing date is Friday, 6 June 2008. This program is ongoing.

Target Group

Aboriginal and Torres Strait Islander artists, curators, craft and design practitioners, critical writer, and cultural theorists

Contact Details

Artspace
The Gunnery
43-51 Cowper Wharf Rd
Woolloomooloo NSW 2011
Sydney Australia
Phone: (02) 93560555
Fax: (02) 93681705
Email: artspace@artspace.org.au
Website: www.artspace.org.au

Internet Address

http://www.artspace.org.au/residency/residency_guidelines.php

Department of State and Regional Development (DSRD)

The *Department of State and Regional Development* aims to deliver programs and services that support the NSW Government's commitment to winning new business activity for NSW and develops the capacity and productivity of the State's economy. It provides advice and assistance to help businesses of all sizes establish or expand in metropolitan and regional NSW. It works to attract significant investment projects to NSW as well as major events that have the potential to benefit the State's economy and promote Sydney and NSW nationally and internationally. Moreover, it provides support to the State's tourism industry to improve its competitiveness and promote sustainable tourism growth, facilitates growth and innovation in technology, science and medical research to improve the health, environment and economy of NSW as well as delivers enterprise improvement programs that enhance the State's international competitiveness and drives policy change to improve the NSW business climate.

Grant/Initiative: Capital Raising Program

Description

The *Capital Raising Program* aims to help clarify business growth plans and prepare business to raise capital. There are four options under the program as follows:

Option 1: Capital Raising Self-Assessment Tool – makes use of Capital Raising Diagnostic (a self-assessment tool to help identify readiness of business to raise capital).

Option 2: Funding Business Growth Workshops - free workshops are conducted and preference is given to businesses who can demonstrate their growth potential.

Option 3: Business Diagnostic or Position Analysis – it is a more detailed and tailored assessment of business growth potential, capital requirements, capital structure to finance growth and business improvements that need to be implemented to raise capital. Eligible businesses can apply for a two-hour business diagnostic session with guidance from an experienced consultant using the attached diagnostic tool. Cost can be subsidised by DSRD.

Option 4: Equity Raising Preparation - assistance can include attending an ‘accessing equity capital’ workshop, tailored assistance to implement business improvements to increase capability to raise equity finance and help with preparing a pitch and investment matching.

Requirements for Eligibility

Businesses that need advice and help on raising capital are eligible.

Dates

This program is ongoing.

Target Group

Businesses

Contact Details

Regional Development Division

Phone: (02) 93386713

Email: paul.mathews@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/region/capitalraising/>

Grant/Initiative: NSW Payroll Tax Incentive Scheme (PTIS)

Description

The *NSW Payroll Tax Incentive Scheme* (PTIS) assists new and existing businesses establish and grow in locations where unemployment is above the state average.

PTIS has the following objectives:

- boost employment in high unemployment areas;
- provide incentive for businesses to establish and expand in high unemployment areas; and
- achieve balanced economic development across the State.

PTIS provides rebates at the end of a financial year to offset the payroll tax paid by eligible employers for employees working in eligible locations. The scheme provides eligible companies with rebates for a period of five years.

PTIS provides assistance to the following:

- start-up businesses in their first year of operation;
- businesses relocating from interstate or overseas; and
- businesses expanding their payroll and becoming eligible to pay payroll tax for the first time.

The scheme is not available to employers who have paid payroll tax in NSW prior to 1 July 2007.

Requirements for Eligibility

The following are the eligibility criteria:

- employers or a group of related businesses whose total Australian wages exceed the NSW monthly threshold of \$50,000 are required to pay NSW payroll tax. The PTIS rebate relates to payroll tax paid in relation to genuine increased employment or wages growth in eligible locations;
- employers must demonstrate to the satisfaction of the NSW Department of State and Regional Development (DSRD) that in the financial year of application:
 - the employer is registered for payroll tax with the NSW Office of State Revenue (OSR) in accordance with the Payroll Tax Act 2007 and has not been penalised by OSR for late registration; and
 - employees in respect of whom an employer claims a payroll tax rebate (a) are employees of the employer under the Payroll Tax Act 2007, (b) perform their duties wholly or predominantly in eligible locations and (c) exclude employees who were transferred to the employer or to the

eligible location in the course of a sale of business or business restructure;

- neither the employer nor any group member under the Taxation Administration Act 1996 has paid payroll tax in NSW prior to the financial year in respect of which the application is made.

Application to the scheme must be made by 31 December immediately following the first financial year where a claim can be made, unless alternative arrangements are made with DSRD.

Employers who have previously paid payroll tax in another State may need to meet additional state development criteria (relating to competitive neutrality and net economic benefit to NSW) to obtain access to the rebate.

Dates

The scheme commenced on 1 July 2006 and will continue to accept new applications for a period of three years until 30 June 2009. Rebates will continue to be paid to employers already approved for the scheme after the closure to new applicants.

Target Group

Employers or a group of related businesses

Contact Details

Payroll Tax Incentive Scheme

Phone: 130073352

Email: ptis@business.nsw.gov.au

Website: www.business.nsw.gov.au/region/ptis

Office of State Revenue

Phone: 1300139815

Website: www.osr.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/region/ptis/>

Grant/Initiative: Business Retention and Expansion Survey (BRE)

Description

The *Business Retention and Expansion Survey* (BRE) is a tool used in NSW and around the world to assist local businesses to survive and grow in the modern economy.

Surveys can be targeted at a town, an industry or a local government area.

Communities can use the survey to collect and collate necessary business information to underpin strategies to improve the local economic environment. It is

an effective mechanism for addressing important challenges confronting local communities including:

- overcoming problems and exploring opportunities sooner rather than later;
- encouraging both whole communities and individual businesses to be more responsive to change; and
- making local business environment more productive and attractive.

The BRE survey:

- improves understanding of the needs and perspectives of local businesses;
- connects businesses to resources and assistance programs;
- identifies and addresses immediate concerns of individuals businesses;
- develops strategies and actions that will support economic development and growth in local employment;
- increases competitiveness of local businesses;
- provides community support for local business and improves profitability; and
- increases community enthusiasm and capacity to become involved in other initiatives.

Requirements for Eligibility

Businesses can join in the survey.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Businesses

Contact Details

Regional Development Division

Phone: (02) 93386719

Email: DSRDced@business.nsw.gov.au

Paul Matthews

Phone: (02) 93386713

Email: paul.matthews@business.nsw.gov.au

Internet Address

<http://www.business.nsw.gov.au/community/businessretention.htm>

Grant/Initiative: Regional Economic Transition Scheme

Description

The *Regional Economic Transition Scheme* has been designed to provide assistance to regional communities and towns hit hard by economic shocks as a result of business closure, industry restructuring and global economic change.

The scheme provides quick, positive and flexible assistance to reposition and rebuild local economies. It does this by developing strategies and assistance packages to:

- diversify the economic base;
- grow existing businesses and attract new ones;
- assist with infrastructure upgrading for new or expanding businesses;
- assist with developing retraining programs and skills upgrading;
- assist with development of business initiatives by community organisations; and
- assist with development of business/feasibility plans.

Requirements for Eligibility

Regional communities and towns hit by economic shocks can apply.

Dates

This program is ongoing.

Target Group

Regional communities and towns hit by economic shocks

Contact Details

Paul Mathews

Tel: (02) 93386713

Email: paul.mathews@business.nsw.gov.au

Internet Address

<http://www.nsw.gov.au/package.asp?PID=8488>

Grant/Initiative: Exports Program – Exporters Network

Description

The NSW *Exporters Network* is a group of New South Wales companies that recognises the benefits exporting can bring to themselves, the community and the State of New South Wales. It has a dedicated, interactive website where members can communicate with each other and with the Department's trade services staff as well as gain access to a host of export-related and service provider sites around the world.

The Network is supplemented by a schedule of informal meetings and seminars to provide export information and guidance and enable members to meet for personal discussions.

The Network provides members the following services:

- ready access to a range of DSRD information services;
- information specific to their industry or markets of interest;
- access to the Network's website at any time for information on the Department's full range of scheduled events and activities;
- opportunity to meet informally with each other to exchange views and gather market information through regular meetings;
- direct connection to incoming missions and buyers of particular goods and/or services;
- early advice of DSRD and other export-related seminars and events;
- assistance in sourcing export-related service providers;
- access to an easy-to-use directory with links to a wide range of export-related sites;
- a website-based export bulletin board and discussion forum; and
- a website link to members' home pages.

Requirements for Eligibility

NSW companies which are export ready or export capable and existing exporters of goods and services may join the Network.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

NSW companies which are export ready or export capable and existing exporters of goods and services

Contact Details

NSW Department of State and Regional Development

Phone: 93386958

Fax: 93386970

Email: first@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Export+Programs/Exporters+Network/index.htm>

Grant/Initiative: Export Program – Export Development

Description

The New South Wales Government's *New Export Opportunities Program (Export Development)* helps rapidly growing small businesses to undertake export preparation and develop export market entry strategies. It provides export-ready small business operators assistance to enter overseas markets.

Export Development provides established business owners committed to exporting and who are export-ready access to an experienced Business Development Manager from the Department of State and Regional Development (DSRD). This program offers tailored services to meet specific and varied needs of businesses that include:

- initial free business growth consultation by a DSRD Business Development Manager;
- participation in trade missions /export market visits; and
- one-on-one consultancy subsidy to partially offset the cost of employing a private sector consultant to develop an export development plan.

All eligible businesses can access free and confidential consultation with a DSRD Business Development Manager. *Export Development* also provides limited financial assistance to eligible companies.

Projects that may be supported by the program include:

- overseas market research;
- export preparation activities; and
- export market planning and market entry strategies.

Requirements for Eligibility

To be eligible for assistance under the *New Export Opportunities Program (Export Development)*, companies should:

- be based in New South Wales;

- be able to provide financial accounts and reports for at least two financial years (which show the business is profitable and has a positive balance of assets over liabilities);
- have a sales turnover of between \$1 million and \$30 million per annum;
- employ at least one staff member in addition to the owner;
- be export-ready with a commitment to export;
- show demonstrable growth or significant growth potential;
- be prepared to enter into an agreement with DSRD to progress the recommendations flowing from the *New Export Opportunities Program (Export Development)*; and
- be prepared to respond to DSRD monitoring and evaluation surveys each year for up to two years after the project has been completed and will co-operate with promotion opportunities.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Export-ready small business operators

Contact Details

Phone: 1300134359

Email: first@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Export+Programs/Export+Development/>

Grant/Initiative: Innovation Clusters

Description

Innovation Clusters are drivers of innovation through the adoption of technology, modern systems and practices. They involve meetings and site visits where firms learn to innovate using technology and leading-edge management techniques.

Each meeting or site visit deals with themes selected by the members. These include strategic planning, best practice, continuous improvement and enterprise recourse planning. Topics on e-commerce, lean manufacturing, automation, robotics, manufacturing cells, computer-aided design and computer-integrated manufacturing are also covered. These activities are designed to increase the confidence of members to adopt new technologies and innovations to grow their businesses.

Requirements for Eligibility

Small business owners/operators are eligible to apply.

Dates

This program is ongoing. The 2009 dates are not yet specified.

Target Group

Small business owners/operators

Contact Details

Innovation Clusters Program

Paul Matthews

Phone: (02) 93386713

Phone: 93386646

Email: first@business.nsw.gov.au

Internet Address

<http://www.smallbiz.nsw.gov.au/smallbusiness/Government+Programs/Innovation+Clusters/>

Metro Screen (MS)

Metro Screen develops community access to video and television production through training, productions and capital investment in equipment and facilities. It establishes community television services.

Grant/Initiative: Multicultural Mentorship Scheme (MMS)

Description

The *Multicultural Mentorship Scheme* (MMS) encourages new filmmakers from culturally diverse backgrounds to present ideas and develop their skills and experience in television and video production and to increase their prospects for employment in the film and television industry.

Metro Screen provides access to equipment, facilities support and stock. It also conducts an orientation and training workshop for successful applicants. A mentor/producer assists each filmmaker through the development, production and post production of their project.

This scheme is open to people of diverse cultural and non-English speaking backgrounds that have a story to tell. Applicants are selected on their idea, relevant

skills and how the process will impact on their careers. People with experience in other art forms and practices are also encouraged to apply.

Requirements for Eligibility

This scheme is open to people of diverse cultural and non-English speaking backgrounds that have a story to tell.

Dates

The close date for this program has not yet been finalised but is typically in August. This program is ongoing.

Target Group

People of diverse cultural and non-English speaking backgrounds

Contact Details

Metro Screen Sydney Film Centre
Paddington Town Hall Corner Oatley Rd + Oxford St
Paddington 2021
PO Box 299 Paddington NSW 2021
Phone: (02) 93615318
Fax: (02) 93615320
Email: metro@metroscreen.org.au

David Opitz
Phone: (02) 93561817
Email: d.opitz@metroscreen.org.au

Internet Address

<http://www.metroscreen.org.au/mms.html>

NSW Film and Television Office (FTO)

The *NSW Film and Television Office* fosters and facilitates creative excellence and commercial growth in the film and television industry in New South Wales.

Grant/Initiative: NSW Film and Television Office Assistance Programs

Description

The *NSW Film and Television Office (FTO) Assistance Programs* assist individual filmmakers and filmmaking teams with project development, production investment or skills development.

The main programs include:

- Development Assistance;
- Young Filmmakers Fund;
- Digital Visual FX Scheme;
- New Feature Film Writers' Scheme;
- Aurora Script workshop; and
- Production Investment and Loan Facilities Travel Assistance Regional Filming Fund Industry and Audience Development Regional Cinema Program Production Incentives.

Requirements for Eligibility

Individual filmmakers and filmmaking teams can apply.

Dates

The programs are ongoing.

Target Group

Individual filmmakers and filmmaking teams

Contact Details

NSW Film and Television Office
Lvl13, 227 Elizabeth Street
Sydney NSW 2000
Phone: (02) 92646400

Internet Address

<http://www2.communitybuilders.nsw.gov.au/funding/2990.html>

Northern Territory

A. Grants/Funding

Department of Business, Economic and Regional Development (DBERD)

The *Department of Business, Economic and Regional Development* provides support to new and existing businesses in the Territory. It ensures that a business has an adequate workforce through programs that involve the attraction of workers from interstate and overseas. It also provides support for Indigenous employment programs.

Grant/Initiative: Business Growth Program

Description

The *Business Growth Program* offers information, funding and development services to enhance business performance, profitability, employment levels and market penetration. It aims to help both businesses and Northern Territory grow.

The program offers Northern Territory businesses the opportunity to work closely with highly skilled business improvement consultants to achieve better business growth. It provides assistance to Territory businesses to engage suitably qualified consultants.

The Territory *Business Growth Program* consists of three levels:

- overview- identifies and prioritises business improvements;
- shaping the future – creation of a business plan for ongoing improvement; and
- plus programs – involve quality management people, management mentor support, technology management, environmental management and mentor support.

The program provides eligible clients business development grants of up to \$10,000.

Requirements for Eligibility

To be eligible, businesses must:

- be profitable;
- have a turnover of \$300,000 per annum;
- be Northern Territory-based and be able to employ Northern Territory residents;
- have operated for a minimum of two years;
- be registered in the NT;

- be genuinely seeking to enhance business performance;
- possess the resources to implement the recommended outcomes from the program; and
- be prepared to dedicate the required time and attention necessary to complete the program.

Preference will be given to the following businesses:

- NT-owned and operated (particularly those businesses that are unique);
- have potential to export or replace imports;
- can expand to create more employment opportunities; or
- are in target areas for growth in the NT.

Dates

This program is run every financial year.

Target Group

Business owners/managers

Contact Details

Darwin:

Client Manager

Department of Business, Economic and Regional Development

Development House

76 The Esplanade

GPO Box 3200

Darwin NT 0801

Phone: 89995421

Fax: 89997924

Email: business.growth@nt.gov.au

Alice Springs:

Client Manager

Department of Business, Economic and Regional Development

Peter Sitzler Building

67 North Stuart Highway

Alice Springs NT 0870

Phone: 89518524

Fax: 89518533

Katherine:

Client Manager

Department of Business, Economic and Regional Development

Randazzo Building

Katherine Terrace

Katherine NT 0850

Phone: 89738180

Fax: 89738188

Tennant Creek:

Client Manager

Department of Business, Economic and Regional Development

Shop 2, Barkly House

Corner Davidson & Paterson Streets

Tennant Creek NT 0860

Phone: 89624411

Fax: 89624413

Internet Address

<http://www.nt.gov.au/business/services.cfm?cat5id=117>

Grant/Initiative: Trade Support Scheme (TSS)

Description

The *Trade Support Scheme* (TSS) provides small- and medium-sized Northern Territory (NT) companies with financial support to market their products or services overseas. A TSS grant can cover up to 50% of the cost towards a range of international marketing activities such as:

- expos and trade shows;
- promotional products;
- accommodation;
- freight costs; and
- internationalising company website.

The TSS helps businesses investigate overseas market opportunities, build relationships and develop new trade routes from NT. A TSS grant is offered on a dollar-for-dollar basis. The applicant needs a formal business plan which demonstrates the benefits of the planned trade activities.

Requirements for Eligibility

The *Trade Support Scheme* is open to all businesses, industry groups and other organisations with substantial presence in NT.

Industry groups or marketing organisations should clearly identify the involvement of individual NT companies and their commitment to the proposed project. Applicants are required to provide evidence of their commercial viability over the duration of the project.

Existing exporters and larger firms should provide an export, marketing or business plan identifying how the TSS fits into the company's overall business strategy. Major export projects of significant benefit to NT economy may be eligible for financial assistance of up to \$50,000.

The TSS has been designed to comply with Australia's World Trade Organisation obligations. Only trade development projects and activities which are in line with these WTO obligations are eligible for support through this scheme.

Dates

This program is open for application year round.

Target Group

Businesses, industry groups and other organisations with substantial presence in Northern Territory

Contact Details

Trade Support Scheme
Department of the Chief Minister
Northern Territory Government
GPO Box 4396
Darwin NT 0801
Australia
Tel: (08) 89469550
Email: trade.support@nt.gov.au

Wayne Fan
Phone: (08) 89995329

Internet Address

<http://www.nt.gov.au/business/assistance.cfm?assistanceid=2>

Grant/Initiative: Regional Economic Development Fund (REDF)

Description

The *Regional Economic Development Fund* (REDF) aims to assist the development of business and industry capability in all regions of the Northern Territory. It stimulates and supports regional economic development through locally-based initiatives.

Preference is given to applications where 50% of the funding is provided by cash or in-kind support by the applicant or by other sources such as the Commonwealth Government, private enterprise and philanthropic organisations.

Grants to a maximum of \$25,000 may be available to bring regional economic development concepts to the 'ready for business' stage. Further support may be available after this initial phase. Areas where funding may be made available include:

- regional transport systems;
- commercial activities with clear employment and up-skilling outcomes;
- identification of specific economic development opportunities; and
- investigating viability of commercial initiatives.

Applications that are designed to deliver positive regional economic development outcomes will be considered. Applications should be aligned with Northern Territory Government priorities.

The following cannot be funded:

- total cost of a project – the project must have 50% financial and/or in-kind support from the applicant or from other funding partners;
- recurring maintenance or operational costs of facilities (e. g. rent, service charges and administration);
- projects that have already been completed and/or have outstanding debts;
- fund-raising, promotional or charitable events;
- projects that may have a negative impact on existing businesses or may compete with other commercial activities in the local area;
- wages and salaries; and
- assets.

Requirements for Eligibility

Applicants shall be incorporated bodies or legal entities. Applications will also be accepted from not-for-profit community organisations/groups based in Northern Territory. Applications involving private enterprise organisations will be considered where it can be clearly demonstrated that benefits will accrue to the wider community.

Dates

This program is open for application year round.

Target Group

Incorporated bodies and/or legal entities

Contact Details

Gerry McCue
Program Manager
Tel: (08) 89995133
Fax: (08) 89995333
Email: gerry.mccue@nt.gov.au

Program Manager
Regional Economic Development Fund
Department of Business, Economic and Regional Development
GPO Box 3200
Darwin NT 0801

Internet Address

<http://www.nt.gov.au/business/assistance.cfm?assistanceid=17>

Department of Employment, Education and Training (DEET)

The *Department of Employment, Education and Training* provides and promotes quality education and training for all Territorians, whether young children or adults, so that they can experience the best possible life and job opportunities.

Grant/Initiative: 2008 Australians Working Together (AWT) Grants

Description

The *Australians Working Together Grants* program is an initiative of the Northern Territory Government using funds provided through the Australian Government's Australians Working Together package. The program aims to boost employment and training opportunities for the following:

- people with disabilities;
- parents returning to the workforce after an absence of five years or more;
- long term unemployed migrants;
- refugees;
- mature-age workers;
- prisoners and offenders; and
- very long-term unemployed people (VLTU) or those at risk of becoming VLTU.

Projects are designed to improve employment opportunities for people in the Northern Territory and utilise links to existing services and establish partnership/collaborative arrangements with key stakeholders.

Requirements for Eligibility

Incorporated organisations, registered training organisations, schools and individuals can apply.

Dates

2009 application dates have not yet been confirmed. Details for applicants will be available early next year.

Target Group

Incorporated organisations, registered training organisations, schools and individuals

Contact Details

PO Box 4821 Darwin NT 0801
Phone: (08) 89995659 (Australia only)
Phone: (08) 89995659 (outside Australia)
Email: infocentre.deet@nt.gov.au

Wendy Masters
Phone: (08) 89011345

Internet Address

http://www.det.nt.gov.au/training/employment_disadvantaged/awt/2006.shtml
and
<http://www.hstac.com.au/downloads/2008%20AWT%20Grants%20Application%20Form.doc>

Grant/Initiative: Employer Incentives and Assistance

Description

The initiative assists employment growth in Northern Territory (NT) and development of a highly skilled and flexible workforce. It encourages businesses to employ additional apprentices and trainees. It assists in countering the affects of skill shortages on the Northern Territory economy and assists disadvantage groups in gaining employment through apprenticeships and traineeships.

There are two types of schemes:

- NT Disadvantaged Groups Employer Incentive; and
- NT Occupational Shortage Employer Incentive Scheme.

The *NT Disadvantaged Groups Employer Incentive Scheme* provides financial incentive for businesses in the private sector to employ additional apprentices and

trainees from disadvantaged groups. Each eligible employer who employs a new apprentice/trainee from a disadvantaged group and maintains that apprentice/trainee in employment for at least six months of his or her apprenticeship/traineeship receives payment totalling \$2,000 (including GST).

On the other hand, the *NT Occupational Shortage Employer Incentive Scheme* provides financial incentive for businesses in the private sector to employ additional apprentices and trainees in areas with identified occupational shortages. Each eligible employer who employs a new apprentice or trainee and maintains that apprentice or trainee in employment for at least two years of apprenticeship or traineeship receives two incentive payments totalling \$4,000 (including GST).

Requirements for Eligibility

Employers for the NT Disadvantaged Groups Employer Incentive are eligible if their apprentice/trainee:

- is an Australian citizen, permanent Australian resident or a New Zealand citizen who has resided in Australia for a minimum of six months; and
- meets one or more of the following criteria:
 - is significantly disadvantaged due to a physical, psychological or intellectual disability;
 - a recent migrant with Permanent Residency status who has arrived in Australia within the past 2 years and who is from a culturally or linguistically diverse background; or
 - is accepted as an Aboriginal or Torres Strait Islander.

Employers for the NT Occupational Shortage Employer Incentive are eligible if their apprentice/trainee:

- is an Australian citizen, permanent Australian resident or a New Zealand citizen who has resided in Australia for a minimum of six months;
- is employed in an occupation identified in the NT Occupational Shortage List at the DEET website;
- is undertaking a Vocational Education and Training (VET) qualification listed in the NT Occupational Shortage – Eligible Qualification List;
- is employed in an occupation requiring a Certificate level III, IV or Diploma VET qualification;
- has a registered training contract commencing on or after the day the round of incentives was released;
- is a full-time employee (not school-based or part-time);
- is a new employee (no more than 3 months prior employment with the employer), not an existing worker of the business;
- has not completed a Certificate level III, IV or VET Diploma qualification in the last 7 years; and

- is still employed as an apprentice or trainee after the six-month qualifying period to claim the first incentive payment and has successfully completed either all or 24 months of the apprenticeship or traineeship to claim the final payment.

Dates

The third round of these incentives was released in October 2008.

Target Group

Employers of disadvantaged apprentices/trainees and areas with occupational shortages

Contact Details

PO Box 4821
Darwin Northern Territory 0801
Phone: (08) 89995659 (Australia only)
Phone: (08) 89995659 (outside Australia)
Email: infocentre.deet@nt.gov.au

Debbie Rowlands
Phone: (08) 89011345

Internet Address

<http://www.det.nt.gov.au/training/employers/incentives/>

Department of Natural Resources, Environment and the Arts (DNRETA)

The *Department of Natural Resources, Environment and the Arts* aims to conserve, enhance and ensure best possible access to and enjoyment of Northern Territory's natural and cultural assets.

Grant/Initiative: National Territory Film Office (NTFO) Screen Grants Program

Description

The *Northern Territory Film Office (NTFO) Screen Grants Program* supports the development of the screen industry in the Northern Territory. It aims to:

- facilitate professional development;
- support and encourage the development of industry professionals;
- support and encourage emerging talent;

- facilitate the production of creative and original screen projects;
- raise screen culture awareness in Northern Territory; and
- raise the profile of the Northern Territory screen industry nationally and internationally.

Funding categories are as follows:

- producer packages – limit of \$25,000 used to develop slate of projects;
- travel grants – limit of \$1,500 used for attending training/professional development, conferences/events/festivals, and conferences/events/markets with projects. These travel grants are used to support the following:
 - individual film, television and screen content practitioners from NT to attend workshops, courses, conferences and other industry-related events that are beneficial to the professional and career development of applicants and their ability to contribute to the Northern Territory screen industry. The fund does not support attendance at courses leading to Territory qualifications nor is it available to support entry-level training;
 - film, television and screen content practitioners to travel to key festivals and interstate award ceremonies where they are being recognised for their work. Funding is available for key creative individuals (director, writer, producer) to attend key festivals to promote themselves and their projects; and
 - producers who have a project or projects to pitch to attend markets and further finance their projects.
- industry and screen culture grants – limit of \$25,000 used to support the growth of the NT screen industry through developing skills, providing experience and encouraging diversity and promotion of the screen industry to the Northern Territory general public. Events and activities supported could include film festivals, screening programs, industry conferences and professional development activities of organisations.

Requirements for Eligibility

To be eligible for NFTO assistance, applicants must:

- be Australian citizens or permanent residents in Northern Territory (NT) and 18 years of age or older;
- be individuals or companies or incorporated associations;
- be able to deal in the copyright relating to the project; and
- demonstrate commitment to working in the Northern Territory screen industry.

Moreover, projects must:

- demonstrate that the majority of principals, cast, crew, facilities and locations are NT-based;
- benefit the career development of the principals;

- clearly provide an economic and/or cultural benefit to NT; and
- contribute to the development of the NT screen industry.

The following are not eligible:

- persons, organisations or companies in default of any contractual obligations with the NTFO or other NT Government agencies in acquittals of previous grants;
- funding for commercial videos, advertisements, current affairs, infotainment, sport, educational, magazine style or 'how to' programs;
- student in full-time education or for school or course work;
- NT government employees where there is a direct conflict of interest;
- funding for the purchase of capital works or equipment;
- funding for publication costs of journals, books or magazines; and
- television networks.

Dates

2009 application opening dates are yet to be confirmed. Information will be available on the website in mid-December.

Target Group

Australian citizens or permanent residents in Northern Territory who are 18 years of age or older, companies, and incorporated associations

Contact Details

Northern Territory Film Office
27 Hartley Street
Alice Springs NT 0870
PO Box 995, Alice Springs NT 0871
Phone: (08) 89525222
Fax: (08) 89520446
Email: film.office@nt.gov.au

Internet Address

<http://newsroom.nt.gov.au/index.cfm?fuseaction=viewRelease&id=2179&d=5>

Grant/Initiative: Arts Grants Program

Description

The *Arts Grants Program* offers artists, organisations and communities support for initiatives that further the vision of exploring, expressing and showcasing Northern Territory (NT) identity through arts and culture.

The program is composed of the following sub-programs:

- quick response scheme;
- project rounds (arts development, presentation and promotion, regional arts fund – new arts communities, regional arts fund – network and partnerships, and regional arts fund – skills development);
- public art;
- remote festivals fund;
- key arts organisations;
- arts scholarship scheme; and
- artists in school.

Requirements for Eligibility

The following are eligibility requirements for the program:

- individuals must be Australian citizens or have permanent residence status and must be residents of NT for at least 16 years;
- groups which are not legally constituted must identify an individual within the group who will be legally and financially responsible for the grant on behalf of the group (the individual must meet the above definition); and
- organisations must be legally constituted and not-for-profit registered Australian entities operating in NT.

Businesses or companies that include commissioning agencies, architects, developers and/or building owners can apply for the sub-program on Public Art Grants.

Entities operating outside of the NT such as national/peak organisations are not eligible, however are encouraged to form partnerships with NT-based organisations and/or artists for projects that will benefit the Territory. The NT-based organisation must be eligible to apply and must be the grant applicant and recipient.

Employees of the Northern Territory Government are ineligible where there is direct conflict of interest.

Dates

Quick Response Scheme – All year round

Professional Development – All year round

Arts Development – 15 October 2008 and March 2008

Presentation and Promotion – 15 October 2008 and 15 March 2008

Remote Festivals Fund – 28 February 2009

Public Art – 15 March 2009

Declan Apuatimi/J Bird Public Art Fellowship – 15 March 2009

Public Art – 15 October 2009

Key Arts Organisations – 1 September 2009

Arts Scholarship – 31 January 2009

Artists in Schools (AiS) – Annually in late May
Expressions of interest for Key Arts Organisation Triennial Funding - 30 March 2009
Key Arts Organisation Triennial Funding 31 July 2009

Target Group

Individuals, groups, organisations, businesses, companies and schools

Contact Details

Program Officer
Arts NT
PO Box 496
Palmerston NT 0831

Darwin:
First Floor
9-11 Cavenagh Street
Darwin NT 0800
Tel: (08) 89998981
Free Call: 1800678237
Fax: (08) 89998949

Alice Springs:
Alice Springs Cultural Precinct
Larapinta Drive
Alice Springs NT 0870
Tel: (08) 89511190
Free Call: 1800678237
Fax: (08) 89511161

Internet Address

<http://www.nt.gov.au/nreta/arts/artsnt/grants/index.html>

Department of Primary Industry, Fisheries and Mines (DPIFM)

The *Department of Primary Industry, Fisheries and Mines* works in partnership with producers, industry bodies, community groups and related agencies to promote industry growth. It ensures access to markets for animals, plants, and animal and plant products.

Grant/Initiative: Pastoral Water Enhancement Scheme

Description

The *Pastoral Water Enhancement Scheme* is administered by the Department of Primary Industry, Fisheries and Mines (DPIFM) with technical support from Natural Resources Management Division of the Department of Natural Resources, Environment and the Arts (DNRETA).

The Scheme provides assessment and advice to pastoralists on the best means of providing water facilities that would meet their stock requirements. Advice is provided on the potential for locating water supplies, sources for piped supply, selection of bore sites and/or supervision of drilling or advice on siting and/or construction of stock dams. Basic information and advice are provided free of charge.

Financial support is available in the form of a grant on a dollar-for-dollar basis up to \$10,000 per property to assist in financing new bores or stock water improvements.

The provisions of the Scheme do not apply to:

- water development for irrigation purposes;
- fencing; and
- maintenance of work and equipment (includes tanks, troughs, pumps and other equipment replacing existing unserviceable items).

Requirements for Eligibility

Commercial livestock producers on pastoral leases within the Northern Territory are eligible to apply for assistance under the Scheme.

However, public companies and those with foreign ownership are not eligible for financial support. Property owners unable to demonstrate a direct dependence on a livestock enterprise as the principal source of income are also ineligible to apply.

Dates

This program is open for application year round.

Target Group

Commercial livestock producers on pastoral leases within Northern Territory

Contact Details

David Collinson
Department of Primary Industry, Fisheries and Mines
GPO Box 3000
Darwin NT 0801
Phone: (08) 89992077
Fax: (08) 89992010

Internet Address

http://www.nt.gov.au/dpifm/Primary_Industry/index.cfm?newscat1=&newscat2=&header=Pastoral%20Water%20Enhancement%20Scheme

Grant/Initiative: Drought Assistance Arrangements Scheme

Description

The *Drought Assistance Arrangements Scheme* aims to:

- encourage primary producers and those associated with the rural industries to adopt self-reliant approaches in managing risk;
- facilitate maintenance and protection of the agricultural and environmental resource base of Northern Territory (NT) during periods of increasing climatic stress; and
- facilitate early recovery of rural industries consistent with long-term sustainable levels.

The *Drought Assistance Arrangements Scheme* is comprised of the following:

- provision of financial support in the form of freight subsidies, grants or loans;
- maintenance of a drought secretariat within the department of primary industry, fisheries and mines (DPIFM) at its Alice Springs Office;
- programs developed by DPIFM in consultation with industry and other appropriate agencies to pursue the objectives of the National and NT drought-related policies; and
- establishment of an NT Drought Committee comprising representatives of industry and government to advise on drought related matters.

Assistance is provided by way of either:

- loans/grants; or
- freight assistance.

Requirements for Eligibility

Producers who experience severe drought are eligible to apply for assistance.

Drought is defined as *failure of plant growth upon which the industry is primarily based due to inadequate rainfall*.

Severe drought occurs when there are two or more consecutive years of declared drought. The Minister for Primary Industry and Fisheries may declare severe drought in other special circumstances (e. g. where drought is declared which returns a producer to severe drought after one season of reasonable conditions).

Dates

This program is open for application year round.

Target Group

Producers experiencing severe drought

Contact Details

Regional Director Central Australia
Department of Primary Industry, Fisheries and Mines
Arid Zone Research Institute
PO Box 8760
Alice Springs NT 0871
Tel: (08) 89518111
Fax: (08) 89518112

Internet Address

http://www.nt.gov.au/dpifm/Primary_Industry/index.cfm?newscat1=&newscat2=&header=NT%20Drought%20Assistance%20Arrangements

B. Training/Mentoring

Business Enterprise Centre (BEC NT)

The *Business Enterprise Centre* offers assistance and support to new businesses. It gives independent unbiased advice, seeks answers and fosters new enterprises.

Grant/Initiative: Small Business Workshop

Description

The *Small Business Workshop* consists of five by three-hour modules designed for people who are either intending to go into business or have been in business for a short time. The modules are as follows:

1. Starting a Business - this module assists people who think of starting a business, those in business who wish to expand and who want to improve their management techniques. It assists participants in:
 - appraising own suitability as a small business manager;
 - listing advantages and disadvantages of starting a business;
 - understanding importance of a marketing strategy to a small business;
 - appreciating financial implications of owning a small business; and
 - outlining requirements of starting a business;
2. Business Structures and Tax - this module assists people in starting their own business to understand the different forms of business structures, determine the most appropriate structure for their business and be aware of taxation issues;
3. Introduction to Bookkeeping - introduces participants to reasons for keeping good financial records, developing outline for appropriate written records and looking at how these can be used as a management tool for business purposes;
4. Developing a Business Plan – assists business intenders or those in the early life of a business to:
 - identify where they are now, where they want to be in several years and how to get there;
 - develop a mission statement describing the scope of the business activities, services provided and markets in which it operates;
 - define who are the customers, develop a market strategy and strong customer supplier relationships and deliver superior value;
 - understand the importance of maintaining adequate financial records and preparing realistic forecasts;
 - identify funds needed to start or maintain the business and access for these funds; and
 - know further information required to properly structure a business plan;
5. Marketing - outlines the marketing process, looks at some forms of market research and sources of market information, discusses market strategies and goals and looks into the elements of a marketing mix. It aims to give a general overview of the marketing process.

This workshop is free.

Requirements for Eligibility

Individuals who intend to go into business or have been in business for a short time can attend.

Dates

There are 23 workshops per year. Information on dates can be found at:

<http://www.becnt.com.au/index.php?page=workshop-calendar>.

Bookings are essential. To enrol, follow the links on the website:
<http://www.becnt.com.au/index.php?page=enrol-online>.

Target Group

Individuals

Contact Details

Darwin Business Enterprise Centre
20 Catterthun Street (lower level)
Winnellie NT
Phone: (08) 89236100 or 1800229500

Alice Springs Resort
Stott Terrace

Palmerston Free Spirit Resort
Darwin (BP Palms)

Internet Address

<http://www.becnt.com.au/index.php?page=workshops>

Queensland

A. Grants/Funding

Department of Education, Training and the Arts (DETA)

The *Department of Education, Training and the Arts* engages Queenslanders in life long education and training and builds a strong arts and cultural sector. It works with industry to build a world-class education and training system to skill Queenslanders.

Grant/Initiative: Art+Place

Description

Art+Place ensures that Queensland Government agencies and other eligible applicants have the opportunity to propose public art projects that:

- revitalise the design, experience and appreciation of Queensland's public buildings, precincts, cultural amenities and public spaces (interior or exterior);
- foster innovation, quality and best practice in contemporary public art practice; and
- contribute to jobs creation by commissioning Queensland, Australian and international artists, craft workers, designers and cultural professionals.

Queensland Government departments and agencies can apply for funds to deliver:

- public art commissions as a component of a capital works project; and
- public art commissions that assist in the delivery of departmental portfolio objectives and program initiatives (e.g. commemoration of a significant historical event, environmental awareness campaigns and educational campaigns).

Queensland Government departments and agencies can apply for up to \$50,000 per applicant per annum for the implementation of temporary public art projects that:

- meet high artistic standards;
- demonstrate longer term outcomes such as associated education kits for schools; and
- enliven public spaces, precincts and festivals.

Individual Queensland local government councils can apply for funding of up to \$50,000 per annum for artist fees associated with commissioning public art or for the implementation of temporary public art projects.

Local government councils of Queensland can apply funds to deliver permanent public art projects that:

- identify an alignment with Queensland Government priorities;
- integrate artworks into buildings as design solutions or as stand-alone works;
- include artworks in public places; and
- enhance commemorative projects.

Not-for-profit arts and cultural organisations and arts and cultural festivals can apply to the fund to deliver permanent public art projects that:

- integrate artworks into buildings as design solutions or as stand-alone works;
- include artworks in public spaces; and
- enhance commemorative projects.

Private developers can apply to the fund to deliver the following:

- permanent artworks that are integrated into buildings or stand alone works; and
- art works that demonstrate a high degree of public accessibility and contribution to the public realm.

Requirements for Eligibility

The following are eligible to apply:

- Queensland Government departments and agencies;
- Queensland local government councils;
- not-for-profit arts and cultural organisations and arts and cultural festivals based in Queensland; and
- private developers undertaking projects in Queensland.

Those who are not eligible to apply include:

- arts and cultural organisations not based in Queensland;
- arts and cultural festivals not based in Queensland;
- commercial galleries;
- individual artists; and
- applicants who have previously received support from *Art+Place* and who have overdue projects.

Dates

Next rounds for expressions of interest will close 30 March 2009 and 31 July 2009.

Target Group

Queensland government departments, not-for-profit organisations and private developers

Contact Details

Louise DARTH
Arts Queensland
GPO Box 1436, Brisbane, Queensland 4001
Phone: (07) 34056223 Free Call: 1800175531
Fax: (07) 32244077
Email: art.place@arts.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c15ecb4cf0115ecb4ddf30001>

Grant/Initiative: Regional Arts Development Fund (RADF)

Description

The *Regional Arts Development Fund* (RADF) supports the professional development and employment of arts and cultural workers in regional Queensland. It is a partnership between State Government through Arts Queensland and the local council.

RADF funds one-off, short term projects that offer professional arts, cultural and heritage opportunities. Local artists and cultural workers can apply to RADF under the following categories:

- developing regional skills;
- building community cultural capacity;
- interest-free arts loan;
- cultural tourism;
- contemporary collections/stories;
- regional partnerships;
- concept development; and
- arts policy development and implementation.

Requirements for Eligibility

The following individuals and organisations can apply for a RADF grant:

- individual professional artists, arts workers, cultural workers or project coordinators who are
 - based in the local council area or if based outside the local council area are able to demonstrate how the project will directly benefit arts and culture in the local council area; and
 - are permanent residents or Australian citizens;

- incorporated cultural organisations based in the local council area or those based outside the local council area that are able to demonstrate how the project will directly benefit arts and culture in the local council area; and
- unincorporated organisations auspiced by an incorporated body that are based in the local council area or those based outside the local council area that are able to demonstrate how the project will directly benefit arts and culture in the local council area.

All artists listed in a RADF grant application are required to satisfy status as professional or emerging professional artists using the Eligibility Checklist form.

The following are not eligible for funding:

- amateur arts;
- applicants who submit unsigned applications;
- applicants who have failed to acquit previous RADF grants;
- projects for which arts workers are paid less than the recommended rates;
- activities that commence before Council approval is given;
- craft workshops;
- murals;
- school arts activities;
- framing or freight;
- entertainment;
- competitions;
- eisteddfods;
- summer/winter schools;
- publishing costs;
- purchase of capital items;
- recurrent funding for arts organisations;
- accredited study, training or university courses;
- workshops that are part of an organisation's core business.

Dates

Applications may be made at any time. This grant is ongoing.

Target Group

Arts and cultural workers in regional Queensland

Contact Details

RADF Manager

Arts Queensland

GPO Box 1436, Brisbane Queensland 4001

Phone: (07) 32244896

Free Phone: 1800175531

Fax: (07) 32244077

Email: radf@arts.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=40289b8c1b9e1cbe011b9e1cfabc0001>

Grant/Initiative: Sector Project Grants

Description

The *Sector Project Grants* support excellence in the arts by providing one-off project funding across all art forms. Two grant categories are available in this program:

1. Career Development Grants – provide up to \$5,000 to support professional development activities that help individual practitioners advance their career, develop their practice and provide significant benefits to the sector. Proposals should represent a significant career milestone in relation to past career achievements and future plans and demonstrate potential for high-quality artistic and/or cultural outcomes. This category is open to eligible emerging or professional artists, arts workers, cultural workers and designers.
2. Development and Presentation Grants - provide up to \$50,000 to support projects that will result in excellent and innovative artistic and/or cultural work with a public outcome, deliver community benefits (including opportunities for engagement and participation) and involve collaboration with other artists, organisations and businesses. This category is open to eligible emerging or professional artists, arts workers, cultural workers, designers and groups (including collectives or cooperatives), not-for-profit organisations, commercial entities and local government authorities. Creative businesses can apply for funding for projects that enhance their core operations provided funding does not go towards operational costs. Applications that identify how the government investment will be supplemented by partners and other sources of revenue will be well regarded.

Requirements for Eligibility

To be eligible, applicants need to:

- limit their applications to one per funding round;
- be either based in Queensland or able to demonstrate that the project will directly benefit Queensland arts and culture;
- either have an Australian Business Number (ABN) or nominate an accountable auspice body;
- be over 18 years of age unless application is co-signed by legal guardian who takes responsibility in managing any grant that may be offered to the applicant;
- have satisfactorily acquitted any overdue Arts Queensland grants; and
- meet any additional requirements for the relevant category.

Dates

Career Development Grants are open for application throughout the year. Applications for Development and Presentation Grants close in April and August each year. Specific dates for applications will be available on the website in early 2009.

Target Group

Emerging or professional artists, arts workers, cultural workers, designers and groups (including cooperatives), not-for-profit organisations, commercial entities and local government authorities

Contact Details

Arts Q GPO Box 1436
Brisbane Queensland 4001
Phone: (07) 32244896
Free Phone: 1800175531
Fax: 07) 32244077
Email: info@arts.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c10ea65730110ea658f210004>

Department of Employment and Industrial Relations (DEIR)

The *Department of Employment and Industrial Relations* leads policy development and service delivery that supports safe, fair and productive workplace environments in Queensland.

Grant/Initiative: Workplace English Language and Literacy (WELL) Training Grants

Description

The *Workplace English Language and Literacy (WELL) Program* is designed to support employers cultivate a culture of training in the workplaces. The program aims to:

- assist existing employees undertake training essential to retaining their job and to progress in the workplace by integrating English language, literacy and numeracy (including information and communications technology) with vocational education and training delivered in the workplace;

- assist employers see the value of English language, literacy and numeracy training in achieving business and workplace training goals; and
- support resource development and strategic activities that improve the uptake of English language, literacy and numeracy training within and between industries.

Training projects are for one year. Employers are expected to contribute at least 25% of approved total *WELL* training project costs.

Requirements for Eligibility

The following organisations are eligible to apply for *WELL* training grants:

- enterprises (including Government business enterprises);
- representative bodies (Industry Skills Councils, employer organisations and trade unions);
- local governments;
- Registered Training Organisations (RTOs) on behalf of enterprises;
- Agencies which receive partial funding from Australian Government or State/Territory Government sources provided revenue is also derived from commercial business activities;
- non-government organisations; and
- Group Training Organisations (GTOs).

Australian Government departments and agencies or State/Territory Government departments are not eligible to apply.

Dates

Applications can be made at any time. This grant is ongoing.

Target Group

Employees, enterprises, representative bodies, local governments, Registered Training Organisations, non-government organisations, and Group Training Organisations

Contact Details

Mr Nev Hargreaves
DEST Queensland State Office
GPO Box 9880, Brisbane, Queensland 4001
Phone: 133873 Fax: (07) 32231099
Email: neville.hargreaves@dest.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=40289b8c1b4690af011b469104820004>

Grant/Initiative: Youth Training Incentives

Description

The *Youth Training Incentives* provide students unlikely to pursue direct entry into tertiary education at the completion of their senior phase of learning with an additional pathway into employment by combining education and training towards a qualification in the career of their choice.

A subsidy of up to \$1,100 (GST inclusive) is available to employers who employ an eligible school-based apprentice or trainee.

Requirements for Eligibility

Public Sector organisations eligible for *Youth Training Incentives* include local government authorities and Aboriginal and Island Councils.

Dates

Applications can be made at any time. This program is ongoing.

Target Group

Local Government Authorities, Aboriginal Councils and Torres Strait Islander Councils

Contact Details

Dept of Employment and Training (Queensland)
Phone: (07) 32354574

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea01063949066a000b>

Department of Tourism, Regional Development and Industry (DTRDI)

The Department of Tourism, Regional Development and Industry works to capitalise on Queensland's advantages to grow regional economies and strengthen industries. It delivers a range of services to achieve regional economic growth, transform and build up industries and assist business owners improve their operational and management skills. It also works closely with key regional economic development stakeholders, industries, businesses, research organisations and universities, and government bodies to achieve the best outcomes for the State.

Grant/Initiative: Business and Industry Transformation Incentives

DESCRIPTION

The *Business and Industry Transformation Incentives* scheme assists businesses to pursue projects that will promote the transformation of priority industries. It provides financial incentives ranging from \$30,000 to \$250,000.

The focus of these financial incentives is on projects that will drive Queensland towards an internationally competitive, sustainable and knowledge-intensive.

Incentives are available for progressive Queensland businesses with significant growth potential. Applications are particularly encouraged from groups of businesses working on a collaborative project.

This incentive scheme essentially seeks projects that will be transformational at a business as well as an industry level. It is a competitive, discretionary scheme that seeks projects that will deliver the greatest benefit to all regions of Queensland.

The scheme aims to achieve transformation through:

- innovation;
- increasing productivity;
- exporting for growth; and
- building regional strengths.

Requirements for Eligibility

To be eligible, both the business and project must meet some criteria. The business must:

- operate or intend to operate in a priority industry sector;
- have an established operating base in Queensland;
- provide a minimum of the last two years financial statements;
- have an Australian Business Number (ABN) and registered for GST; and
- be able to provide funds equal to any incentive awarded from own financial resources (not in-kind).

The project must:

- demonstrate the potential to be ‘transformational’ within a priority industry sector;
- demonstrate that the benefits will be realised in Queensland, not interstate or overseas;
- link clearly to the business plan; and
- be supported by a fully costed project plan.

The business is ineligible if:

- it is outside the priority industry sectors; or
- its primary focus is retail, wholesale, importing, accommodation, hospitality, property development, leasing or non-value adding primary production.

Government departments and agencies, government owned corporations (GOCs), regional development organisations and research institutions are ineligible to apply.

The project is ineligible if it:

- falls outside the priority industry sectors;
- contributes only to the routine operations of your business such as systems improvement;
- can be more appropriately funded by another program; or
- is primarily research and development.

Dates

The closing date for round six is on March 13, 2009. Further round dates will be available early in 2009. This program is ongoing.

Target Group

Well established businesses in Queensland

Contact Details

Department of Tourism, Regional Development and Industry
(Queensland)

Phone: (07) 30016359

Free Phone: 1300363711

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c15b40ed40115b40ee2de0001>

Grant/Initiative: Innovation Start-Up Scheme (ISUS)

Description

The *Innovation Start-Up Scheme* (ISUS) helps Queensland businesses take the early struggle out of commercialising new technology-based products and services. It assists the formation, development and growth of highly innovative young companies with technology products and services and advancement of new technologies towards commercialisation.

ISUS provides one-off assistance to early-stage technology companies to facilitate ongoing commercial development. Grants range from \$50,000 to \$85,000 over a 12-month period. Successful applicants must match the financial assistance on 80:20 basis (State Government 80%: Applicant 20%).

Requirements for Eligibility

Eligible companies or organisations include those that:

- have a product or service that involves commercialisation of a novel technology that has significant technical, commercial and/or financial risk;
- have developed a product or service that has the potential to provide significant economic outcomes for Queensland;
- own, exclusively control, or be securing access to intellectual property rights relevant to the product or service; and
- are fully incorporated (for-profit) Queensland-based-company incorporated in Queensland (less than five years old) or are prepared to incorporate as a company in Queensland for the purpose of the product or service- prior to receiving funding.

The following are not eligible:

- industry sectors involving retail, wholesale, accommodation, hospitality, property development, and agriculture; and
- government-funded or government-owned companies.

Dates

Guidelines and/or dates have not been finalised for the next round.

Target Group

Companies or organisations developing new products and services in Queensland

Contact Details

Manager
R&D Advisory Services
Queensland Government
GPO Box 2482
Brisbane Queensland 4001
Phone: (07) 34055643

Internet Address

<http://www.sd.qld.gov.au/dsdweb/v3/documents/objdirctrled/nonsecure/pdf/23445.pdf>

Grant/Initiative: International Trade Show Assistant Program (ITSAP)

Description

The *International Trade Show Assistant Program* (ITSAP) helps develop and expand export opportunities for Queensland information and communications technology (ICT) and biotechnology firms. It provides financial assistance of up to \$5,000 particularly to new exporters and exporters entering new markets.

ITSAP requires that the applicant is committed to exporting and has undertaken the necessary market research and industry intelligence gathering.

The following activities are considered eligible for assistance under *ITSAP* for ICT companies:

- exhibiting at international trade shows and exhibitions;
- participation in an international trade mission/delegation; and
- undertaking any of the above as an official representative of a registered Queensland ICT cluster.

Requirements for Eligibility

To be eligible, the company must:

- be based in Queensland;
- be operating within the information and communications technology field;
- own the intellectual property on the product taken to market; and
- have developed the technology used to deliver the content and/or developed the technology behind the product.

The following activities are considered ineligible for assistance under *ITSAP* for ICT companies:

- attendance at a trade show in a market where the company is already undertaking significant business; and
- where a company has received assistance under *ITSAP* to attend the same trade show in the past (trade show may be eligible if located in a different market or city).

Dates

This program is currently under review. The future of this program will be known in January 2009.

Target Group

ICT and biotechnology firms or companies

Contact Details

Ms Kate Stormon
Dept of Innovation and Information Economy (Queensland)
PO Box 1449
MILTON Queensland 4064
Phone: (07) 34055094
Email: kate.stormon@iib.qld.gov.au

Internet Address

<http://www.sd.qld.gov.au/dsdweb/v3/documents/objdirctrled/nonsecure/doc/6371.doc>

Department of Mines and Energy (DME)

The *Department of Mines and Energy* encourages new investment in the state. It develops policies and regulation to ensure continued delivery of competitively priced and reliable energy to all Queenslanders.

Grant/Initiative: Smart Mining - Future Prosperity Program

Description

The *Smart Mining - Future Prosperity Program* assists mineral and energy explorers under the collaborative drilling, cluster formation and industry network initiatives.

The program has three funding initiatives as follows:

1. Collaborative Drilling - this initiative brings government and industry together to accelerate testing by drilling of geological targets in under-explored parts of Queensland. It also supports new concepts in brown field areas.
2. Cluster Formation - supports groups of exploration companies who share resources by assisting with the costs of mobilising drilling equipment and geophysical resources into an area to test exploration targets.
3. Industry Networks – provides funding to access technical and ancillary services that develop or help to develop deposit models and generate drilling targets. Grants will be allocated for target generating research projects that use any specialist industry service or industry support organisation.

Requirements for Eligibility

The eligibility requirements for the three initiatives are as follows:

Collaborative Drilling Initiative (CDI):

- a drill proposal must be prepared and submitted (in accordance with Section 5.0);
- drilling proposals can only apply to granted Queensland minerals, coal or energy exploration tenure; and
- only direct drilling costs will be eligible for reimbursement (direct drilling costs include any costs related to drilling and do not include costs associated with mobilisation, land access, project management, laboratory and other geo-scientific or office costs).

Cluster Formation Initiative (CFI):

- a cluster comprises two or more companies holding granted exploration tenure within a geographic area in Queensland;
- CFI grants will be available to help cover costs directly related to the mobilisation of drill rigs and geophysical resources to granted exploration tenure in the nominated geographic area (demobilisation costs are not included); and
- mobilisation costs are those associated with moving drilling equipment or geophysical resources to the nominated tenure of the first work program in the geographic area of the cluster and the cost of moving this equipment from one nominated tenure to another within the Cluster (movements should be based on financial or business merit).

Industry Network Initiative (INI):

- only junior mineral exploration companies are eligible for grants (a junior exploration company is one that has no cash flow from an operating mine within the last 12 months, has minimal working capital, has assets in the form of mineral exploration properties; and should the junior mineral exploration company be a subsidiary, Section 3.1 will also apply to its parent company);
- a network comprises one or more junior mineral exploration companies collaborating with any specialist service or industry support organisation (network partners cannot be direct employees or office bearers of the company applying for the grant);
- objective of the research must be for the generation of exploration targets or projects, or the development of new exploration methods that have demonstrable economic and technical merit to the benefit of Queensland;
- recipient of the grant is responsible for obtaining all necessary approvals in relation to the work being undertaken in this initiative;
- research by the network partners can include geological mapping, geophysical interpretation and innovative geophysical data acquisition and

- processing, geochemical sampling (other than drilling) and data compilation, review and modelling; and
- network partners are specialist service and support industries and can include specialist consultants, academic organisations, laboratories and other service providers.

Dates

Guidelines and/or dates have not been finalised for the next round.

Target Group

Mineral and energy explorers

Contact Details

Dept of Mines and Energy (Queensland)
PO Box 15216
City East QLD 4002
Phone: (07) 32371414
Email: minerals@dme.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c1832a3a0011832a3b27a0001>

Queensland Rural Adjustment Authority (QRAA)

The *Queensland Rural Adjustment Authority* assists primary producers and small businesses increase productivity, profitability and sustainability of their enterprise.

Grant/Initiative: Small Business Emergency Assistance Scheme

Description

The *Small Business Emergency Assistance Scheme* assists locally-owned small businesses that have been affected by drought meet operating and other essential costs. Small businesses may be eligible to receive an interest subsidy of up to 50% payable on new or existing loans with a maximum interest subsidy of \$10,000 per annum for two years.

The business does not have to be directly located within the drought declared area. It can be adjacent to or dependent upon the areas affected by Exceptional Circumstances.

Requirements for Eligibility

To be eligible, applicants must:

- own (sole owners, partnerships or private companies) and operate a small business with 100 employees or less;
- demonstrate a need for the assistance;
- show evidence that the need for assistance is related to the effect of drought or other declared emergencies on the business;
- rely primarily on the income provided by the business for livelihood;
- have had a working occupation of the enterprise for a minimum of two years;
- be considered viable given normal conditions; and
- possess long term prospects of profitability.

Dates

The program is ongoing.

Target Group

Locally-owned small businesses that have been affected by drought

Contact Details

Queensland Rural Adjustment Authority
GPO Box 211
Brisbane Queensland 4001
Phone: (07) 30320100
Free Phone: 1800623946
Fax: (07) 30320180
Email: contact_us@qraa.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea01063949418e0051>

Grant/Initiative: Small Business Drought Assistance Scheme

Description

The *Small Business Drought Assistance* scheme assists small business owners who are in financial difficulty due to their dependence on farming enterprises in an Exceptional Circumstance area and who would have had long-term prospects of viability had exceptional circumstances not happened.

The support facilitates one or more of the following strategies:

- improvements in business viability;
- business continuity; and
- debt restructuring.

Assistance is provided in the form of interest subsidy for new or existing commercial loans. Small businesses may be eligible for an interest subsidy of up to 80% payable on new or existing loans with a maximum interest subsidy of \$100,000 per annum for two years.

Requirements for Eligibility

To be eligible for support, applicants must:

- own (as sole owner, in partnership or as a private company) and operate a small business for at least two years;
- demonstrate that the small business derives 70% or more of the business turnover from providing goods or services to farming enterprises in an Exceptional Circumstance declared area or the small business is located in a relevant town and is dependent on farming enterprises for all or part of its business turnover or application is made after 24 September 2007 and before 1 July 2009 or before the end of the Exceptional Circumstance declaration for the relevant areas;
- spend at least 75% of labour on the small business or spend at least 75% of labour on the small business and the farming enterprise and obtain at least 50% of total business turn over from the small business; and
- demonstrate that the small business is in financial difficulty because of the impact of exceptional circumstances.

Dates

The program is ongoing.

Target Group

Small business owners

Contact Details

Queensland Rural Adjustment Authority
Phone: 1800623946

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea01063949468f0059>

Grant/Initiative: Special Disaster Flood Assistance

Description

The *Special Disaster Flood Assistance* assists primary production enterprises or small businesses recover from the effects of monsoonal flooding that occurred in January and February 2008.

A grant of up to \$10,000 is available if primary the production enterprise or small business suffered direct damage from monsoonal flooding in January 2008. A further grant of up to \$15,000 is available depending on the extent of the direct damage caused by the flood event.

The maximum amount available to an eligible business entity under the scheme is \$25,000.

The scheme is not intended to cover loss of business income. The grant assists with eligible costs that include:

- clean-up including purchasing, hiring or leasing plant, equipment or materials;
- leasing temporary premises;
- removal of debris or restoration costs;
- employing a professional to conduct safety inspections or to check the health of livestock;
- purchasing fodder, saving crops or feed for stock; and
- essential repairs.

Requirements for Eligibility

To be eligible for the grant, applicants must:

- be primary producers or own a small business;
- have been engaged in primary production enterprise or small business in the prescribed disaster area when the disaster occurred and intend to re-establish primary production enterprise or small business;
- have suffered direct damage from monsoonal flooding and are located within the prescribed disaster area; and
- be responsible for meeting the costs being claimed.

Dates

Deadline for application is on August 31, 2008.

Target Group

Primary producers and small business owners who suffered from monsoonal flooding

Contact Details

Queensland Rural Adjustment Authority
GPO Box 211
Brisbane QLD 4001
Phone: (07) 30320100
Free Phone: 1800623946
Fax: (07) 30320180
Email: contact_us@qraa.qld.gov.au

Internet Address

http://www.qraa.qld.gov.au/index.php?option=com_qraa&view=detail&id=108&Itemid=89

Trade Queensland

Trade Queensland helps Queensland companies earn more export dollars through an individualised and targeted service. It provides a range of export assistance services through a team of experts with international business experience, multilingual skills and international business contacts.

Grant/Initiative: Queensland Education and Training International (QETI) Grants Program

Description

The *Queensland Education and Training International (QETI) Grants Program* aims to provide short term, project-based, matching funding to education and training providers and regional clusters for collaborative projects which support the Queensland Government's strategic directions for the industry in Queensland. It assists Queensland regional clusters, peak body associations and industry organisations undertake activities and projects in the following key areas:

- overseas market development - seminars, networking functions, media events, alumni activities, exhibitions, inbound visits and agent familiarisation;
- marketing, communications and research - development of marketing plans and strategies, marketing collateral, website development, and qualitative and quantitative research;
- professional development - workshops, training courses and conferences;
- student services and support - improvements to welcome and/or orientation events, career fairs, publications, student networks including alumni development and outward mobility events; and
- regional development - business planning and cluster secretariat support.

Requirements for Eligibility

To be eligible, an organisation applying for a QETI grant must:

- support QETI's strategic directions;
- demonstrate sectoral or industry benefits from project outcome;
- be able to meet accountability requirements; and
- be incorporated in the State of Queensland or be auspiced by an incorporated organisation.

Dates

Guidelines and/or dates have not been finalised for the next round.

Target Group

Education and training providers and organisations

Contact Details

Trade Queensland
PO Box 15185
City East Queensland 4002
Phone: (07) 32244134
Email: qeti@trade.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c11094baa0111094bba170001>

B. Training/Mentoring

Department of Education, Training and the Arts (DETA)

The *Department of Education, Training and the Arts* engages Queenslanders in life long education and training. It builds a strong arts and cultural sector which enriches the lives of Queenslanders. It also works with industry to build a world class education and training system to skill Queenslanders.

Grant/Initiative: Young Artists Mentoring Program (YAMP)

Description

The *Young Artists Mentoring Program* (YAMP) supports young, emerging artists and arts workers in any field of the arts and cultural industries in developing and establishing a professional career.

The young artist or arts worker is helped along by the more experienced one. They usually live in the same region of Queensland and meet or communicate about their creative works every couple of weeks. Mentoring is a partnership where both the mentor and mentoree can benefit from sharing knowledge, industry networks, ideas and experience.

YAMP is a nine-month program.

Requirements for Eligibility

To be eligible, applicants must be residents of Queensland and 18 to 26 years old (inclusive at the application due date).

Dates

Applications close in mid-November each year.

Target Group

Young artists

Contact Details

Ms Sarah Woodland
Youth Arts Queensland
The Judith Wright Centre of Contemporary Arts
420 Brunswick St
Fortitude Valley Queensland 4006
Phone: (07) 32525115
Fax: (07) 32524741
Email: yamp@yaq.org.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea010639491b490023>

Department of Employment and Industrial Relations (DEIR)

The *Department of Employment and Industrial Relations* provides services to support a fair and equitable industrial relations system, safe work environments and improved personal and public electrical safety. It leads policy development and service delivery that supports safe, fair and productive workplace environments in Queensland.

Grant/Initiative: First Start Program

Description

The *First Start Program* provides apprenticeship and traineeship opportunities for young Queenslanders.

A traineeship:

- is an entry-level, paid position for jobseekers with little or no work experience;
- gives both practical on-the-job experience and training at a registered training organisation (college); and
- usually takes 12 months to complete, depending on how quickly the trainee gains the required skills.

There is no guarantee to gain a permanent job at the end of the traineeship but efforts will be made to help trainees find employment.

Requirements for Eligibility

The following are eligible for a traineeship under the *First Start Program*:

- young people from school leavers up to 24 years;
- Aboriginal and Torres Strait Islanders;
- people from a non-English speaking background;
- people with disability;
- people unemployed for more than 12 months;
- women re-entering the workforce;
- mature-age people (45 years and over);
- people living in country and remote areas;
- Australian South Sea Islanders; and
- people employed less than 20 hours a week.

Dates

Applications may be made at any time. This program is ongoing.

Target Group

Young people up to 24 years old, Aboriginal and Torres Strait Islanders, people from a non-English speaking background, people with disability, people unemployed for more than 12 months, women re-entering the workforce, mature-age people, people living in country and remote areas, Australian South Sea Islanders, and people employed less than 20 hours a week

Contact Details

Dept of Employment and Industrial Relations (Queensland)
Phone: 1300369925

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea0106394936920043>

Grant/Initiative: Skilling Queenslanders for Work (SQW)

Description

The *Skilling Queenslanders for Work (SQW)* assists the most disadvantaged Queenslanders in the labour market to achieve sustainable employment outcomes.

The program supports individuals develop the skills and experience needed to compete in the labour market with a range of assistance tools that can be customised to meet individual needs. The initiative aims to ensure individual Queenslanders get the right mix of training, vocational skills and associated assistance to be skilled for Queensland's 21st century workforce.

The program employs the following strategies:

- Parents and Carers: target parents and carers;
- YouthWorks: targets young people;
- Skilling for Work: targets long-term unemployed and other disadvantaged workers with low skills;
- Experience Pays: targets older job seekers to give skills needed to re-enter the workforce;
- WorkAbility: targets people with disability to overcome barriers in getting a job;
- Multicultural Employment: targets migrants and people from culturally and linguistically diverse communities;
- BushWorks: provides skills and employment opportunities to people living in rural and remote communities focusing on retaining young people in their communities; and
- Indigenous Employment and Training: targets Aboriginal people and Torres Strait Islanders.

Requirements for Eligibility

Organisations that are eligible for funding include:

- community-based not-for-profit organisations;
- local government authorities;
- not-for-profit education and training providers; and
- unions, industry and employer bodies.

Funding is not available for individuals.

Dates

Applications may be made at any time. This program is ongoing.

Target Group

Community-based not-for-profit organisations, local government authorities, not-for-profit education and training providers, unions, industry and employer bodies

Contact Details

Employment Services Unit
Dept of Employment and Industrial Relations (Queensland)
PO Box 15033, City East QLD 4002
Free Phone: 1300369925

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c0f2f82ae010f2f82bb4b0001>

Department of Tourism, Regional Development and Industry (DTRDI)

The *Department of Tourism, Regional Development and Industry* works to capitalise on Queensland's advantages to grow regional economies and strengthen industries. It delivers a range of services to achieve regional economic growth, transform and build up industries and assist business owners improve their operational and management skills.

Grant/Initiative: Indigenous Business Capacity Building Program

Description

The *Indigenous Business Capacity Building Program (IBCBP)* helps Indigenous people increase their economic independence, take up employment opportunities and

improve their quality of life. It supports business capacity-building of Indigenous people and communities and create partnerships between Indigenous communities, Government and private sector partners.

The program has the following objectives:

- build knowledge, skills and abilities in businesses within Indigenous communities;
- help identify and develop businesses and employment projects for Indigenous people and communities;
- help create partnerships and joint ventures between Indigenous organisations, businesses, government and the corporate sector; and
- show leadership in establishing Indigenous-owned businesses and in increasing Indigenous employment.

The program does the following:

- makes it easier for Indigenous people to learn about business planning;
- helps Indigenous people learn how to run a successful business;
- encourages more Indigenous people to get into business;
- increases the number of Indigenous people with good business skills;
- increases the number of Indigenous people involved in business networks; and
- increases the numbers and types of Indigenous business activities.

Eligible projects include those that:

- provide effective business development and capacity building opportunities;
- emphasise employment and community/regional economic development;
- focus on providing business advice and support services or other relevant business mentoring services; and
- are closely linked to capacity development requirements of specific Indigenous business opportunities.

Requirements for Eligibility

The following are eligible to apply:

- incorporated Indigenous organisations;
- Indigenous businesses incorporated under the Corporations Act 2001;
- Deed of Grant in Trust community councils/local government councils, representing the interests of the Indigenous communities or a group representing these bodies; and
- traditional owner groups and incorporated organisations (e.g. Indigenous Land and Sea Resource Management Centres and Land Trusts).

Dates

This program is currently under review.

Target Group

Incorporated Indigenous organisations, Indigenous businesses, Deed of Grant in Trust community councils or local government councils, and traditional owner groups and incorporated organisations

Contact Details

Department of Tourism, Regional Development and Industry
PO Box 15168, Brisbane City East, Queensland 4002
Phone: 1300363711

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea01063949a67200d1>

C. Other Programs

Department of Education, Training and the Arts (DETA)

The *Department of Education, Training and the Arts* aims to engage Queenslanders in life long education and training. It builds a strong arts and cultural sector which enriches the lives of Queenslanders and works with industry to build a world class education and training system.

Grant/Initiative: SPARK Program

Description

The *SPARK Program* assists talented young and emerging Australian artists or arts workers (aged 18-26) to establish a professional career in the arts.

SPARK is a ten-month program which offers young artists chance to develop mentoring partnership that supports the exchange of ideas, networks, and experiences with a professional artist of their choice.

SPARK provides a unique opportunity for young artists to focus on their practice and plan their career development. The program provides practical experience, skills training, national profiling support and direct funding to create and develop a project.

The program offers support to young and emerging artists /arts workers from the following arts practices:

- theatre - actors, theatre makers, performers, performance artists, directors, writers and artistic directors across all genres of theatre (text-based, physical, visual, hybrid, collaborative, circus, puppetry, cabaret);
- dance - choreographers, dancers, dance artists and movement practitioners across all contemporary forms; and
- artists working in or with communities - community arts practitioners, workshop facilitators, community cultural development practitioners working across community, social and arts contexts.

Requirements for Eligibility

To be eligible, potential mentorees must:

- be between 18 to 26 years old;
- not in full-time education for the duration of the program;
- be Australian citizens or have permanent residency status in Australia;
- be able to dedicate a substantial part of working life to arts practice and therefore to the mentoring partnership; and
- be available to attend *SPARK* Induction *SPARK* Professional (if application is successful).

To be eligible, potential mentors must:

- have appropriate skills and experience in the arts and cultural industries;
- be Australian citizens or have permanent residency status in Australia;
- be able to dedicate a minimum of two hours per fortnight to the mentoring partnership; and
- be available to attend *SPARK* Induction and Training (if application is successful).

Dates

Guidelines and/or dates have not been finalised for the next round.

Target Group

Talented young and emerging Australian artists or arts workers

Contact Details

Youth Arts Queensland
Level 3, 420 Brunswick St
Fortitude Valley Queensland 4006
Phone: (07) 32525115
Free Phone: 1300558892
Email: spark@yag.org.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=40289b8c1b9e1cbe011b9e1d11fd001c>

Department of Employment and Industrial Relations (DEIR)

The *Department of Employment and Industrial Relations* aims to provide services to support a fair and equitable industrial relations system, safe work environments and improved personal and public electrical safety. It leads policy development and service delivery that supports safe, fair and productive workplace environments in Queensland.

Grant/Initiative: Get Set for Work Program

Description

The *Get Set for Work Program* addresses young people's learning and employment needs and prepares them for work. It creates a transition pathway for young people towards getting a job, returning to school or continuing with other education or training.

The program is primarily targeted at young people who:

- have left school early;
- are 'at risk' of leaving before school completing Year 12 and unsure where to go next; and
- are not ready to commit to formal education or vocational training.

The *Get Set for Work Program* builds participants' self-esteem and confidence and prepares them for work by offering:

- personal development and team-building activities to help them learn the social skills necessary in the workforce;
- referral and links to support services for personal and social issues;
- literacy and numeracy support;
- work experience opportunities and hands-on development of vocational skills;
- job preparation, resume writing and interview skills;
- information about jobs and careers in the local area;
- opportunities to move on to work, traineeships and apprenticeships or other training; and
- continued support after program completion to help sustain employment, training or further education outcomes.

The *Get Set for Work Program* runs continually, so new starters can join at any time as places become available.

Requirements for Eligibility

The following organisations are eligible for funding:

- not-for-profit community organisations;
- training providers;
- schools; and
- other bodies that can demonstrate strong community and employer links with proven success and experience in working with young people.

Dates

Applications may be made at any time. This program is ongoing.

Target Group

Not-for-profit community organisations, training providers, schools, and other bodies working with young people

Contact Details

Department of Employment and Industrial Relations (Queensland)
Phone: 1300369925

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c1542c2ca011542c2dbc10001>

Department of Primary Industries and Fisheries (DPIF)

The *Department of Primary Industries and Fisheries* promotes profitable primary industries for Queensland. It provides expertise and support to assist the State's food and fibre industries to increase productivity, improve sustainability, grow markets and adapt to change. Moreover, it delivers world-class research and development, provides leadership on industry policy, protects industries against pests and diseases, maintains animal welfare standards, manages sustainable fisheries, and maximises the value of state-owned forests.

Grant/Initiative: Drought Relief Assistance Scheme (DRAS)

Description

The *Drought Relief Assistance Scheme* (DRAS) helps primary producers in the grazing industries manage their livestock resource during drought and assists in the restoration of the resource after drought.

Under *DRAS*, four types of freight subsidies are available to eligible primary producers. These subsidies are for the transport of:

- fodder;
- water for livestock;
- livestock returning from agistment; and
- animals purchased for restocking after the drought.

Requirements for Eligibility

To be eligible for DRAS, primary producers must:

- be a property owner, share-farmer or lessee in the grazing industry (horses, beef or dairy cattle, sheep, goats or deer); and
- have property within a drought-declared area or has a current Individually Droughted Property (IDP) declaration.

DRAS assistance is not available to hobby farmers.

Dates

This program is ongoing

Target Group

Primary producers in the grazing industry

Contact Details

Dept Primary Industries and Fisheries (Queensland)
GPO Box 211
Brisbane, Queensland 4001
Free Phone: 1800623946
Email: callweb@dpi.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea01063949a54900cf>

Department of Tourism, Regional Development and Industry (DTRDI)

The *Department of Tourism, Regional Development and Industry* works to capitalise on Queensland's advantages to grow regional economies and strengthen industries. It delivers a range of services to achieve regional economic growth, transform and build up industries and assist business owners improve their operational and management skills.

Grant/Initiative: Indigenous Business Establishment Program

Description

The *Indigenous Business Establishment Program (IBEP)* supports activities in establishing viable Indigenous businesses. It supports Indigenous businesses through the following:

- identification of business opportunities, new products and services within Indigenous communities;
- development of feasibility studies, business plans and proposals;
- support of business activities where Indigenous people can get contracts to supply goods and services for major projects;
- creation of business opportunities based on Indigenous cultural business practices;
- development of pilot projects that generate skills and training;
- support of Indigenous business activities that will successfully operate the business in the longer term; and
- provision of seed funding for specific business start-ups.

Projects that are eligible for funding include those that:

- have potential to become commercial and self-funded;
- have significant potential to provide effective business development;
- emphasise employment and community/regional economic development for Indigenous people; and
- have accessed business advice and support services.

Projects that will not be funded include:

- those that may be better funded by specific or mainstream State and Commonwealth programs;
- any project that is not directed at long-term economic growth or unlikely to be sustainable in the longer term; and
- projects where the costs outweigh the final results.

Requirements for Eligibility

The following groups may apply for assistance:

- incorporated Indigenous organisations and groups;
- Indigenous companies;
- Indigenous community councils or local government councils representing the interests of Indigenous communities; and
- any of the above in a joint venture arrangement with non-Indigenous partners.

It is important for individuals or organisations to show that they have the capacity to work at regional or sub-regional basis (or for specific targeted groups).

Dates

Applications can be made at any time. This program is ongoing.

Target Group

Indigenous businesses and organisations opening new businesses or expanding existing businesses

Contact Details

Department of Tourism, Regional Development and Industry (Queensland)
Level 20
111 George Street
Brisbane Queensland
Phone: (07) 32246099
Free Phone: 1300363711
Fax: (07) 30031106

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=8ae5936c063948ea0106394945470057>

Environmental Protection Agency (EPA)

The *Environmental Protection Agency* manages climate change and protects the environment.

Grant/Initiative: ecoBiz Program

Description

The *ecoBiz Program* helps Queensland businesses achieve cost savings and take advantage of the profitability of improved environmental performance. It is an eco-efficiency tool that provides users with a simple methodology for defining resource costs in terms of units of production. This assists a business to prioritise areas for improvement and enables accurate calculations of payback periods.

ecoBiz provides funding assistance for Queensland businesses to implement eco-efficiency improvements. Rebates are available to businesses that clearly demonstrate the benefits of conserving, reusing and recycling resources, energy and water in a manner that delivers economic, environmental and social benefit to the business, the wider community and the state.

Rebate assistance for projects ranges from \$1,000 to \$150,000. Rebates are limited to a maximum of 30% of total project cost.

Requirements for Eligibility

In order to be eligible, the business facility associated with proposed eco-efficiency actions must be located within Queensland.

Dates

This program is ongoing.

Target Group

Businesses implementing eco-efficiency actions

Contact Details

ecoBiz Project Manager
Sustainable Industries Division
Environmental Protection Agency (Queensland)
PO Box 15155, Brisbane City East, Queensland 4002
Phone: (07) 32251999
Fax: (07) 32278341
Email: ecobiz@epa.qld.gov.au

Internet Address

http://www.epa.qld.gov.au/environmental_management/sustainability/ecobiz_queensland/ecobiz_program/

Queensland Rural Adjustment Authority (QRAA)

Queensland Rural Adjustment Authority assists primary producers and small businesses increase productivity, profitability and sustainability of their enterprise.

Grant/Initiative: Drought Rate Rebate Scheme

Description

The *Drought Rate Rebate Scheme* assists primary producers who have been detrimentally affected by drought. It provides assistance in the form of a rebate of 50% for rates that have been paid on rates notices charged between the period 1 July 2006 to 30 June 2008.

The rebate is calculated on the total amount paid. Excess water consumption or accrued interest on overdue rates is not included in the rebate.

Requirements for Eligibility

To be eligible, producers must:

- be primary producers (or a primary producers in a partnership, proprietary company or trust);
- have farms in Exceptional Circumstance drought declared area of Queensland;
- have been receiving Exceptional Circumstance Relief Payments from Centrelink within 90 days before the issued date of the rates notice; and
- own or lease/share the farm.

Eligible producers who own and reside at an off-farm residence may apply for rebates on the off-farm residence and the farm. Both properties must be in an Exceptional Circumstance area.

Dates

Closing date is September 30, 2008.

Target Group

Primary producers in Exceptional Circumstance drought-declared areas

Contact Details

Queensland Rural Adjustment Authority
GPO Box 211
Brisbane, Queensland 4001
Phone: (07) 30320100
Fax: (07) 30320180
Free Phone: 1800623946
Email: contact_us@qraa.qld.gov.au

Internet Address

<http://www.qld.gov.au/grants/grantdetails.action?grantId=40289b8c18c2d59e0118c2d5cd730007>

South Australia

A. Grants/Funding

Department for Further Education, Employment, Science and Technology (DFEEST)

The *Department of Further Education, Employment, Science and Technology* supports the Government of South Australia's priorities of sustaining a vibrant economy and socially inclusive community by developing the state's workforce, skills base and lifelong learning opportunities and by building the research and innovative capacity of South Australia.

Grant/Initiative: Aboriginal Apprenticeship Program (AAP)

Description

The *Aboriginal Apprenticeship Program* assists Aboriginal people gain employment opportunities through apprenticeships.

Apprenticeships help build career in an increasing number of industries. They are offered, when available, in a number of vocational categories and can be either three- or four-year training contracts. Financial subsidies are available for private sector employers who participate in the program.

On successful completion of both on- and off-the job trainings, apprentices receive a nationally recognised qualification and the experience they need to get a job in their chosen trade.

Requirements for Eligibility

Aboriginal people are eligible to apply.

Dates

Applications can be made at any time. This program is ongoing.

Target Group

Aboriginal people

Contact Details

Angela Goldsmith
Senior Consultant, Aboriginal Apprenticeship Program
Phone: 84636556
Email: goldsmith.angela@saugov.sa.gov.au

Aboriginal Apprenticeship Program
Phone: (08) 84635512 or (08) 84635514
Email: aep@saugov.sa.gov.au

Christel Hicks
Manager, Aboriginal Employment Initiatives *South Australia Works* for Aboriginal People
Phone: 84635518
Email: hicks.christel@saugov.sa.gov.au

Internet Address

<http://www.saworks.sa.gov.au/Informationfor/AboriginalPeople/AboriginalApprenticeshipProgram/tabid/87/Default.aspx>

Department of the Premier and Cabinet (DPC)

The *Department of the Premier and Cabinet* assists the Government create sustainable growth and a vibrant, innovative society by leading policy advice and implementing key projects and activities.

Grant/Initiative: Project and Development Funding

Description

The *Project and Development Funding* provides financial support for artistic projects or support towards development of artists. It provides financial assistance towards projects by and/or for children and/or young people or non-profit organisations that will:

- support the creative skills development of young artists;
- provide a professional 'entry point' for young artists;
- support young creators who are making brave, exciting new art;
- empower young artists with the means to secure mentorships;
- assist established artists to work alongside emerging artists, sharing influences, inspirations, methods and core practice;
- boost the active participation and exhibition of children's and young people's art and culture in community focused events;
- promote excellence in youth arts activity and delivery;

- make arts more accessible to children and young people; and
- enable organisations to create artistic training programs and mentor schemes that offer unique opportunities to young people.

The following may be supported with funding:

- young artists developing their own projects;
- individuals, small groups or non-profit organisations encouraging the participation of children or young people in arts activities as planners, creators, performers or audiences;
- youth arts practitioners and young artists wishing to further their professional development;
- organisations that can demonstrate wider community involvement and the involvement of children or young people from outside the group or organisation in the activity;
- individuals or organisations that have a track record and who want to explore a new area in their chosen art form or across art forms;
- young artists participating in quality Training/Mentoring programs; or
- organisations developing training programs/mentoring schemes for young artists that will continue to be available for other young artists beyond the funding period.

Requirements for Eligibility

If the applicant is a young artist, he/she must be:

- 26 years of age or under at the time of the closing date;
- an Australian citizen or have permanent resident status in Australia;
- a resident of South Australia for at least six months immediately prior to making the application; and
- planning to remain a resident of South Australia for the period for which funding is requested.

If the applicant is an organisation or a group, it must be a properly constituted, non-profit organisation or must have nominated an appropriate organisation to administer the grant on its behalf.

Applicants eligible to apply for funding include:

- young artists who are developing their own projects can apply as individuals or as a group (60% of the group must be 26 years of age or under);
- not-for-profit organisations attracting the participation of children or young people as project collaborators and creative presenters in arts and cultural activities who are not in the SAYAB program funding; non-profit organisations attracting the participation of children or young people as audience in arts and cultural activities who are not in the SAYAB program funding;

- freelance professional artists or cultural practitioners seeking to develop an independent arts or cultural development project with children or young people; and
- non-profit organisations building skills development programs/mentoring schemes for young artists who will continue to be available for other young artist beyond the funding period.

The applicant is not eligible if:

- project is a profit-making activity;
- activity or company is already recipient of program funding from SAYAB;
- it is a curriculum-based school project (schools may apply if the proposed project involves an external professional artist working towards a community outcome);
- activity is being coordinated by post-secondary institutions or is part of tertiary study requirement ;
- grant is for the purchase of equipment;
- assistance is towards amateur theatre or theatre that is predominantly run by people over 26 years of age;
- events/activities are outside South Australia (except for individuals undergoing professional development opportunities); and
- support goes towards competitions, awards or school concerts or fundraising events.

Dates

The program runs annually. Closing date is typically at the start of September although future applicants should check the website regularly for updates.

Target Group

Individuals 26 years of age or under, non-profit organisations and groups

Contact Details

Industry Development
South Australian Youth Arts Board
Carclew Youth Arts Centre
11 Jeffcott Street
North Adelaide SA 5006
Phone: (08) 8361 777
Fax: (08) 82390689
Email: sayab@syab.org.au

Internet Address

http://www.sayab.org.au/sayab/pd_grants.htm

Department of Trade and Economic Development (DTED)

The *Department of Trade and Economic Development* works with business and community to increase business investment, maintain an internationally competitive business climate, facilitate major projects, encourage innovation, promote trade, ensure the development of a highly skilled workforce, create and retain jobs, and build sustainable communities in regional South Australia. It offers programs and services to support all business activities that benefit the State.

Grant/Initiative: Small Business Development Grant

Description

The *Small Business Development Grant* is a competitive, merit-based grant available on a dollar-for-dollar matching basis ranging from \$100,000 to \$500,000. The grant aims to:

- target established, small- and medium-sized manufacturing and services (ICT, technical, educational and scientific) companies with sound, clearly identified investment opportunity; and
- enhance economic growth, employment and business development in Southern Adelaide.

Applications will be accepted if the project involves a minimum capital expenditure of \$200,000 and new job creation in the Southern Adelaide region.

Projects with bias towards innovation and introduction of new technology will be given priority.

Requirements for Eligibility

Southern Adelaide companies with turnover between \$250,000 to \$5 million and a minimum two-year trading history are eligible to apply.

Dates

Closing date is 30 June 2010.

Target Group

South Adelaide companies with turnover between \$250,000-\$5million and a minimum two-year trading history

Contact Details

Joanne Galley

Phone: (08) 82017528

Email: joanne.galley@centreforinnovation.org.au

Greg Bounding

Department of Trade and Economic Development

Phone: (08) 83032308

Internet Address

<http://www.southaustralia.biz/Grants/Small-Business-Development-Grant.aspx>

Grant/Initiative: Market Access Program (MAP)

Description

The *Market Access Program* (MAP) is designed to assist South Australian small-and medium-sized exporters. It is administrated by the Department of Trade and Economic Development.

MAP is a grants program that aims to:

- assist small and new exporters to develop export capability;
- assist these companies conduct market awareness campaigns; and
- enable local businesses develop export culture.

MAP:

- reimburses up to 50% of expenses incurred on eligible export promotion activities;
- provides up to three grants per financial year;
- complements Austrade's EMDG scheme; and
- encourages industry involvement through the option of group applications.

Requirements for Eligibility

In order to become eligible, applicants and enterprises represented by applicants:

- must be Australian individuals, partnerships, companies or cooperatives carrying on business in South Australia; and
- joint ventures between South Australian registered organisations, South Australian registered enterprises and other State/Territory or national enterprises.

Government departments or agencies or branches of foreign companies are not eligible.

Dates

Applications round closing dates: 15 March 2009; 15 June 2009; 15 September 2009 and 15 December 2009.

Target Group

South Australian individuals, partnerships, companies, and co-operatives carrying on business in South Australia

Contact Details

MAP Coordinator
Department of Trade and Economic Development
Tel: (08) 83032400
Email: map@state.sa.gov.au

Greg Bounding
Department of Trade and Economic Development
Phone: (08) 83032308

Internet Address

<http://www.southaustralia.biz/Exporting-from-SA/Programs-Assistance/Market-Access-Program.aspx>

Grant/Initiative: Business Owners Coaching Program (BOCP)

Description

The *Business Owners Coaching Program* helps South Australian business owners develop their management and business skills. Participants meet regularly to discuss issues, develop solutions and hear first-hand from experienced, successful business owners.

Led by a coach, groups of up to 10 business owners meet for three-hour sessions once a month for ten months. The coach also offers hourly individual sessions to each participant each month either by phone or in person.

Group sessions are held to provide participants with a forum where they can discuss critical business issues.

The total cost of the 10-month *Business Owners Coaching Program* (BOCP) is \$2,200. DTED subsidises first-time participants on the following basis:

- subsidy of 75% for businesses with a turnover between \$50,000 and \$500,000;

- subsidy of 50% for businesses with a turnover between \$501,000 and \$1,000,000; and
- subsidy of 25% for businesses with a turnover greater than \$1,000,000.

Requirements for Eligibility

The following can participate in the program:

- businesses with a turnover between \$50,000 and \$3 million; and
- businesses that have been running for more than one year.

Potential participants must:

- demonstrate strong willingness to self-improve and commitment to the program;
- be prepared to commit to attending group sessions and work with DTED, their coach and other group members; and
- be prepared to sign a DTED Business Coaching Program agreement.

Dates

Groups meet once a month for ten months. The dates of these meetings vary from month to month. This program is ongoing.

Target Group

Businesses that have operated for over a year with turnover between \$50,000 and \$3 million

Contact Details

Project Officer
Business Owners Coaching Program
Department of Trade and Economic Development
Business Extension Services
GPO Box 1264 Adelaide SA 5001
Phone: (08) 83032469
Fax: (08) 83032511
Email: dtedinfo@state.sa.gov.au

Internet Address

<http://www.southaustralia.biz/Doing-Business-in-SA/Business-Owners-Coaching-Program.aspx>

South Australian Tourism Commission (SATC)

The *South Australian Tourism Commission* markets the State's tourism product intrastate, interstate and internationally to ensure that South Australia is a compelling part of any Australian holiday. It develops the State's competitive strengths in terms of good living, festivals, events and accessible nature. Moreover, it secures, manages and sponsors major events that revitalise the economy and build community spirit and attracts investment, develops strategic tourism assets and works with tourism businesses to see the industry mature.

Grant/Initiative: Tourism Development Fund (TDF)

Description

The *South Australian Tourism Commission* (SATC) aims to facilitate tourism product that will enhance South Australia's reputation as an attractive and environmentally-responsible holiday destination, generate additional visitation from interstate and overseas and encourage South Australians to explore unique attractions and contribute to the economic, social and environmental well-being of the State. The *Tourism Development Fund* (TDF) is one of the means by which the SATC develops tourism opportunities.

TDF aims to develop tourism resources that will:

- contribute to the strategies and outcomes of the State Tourism Plan and the Regional and Sector Tourism Strategies;
- add to public tourist attractions and lead to destination development;
- establish investment opportunities through advanced infrastructure provision;
- enhance the economic benefits for regional areas by providing job opportunities across a range of skills particularly for young people in line with overall State employment objectives;
- contribute to the value of tourism by encouraging increased visitation and greater expenditure by visitors;
- establish high quality infrastructure and visitor facilities that will act as a catalyst for encouraging further development by the private sector;
- ensure that expectation of visitors regarding quality of experiences is satisfied;
- manage any potential environmental impacts and ensure the protection of the natural environment of a tourism area; and
- give priority to the most environmentally appropriate, well-designed and sited projects that will assist the State's reputation for innovation in this area of endeavour.

Funding can be provided for the following projects:

- tourism attractions;
- development programs for strategic tourism areas;
- facilitation of tourist access /transportation; and
- roadside tourism signage (brown & white), interpretive signage, infrastructure associated with accommodation developments and other infrastructure such as lookouts, car parking and public toilets.

Requirements for Eligibility

To be eligible for funding, a project should:

- contribute to one or more of the objectives in developing tourism resources;
- be substantially for use of visitors to an area rather than serving local community, recreational or sporting needs;
- be generally sought by Local Government, not-for-profit community groups and the public sector (where private individuals or organisations seek grant funding, they will need to have an ABN and satisfy the selection panel that should the business cease to operate or be sold, there is a high likelihood that it will continue to operate as a tourism concern);
- be generally for facilities that are not directly revenue-producing but may be applicable to any infrastructure connections to such facilities; and
- demonstrate that ongoing responsibility for operation and maintenance to a reasonable standard can be guaranteed as funds will not normally be provided for operating costs, repairs and maintenance charges.

Dates

This is an annual program that closes in June 2009. The program does not yet have confirmation of funding past June 2009.

Target Group

Proponents of tourism projects

Contact Details

Mark Blythe
Phone: (08) 84634500

Internet Address

<http://www.tourism.sa.gov.au/about/divisiondetail.asp?id=44>

B. Training/Mentoring

Business South Australia

Business South Australia deliberates on national issues impacting on the local business community.

Grant/Initiative: South Australia Entrepreneur Scheme (SAYES)

Description

The *South Australian Young Entrepreneur Scheme (SAYES)* aims to provide young South Australians with skills and confidence to develop and implement their business ideas.

Successful applicants can gain access to the following benefits:

- an experienced mentor to assist business growth;
- a comprehensive workshop program hosted by leading experts in strategic management, finance, marketing, taxation, law, employee relations, leadership and media among others;
- a one hour session with strategic partners in the areas of law, accounting, coaching, IP protection, marketing and others;
- assistance in developing business plan;
- business/industry referrals;
- networking events;
- inclusion in the SAYES On-line Business Directory; and
- access to a business loan through the Newmont Youth Entrepreneur Fund.

Requirements for Eligibility

Applicants must be:

- aged 18 to 35 years;
- enterprising with a well researched business idea or existing business;
- prepared to actively and positively demonstrate willingness to work with a mentor, attend networking functions, prepare a business plan and attend workshops;
- prepared to sign a SAYES agreement; and
- pay an administration fee of \$550 (\$605 inc GST) per person or \$325 (\$357.50 including GST) per person for rural applicants (only accepted onto the program).

Dates

Applications close: March intake - 31 March 2009; August Intake - 31 August 2009.

Target Group

Enterprising South Australians 18 to 35 year old

Contact Details

Karen Just
SAYES Business SA
Enterprise House
136 Greenhill Road
Unley SA 5061
Phone: 83000270
Fax: 83000001
Email: sayes@business-sa.com

Internet Address

<http://www.business-sa.com/Content.aspx?p=32>

Department for Further Education, Employment, Science and Technology (DFEEST)

The *Department for Further Education, Employment, Science and Technology* supports the Government of South Australia's priorities of sustaining a vibrant economy and socially inclusive community by developing the state's workforce, skills base and lifelong learning opportunities and by building the research and innovative capacity of South Australia.

Grant/Initiative: Employment 40 Plus Program

Description

The *Employment 40 Plus Program* promotes the recognition of older workers' experiences and provides opportunities for matured people to become familiar with the changing nature of the labour market.

The program consists of a series of forums that provide matured jobseekers with an increased understanding of the current world of work and information about services and programs available in South Australia.

The program also encourages participants to link with programs such as South Australia Work in the Regions and the Employment Assistance Program which provides matured jobseekers with job search assistance, case management support, career counselling, employment plan management, and post placement support.

The program actively promotes awareness of the importance of attracting and retaining older workers in today's labour market by providing information, support and networking opportunities to employers.

Requirements for Eligibility

People aged 40 years and over are eligible to apply.

Dates

Dates for 2009 conferences are:

February Forum in Adelaide - Registration closes in December 2008

March Regional Forum in Murraylands - Registration closes in January

March forum in Adelaide - Applications close in January

April Employer Forum applications close in February (venue to be advised)

May forum in Adelaide - Registrations close in March

May Community Forum registrations close in March (venue to be advised)

June Regional Forum registrations close in April (venue to be advised)

Target Group

People aged 40 years and over

Contact Details

Leah Tickle

Senior Project Officer Employment 40 Plus Program

Phone: 84635537

Employment 40 Plus Infoline (Free Call): 1800811985

Email: tickle.leah@saugov.sa.gov.au

Lisa Pannuti

Project Officer

Phone: 84635562

Email: pannuti.lisa@saugov.sa.gov.au

Internet Address

<http://www.saworks.sa.gov.au/Informationfor/MatureAgedPeople/Employment40Plus/tabid/93/Default.aspx>

Grant/Initiative: South Australia Works With Industry

Description

The *South Australia Works with Industry* helps people develop skills required to meet workforce needs in a changing and dynamic economy and identify new and emerging employment opportunities. It is implemented in partnership with industry, education and training providers.

The program has four initiatives that focus on providing practical solutions to meet both current and future skill needs. These include:

1. Joint Group Training Program (JGTP) - assists industry's skills and labour force needs by supporting the placement of apprentices and trainees with host employers. Group Training Organisations enable small to medium businesses to participate in the employment and training of apprentices and trainees. This helps increase the number of available apprenticeships and traineeships.
2. Workforce Development Fund - supports industry-wide projects that focus on developing high performance workplaces, assists workforce planning and provides assistance with issues that are restricting industry growth.
3. InSkillSA - partners with industry to provide skill development opportunities for South Australia's workforce. It also helps develop and foster a workforce development culture that meets the current and emerging skill needs within industry. InSkill SA is a registration system that allows businesses to tender for significant South Australian Government contracts by demonstrating their commitment to providing employment and skill formation opportunities.
4. Labour Market Adjustment Initiatives (LMAI) - assist displaced workers following retrenchment due to company or industry downsizing, closure or restructure.

The initiatives provide training and skill development support for eligible individuals to transition into new employment. Structured training and employment projects that are linked directly to employment have been designed to guide and support individuals towards employment in areas of skill shortage, high demand and jobs growth.

Requirements for Eligibility

Not specified

Dates

This program is ongoing.

Target Group

Individuals

Contact Details

Pam Metcalf
Team Leader
Group Training
Phone: 84636519
Email: metcalf.pam@saugov.sa.gov.au

Gayle Muller
Senior Project Officer, Workforce Development
Free Call: 1800112266
Phone: 84635533
Email: muller.gayle@saugov.sa.gov.au

Jan Wheatley
Manager, Industry Initiatives
Labour Market Adjustment Initiatives
Phone: 84635550
Email: wheatley.jan@saugov.sa.gov.au

Internet Address

<http://www.saworks.sa.gov.au/Informationfor/Industry/tabid/78/Default.aspx>

Department of Trade and Economic Development (DTED)

The *Department of Trade and Economic Development* works with business and community to increase business investment, maintain an internationally competitive business climate, facilitate major projects, encourage innovation, promote trade, ensure the development of a highly skilled workforce, create and retain jobs, and build sustainable communities in regional South Australia. It offers programs and services to support all business activities that benefit the State.

Grant/Initiative: Young Indigenous Entrepreneur Program (YIEP)

Description

The *Young Indigenous Entrepreneur Program* (YIEP) aims to help young Indigenous people between the ages of 15 and 25 learn about establishing a business. It is open to any young Indigenous person who wants to have fun, develop business skills and start his or her own business.

The program offers practical help, coaching and advice and puts participants in touch with other Indigenous people who are running successful businesses. Participants develop business skills, become more employable, and receive TAFE and SACE accreditation.

Eligible participants work with own YIEP team for up to twelve months with successful Indigenous and non-Indigenous business mentors. The applicant can then be eligible to apply for a scholarship that gives \$5,000.

The activities done in YIEP include:

- training in business planning and development;
- taking part in motivational sessions to help self-development and motivation in reaching full potential;
- forming a company;
- designing and developing a product which can be sold;
- controlling marketing, finance and human resources of the business;
- developing a business plan; and
- developing full set of financial reports.

By doing these activities, participants will:

- develop business skills;
- become more employable and experienced;
- have the opportunity to receive accreditation (Certificate II in Business) ; and
- have the opportunity to receive 2 units of SACE accreditation.

Requirements for Eligibility

YIEP is open to Indigenous people between the ages of 15 and 25 who live in South Australia.

Dates

Applications can be made at any time.

Target Group

Indigenous South Australians between the ages of 15 and 25

Contact Details

Lindsay Bassani
Project Manager
Young Indigenous Entrepreneur Project
Level 10, Terrace Towers
178 North Terrace
Adelaide SA 5000
Phone: (08) 83032053
Email: Lindsay.bassani@state.sa.gov.au

Internet Address

<http://www.southaustralia.biz/Regional-SA/Programs/YIEP.aspx>

C. Other Programs

Department for Further Education, Employment, Science and Technology (DFEEST)

The *Department for Further Education, Employment, Science and Technology* supports the Government of South Australia's priorities of sustaining a vibrant economy and socially inclusive community by developing the state's workforce, skills base and lifelong learning opportunities and by building the research and innovative capacity of South Australia.

Grant/Initiative: Employment Assistance Program

Description

The *Employment Assistance Program* provides support to unemployed people to become more competitive in the labour market and move into sustainable employment.

Requirements for Eligibility

Unemployed people are eligible to apply.

Dates

The program is ongoing. It is open for applications from January to June.

Target Group

Unemployed people

Contact Details

Telephone: (08) 84637792

Internet Address

www.saworks.sa.gov.au

Grant/Initiative: South Australia Works in the Regions

Description

The *South Australia Works in the Regions* program helps regional organisations and networks identify their region's training and employment needs and address them in ways appropriate to each region.

The program operates in the regions through 17 local Employment and Skill Formation Networks. These networks consist of people from the local community, business, regional economic bodies and Commonwealth, State and Local Governments.

Employment and Skills Networks have been established to:

- consult with the local community on employment and skill formation issues;
- develop partnerships which ensure that all the expertise and resources available in the region are used;
- develop regional Employment and Skills Formation Plans that address the local training and employment needs of individuals and industry; and
- respond effectively and quickly to changes in local conditions.

Requirements for Eligibility

Regional organisations are eligible to apply.

Dates

This program is always available.

Target Group

Regional organisations

Contact Details

Christa Christaki
Assistant Director, Regional Strategy and Industry Initiatives
Phone: 84635575
Email: christaki.christa@saugov.sa.gov.au

Richard Scollin
Team Leader, Field Operations
Phone: 84635566
Email: scollin.richard@saugov.sa.gov.au

Meredith Bogisch
Team Leader, Central Office Team
Phone: 84635554
Email: bogisch.meredith@saugov.sa.gov.au

Internet Address

<http://www.saworks.sa.gov.au/Informationfor/Regions/tabid/81/Default.aspx>

Grant/Initiative: South Australia Works For Young People

Description

The *South Australia Works for Young People* helps young people by giving skills and opportunities to move successfully from school, further education and training or unemployment, into stable, rewarding work.

It provides pre-employment, pre-vocational, other training programs and transitional support to increase learning and employment opportunities for young people. Priority is given to young people who are out-of-school, out-of-work and out-of-training.

South Australia Works For Young People has the following programs:

- Youth Conservation Corps (YCC) - gives young people the opportunity to gain skills, training and work experience while helping protect the environment;
- Learn2Earn - provides people, aged 16-24 with an opportunity to learn job and life skills while working on real, practical projects; and
- Alternative Learning Options Program (ALOP) - supports young people at risk of dropping out of school or who have already disengaged from school by giving new learning opportunities and employment pathways.

Requirements for Eligibility

Young people aged 16 to 24 years who are out-of-school, out-of-work and out-of-training are eligible to apply.

Dates

This program occurs throughout the year.

Target Group

Young people aged 16 to 24 years who are out-of-school, out-of-work and out-of-training

Contact Details

ALOP: Phone: 84636585

Learn2Earn: Phone: 84635561

Youth Conservation Corps (YCC): Phone: 84635561

Internet Address

<http://www.saworks.sa.gov.au/Informationfor/YoungPeople/tabid/83/Default.aspx>

Grant/Initiative: Youth Conservation CORPS (YCC)

Description

The *Youth Conservation Corps* (YCC) gives young South Australians opportunity to gain skills and work experience while they participate in projects that conserve South Australia's natural and cultural heritage.

The skills and experience gained from participating in the Youth Conservation Corps will assist young people make an easier transition to employment.

Youth Conservation Corps provides an opportunity for businesses, community organisations, government agencies and young people with a common interest in conserving the natural and cultural assets of South Australia to work together.

It operates through a range of projects conducted by private providers throughout metropolitan and regional South Australia. Each project consists of project-based learning/training, tailored employment training and a work placement, all of which are undertaken over a six month period.

Throughout the project, young people work with a dedicated employment agency who tailors training to assist young people find a job. This training may include industry field visits, career identification, interview techniques, personal presentation, and public speaking. It is a skills training that equips young people with confidence to compete for and win jobs. Young people are also able to participate in work experience opportunities with businesses so they can demonstrate their skills in the work environment while developing confidence in the workplace.

Participation in Youth Conservation Corps enables young people to receive accredited training that is recognised Australia-wide.

Requirements for Eligibility

Youth Conservation Corps is for young people up to 24 years of age who:

- have left school;
- have an interest in conservation;
- are unemployed or under-employed; or
- are completing employment, education or training.

Community organisations, not-for-profit organisations and businesses can also be involved in the program through project development and sponsorship or by providing work experience and employment opportunities for program participants.

Dates

Applications can be made at any time. The program occurs when environmental projects are available. This program is ongoing.

Target Group

Young people up to 24 years, community organisations, not-for-profit organisations and businesses

Contact Details

Senior Project Officer
Youth Conservation Corps
Department for Further Education, Employment, Science and Technology
GPO Box 320
Adelaide SA 5001
Phone: 84635561

Internet Address

<http://www.saworks.sa.gov.au/Informationfor/YoungPeople/YouthConservationCorps/tabid/104/Default.aspx>

Grant/Initiative: InSkill SA

Description

InSkill SA is part of the State Government's highly successful learning, training and employment program, *South Australia Works*.

Its program objective is: 'Government partnering with industry in providing skill development opportunities for South Australia's workforce and developing a workforce development culture that meets the current and emerging skill needs of industry.'

InSkill SA:

- recognises businesses that participate in ongoing workforce development;
- increases the number of businesses providing workforce development opportunities in South Australia; and
- facilitates workforce development opportunities through the Governments procurement policies.

InSkill SA benefits South Australian industry by:

- recognising employers' commitment to employment and training;
- ensuring that demands for current and emerging employment needs are met;
- encouraging succession planning;
- encouraging training to sustain employment and to increase the availability of skilled labour;

- encouraging employment in regional areas by influencing young people to remain in their local communities; and
- promoting best practice principles in workforce development

Requirements for Eligibility

Members of the workforce in South Australia are eligible to apply.

Dates

Registration is valid for two years after registration is granted. This program is ongoing.

Target Group

Members of the workforce in South Australia

Contact Details

InSkill SA
Employment Programs Directorate
Department of Further Education, Employment, Science and Technology
Level 4, 11 Waymouth Street
Adelaide SA 5000
Phone (Free Call): 1800112266
Email: inskillsa@saugov.sa.gov.au

Internet Address

<http://www.inskillsa.sa.gov.au/>

Grant/Initiative: Broadband Development Fund

Description

The *Broadband Development Fund* (BDF) is a South Australian Government initiative. It facilitates the development of new broadband infrastructure in the State particularly to meet the needs of industry and community.

The *Broadband Program* for South Australia is governed by a working group known as the *South Australian Telecommunications Strategy Implementation Group* (SATSIG). SATSIG oversees the BDF for investment in broadband infrastructure projects to increase access and affordability of broadband communications and services throughout South Australia. The Broadband SA Program also consists of:

- development and implementation of South Australia's Broadband Strategy;
- mapping broadband coverage that will identify availability of and potential for broadband resources, facilities, needs and priorities across the State; and

- Broadband Development Manager and four regional Broadband Project Officers, (jointly supported by the Australian Government's Clever Networks Program) who work with and for regional communities to enhance the access, understanding and use of broadband by businesses and individuals and can assist regional communities to identify and leverage opportunities for broadband services.

The BDF also provides funds in the forms of grants to assist the delivery of new broadband telecommunications infrastructure in the State in both metropolitan and regional areas, thereby addressing gaps and deficiencies in the community for broadband services.

Requirements for Eligibility

Businesses and/or other incorporated bodies are eligible to apply.

Priority will be given to applications from consortia of organisations or joint venture partnership arrangements representing a viable and credible business case that addresses particular broadband infrastructure needs.

Dates

Funding is available only until June 2009.

Target Group

Businesses and/or other incorporated bodies

Contact Address

Peter Triantafilou
Chair, SA Telecommunications Strategy Implementation Group (SATSIG)
Level 6, City Central (ANZ) Building
11-29 Waymouth Street
Adelaide SA 5000
Phone: (08) 82078727
Email: broadband@state.sa.gov.au

Internet Address

http://www.informationeconomy.sa.gov.au/grants/broadband_development_fund

South Australian Tourism Commission (SATC)

The *South Australia Tourism Commission* aims to market the State's tourism product intrastate, interstate and internationally to ensure that South Australia is a compelling part of any Australian holiday. It develops the State's competitive strengths. It secures, manages, and sponsors major events that revitalise the economy and build community spirit as well as works to attract investment, develops strategic tourism assets, and works with tourism businesses to see the industry mature.

Grant/Initiative: South Australian Tourism Commission's Regional Events and Festivals Program

Description

The South Australian Tourism Commission (SATC) provides financial and marketing support to organisations conducting tourism events that are capable of increasing visitor activity in South Australia. *The Regional Events and Festival Program* supports marketing and promotional activities but does not fund budget shortfalls. Support is available to new, expanding and one-off events with significant tourism or promotional value.

The program does not support events occurring in South Australia on a rotational basis with other states such as exhibitions, symposia and conferences. Other activities like annual sporting events, club rallies and tournaments can be applied, however they must demonstrate a significant point of difference to events of a similar nature before funding can be considered.

Events that provide an opportunity or pathway for Events South Australia to bid for other national or international major and hallmark events will be considered a priority. Events that are not sponsored under this Program include New Year's Eve celebrations, Christmas pageants, fireworks displays, tours, open gardens, open days, markets, expos, reunions, conventions, performances, fundraising activities and exhibitions.

Requirements for Eligibility

Organisations supporting promotion, media and marketing of tourism events are eligible to apply.

Dates

This program is ongoing. Closing dates are typically at the end of March. Potential applicants should check the website regularly for updates.

Target Group

Organisations conducting tourism events

Contact Details

Hannah Kilmore
Regional Events & Festivals Coordinator
Phone: (08) 84634706
Email: hannah.kilmore@tourism.sa.com

Internet Address

<http://www.events.southaustralia.com/eventsfestivities.htm>

Victoria

A. Grants/Funding

Department of Planning and Community Development (DPCD)

The *Department of Planning and Community Development* links planning with community development to build active, confident, and inclusive communities.

Grant/Initiative: Public Internet Access Program

Description

The *Public Internet Access Program* helps community organisations provide free or affordable public internet access to people within their communities.

Program funding is distributed to community organisations over a two-year period to:

- purchase computer hardware and/or software;
- upgrade computer hardware and/or software; and
- support the cost of ISP connections.

The program has two types of grants:

1. projects offering 10 access hours per week (on average) are eligible for funding up to \$5,000; or
2. projects offering 20 access hours per week (on average) are eligible for funding up to \$7,500.

Organisations can apply for either a type 1 or type 2 grant but not both.

Requirements for Eligibility

Organisations including not-for-profit organisations and local government authorities that provide or intend to provide public Internet access for the specified target groups are eligible to apply. The *Public Internet Access Program* target groups include (but are not necessarily restricted to) the following:

- senior Victorians including seniors from non-English speaking backgrounds;
- recently arrived migrants;
- unemployed Victorians and those outside the education system and workforce including disadvantaged young people; and
- people with disability.

Organisations currently receiving Public Internet Access Program funding are not eligible to apply.

Dates

This program is currently under review. It is not yet known if this grant will be available in the future.

Target Group

Not-for-profit organisations and Local Government Authorities

Contact Details

Grants Unit
Department of Planning and Community Development
GPO Box 2392
Melbourne VIC 3001
Fax: (03) 92083680
Email: grantapplications@dpcd.vic.gov.au

Internet Address

<http://www.grants.dvc.vic.gov.au/web18/dvcgrants.nsf/AllDocs/EDFA9155156C8F1ECA257449002129F5>

Grant/Initiative: Modernising Neighbourhood Houses Program Grants

Description

The *Modernising Neighbourhood Houses Program* is designed to improve the infrastructure of neighbourhood houses in areas of highest need. The program provides funding to redevelop, upgrade or co-locate existing facilities or to purchase information and communications technology to support the role neighbourhood houses play in strengthening local communities and providing pathways to workforce participation.

The program has four categories of grants:

1. co-location of an existing neighbourhood house – provides grants of up to \$100,000 (excluding GST) to support co-location of an existing neighbourhood house;
2. re-development of an existing neighbourhood house – provides grants of up to \$50,000 (excluding GST) to support redevelopment of an existing neighbourhood house;
3. minor capital works to improve disability access in an existing neighbourhood house – grants of up to \$10,000 (excluding GST) support redevelopment of an existing neighbourhood house; and

4. modernise information and communications technology – grants of up to \$25,000(excluding GST) support information and communication technology infrastructure and services in neighbourhood houses.

Requirements for Eligibility

Neighbourhood houses and/or councils on behalf of a neighbourhood house that is funded through the *Neighbourhood House Coordination Program* can apply for these grants. For re-development and co-location grants, neighbourhood houses are encouraged to seek support or partnerships with the appropriate local council.

Applications must be for new projects that have not previously been funded under the *Modernising Neighbourhood Houses Program*.

Applicants will need to demonstrate that there is a high need for this project in their community and that the neighbourhood house is within an area of significant disadvantage consistent with A Fairer Victoria priorities (the Victorian Government's social policy action plan).

Dates

The closing date for applications for round three grants is at 5pm on Monday, 2 March 2009.

Target Group

Neighbourhood houses and/or councils on behalf of neighbourhood houses funded through the *Neighbourhood House Coordination Program*

Contact Details

Department of Planning and Community Development

1 Spring Street

Melbourne VIC 3000

Postal Address:

GPO Box 2392

Melbourne VIC 3001

Phone Switchboard: (03) 92083333

Grants Information Line: 1300366356

Fax Grant Applications: (03) 92083680

E-mail Enquiries: information@dpcd.vic.gov.au

Grant Applications: grantapplications@dpcd.vic.gov.au

Internet Address

<http://www.grants.dvc.vic.gov.au/web18/dvcgrants.nsf/AllDocs/EEA5159DB9A12C61CA2572F800019453>

Western Australia

A. Grants/Funding

Department of Commerce

The *Department of Commerce* creates employment and trading environment that provides for the growth, safety and protection of the community by enhancing capacity, ensuring an effective regulatory environment and enforcing the law.

Grant/Initiative: Indigenous Economic Support Scheme

Description

The *Indigenous Economic Support Scheme* aims to improve economic independence amongst Indigenous people through planning and developing sustainable Indigenous enterprises and by supporting initiatives that enhance these enterprises.

Services which may be supported by the program include:

- identification of enterprise opportunities;
- support of enterprise planning and development - (e. g. feasibility studies, business planning, market research, marketing plans, marketing plan implementation, provision of professional expertise, preparation of funding submissions and development costs which includes limited operational costs and small asset items critical to sustainability of the enterprise);
- business management training;
- business mentoring services;
- identification and assessment of investment opportunities;
- identification and facilitation of joint venture partnerships including negotiation on behalf of clients; and
- support of projects at an industry sector level which benefits many enterprises.

Successful applicants may also be entitled to receive assistance from AED staff in the form of facilitation, planning and project management.

Requirements for Eligibility

The essential eligibility criteria for enterprises are as follows:

- *commercial viability*—applicant must demonstrate that the business concept that is the subject of the application is already, or has the potential to be, commercially viable. This shall be demonstrated through the provision of relevant information including size of the market for the product or service and projected cash flows, profit and return on investment. The applicant must also demonstrate capacity and willingness to acquire suitable business operational and management skills.

Where the concept is yet to be tested for commercial viability, assistance may be provided for feasibility assessment if a significant commitment to the project has been demonstrated.

- *Indigenous*—enterprises or potential enterprises must be Indigenous whether operated by individuals, incorporated bodies which satisfy the following definitions:

Individuals – must be Aboriginal and Torres Strait Islanders.

Incorporated body – an entity which is formed to provide significant benefits to Indigenous people (this does not only include Indigenous corporations and other incorporated bodies that are majority Indigenous owned and controlled but also incorporated bodies which are not majority Indigenous owned but whose principal intent is to provide significant benefits to Indigenous people).

A desirable criterion for enterprises is sustainability (of the enterprise). Enterprises may enhance their application by demonstrating any beneficial community and environmental impacts of the enterprise.

The essential eligibility criteria for industry initiatives include:

- *commercial viability* - applicant must demonstrate that the industry initiative supports the planning and/or development of commercially viable businesses. Commercial viability can be demonstrated using the above commercial viability criteria.
- *Indigenous* - applicant must demonstrate that the industry initiative supports the planning and/or development of Indigenous businesses.

There must be wide industry and government agency support for the proposed initiative. This can be demonstrated by letters of support or through industry consultations.

A desirable criterion for industry initiatives is sustainability. Industry initiatives may enhance their application by demonstrating any beneficial community and environmental impacts of the initiative.

Dates

This program is ongoing.

Target Group

Indigenous enterprises

Contact Details

Aboriginal Economic Development Division
Department of Industry & Resources
100 Plain Street
East Perth WA 6004
Fee Call: 1800622381 or (08) 92220933
Fax: (08) 92226161
Website: www.doir.wa.gov.au/aed

Internet Address

<http://www.commerce.wa.gov.au/ScienceInnovation/Content/Services/IndigenousEconomicSupport.html>

Albany Business Centre (ABC)

The *Albany Business Centre* provides assistance with starting, managing, building existing business or exploring new business ideas.

Grant/Initiative: Small Business Smart Business Training Voucher

Description

Training vouchers can be used to purchase business training to improve skills and knowledge in the following areas:

- workplace management;
- financial planning and management;
- applied safety and risk management;
- debt collection and management;
- e-business;
- strategic business planning;
- marketing and advertising;

- business development; and
- exporting

Participants may also wish to consider coaching and mentoring programs. Training vouchers can also be used to attend relevant conferences or seminars that improve business management.

The *Small Business Smart Business Training Vouchers* are only available through Small Business Smart Business Administrators. The local *Small Business Smart Business Administrator* can assist participants in selecting and accessing training that would most benefit their business and in locating a suitable training provider.

Small Business Smart Business offers businesses up to \$200 to access business training. The first \$100 is available for training without a co-payment contribution. For every dollar spent on training over this amount, *Small Business Smart Business* will pay 50% of the cost to a maximum of a further \$100. If the participant spends a minimum of \$300 on business training, he/she can get back \$200.

Requirements for Eligibility

To be eligible for the training vouchers, applicants must:

- be small business owners/operators or managers of a for-profit organisation holding and ABN; and
- have eligibility and training approved by the selected *Small Business Smart Business Administrator*.

Dates

This program is ongoing.

Target Group

Small business owners/operators and managers of for-profit organisations

Contact Details

Regional WA

Gascoyne/Pilbara/Kimberley
Small Business Centre West Kimberley
Phone: 91936622 Fax: 91935947
Email: manager@sbcwk.com.au
Website: sbcwk.com.au

Great Southern/Goldfields/Esperance/Wheatbelt South
Albany Business Centre: Wendy
Phone: (08) 98418477 Fax: 98418197
Email: admin@albanybusinesscentre.com.au

Midwest/Wheatbelt

Small Business Centre Eastern Wheatbelt
Phone: 90632470 Fax: 90632579
Email: sbcew@westnet.com.au
Website: sbcew.com.au

South West/Peel

Small Business Centre Bunbury-Wellington
Phone: 97912666 Fax: 97916646
Email: manager@sbcbw.asn.au
Website: sbcbw.asn.au

Metropolitan WA

Fremantle
Coastal Business Centre
Phone: 94308569 Fax: 94308579
Email: admin@coastalbusinesscentre.com.au
Website: coastalbusinesscentre.com.au

Gosnells

Small Business Centre South East Metro
Phone: 93986333 Fax: 93986444
Email: admin@sbcsem.com.au
Website: sbcsem.com.au

Midland

North East Metropolitan Chamber of Commerce
Phone: 92503722 Fax: 92743369
Email: nemcc@westnet.com.au
Website: nemcc.com.au

Stirling

Small Business Centre – Stirling
Phone: 92406337 Fax: 92406393
Email: training@stirlingbec.com
Website: sbcstirling.com.au

Wanneroo/Jondalup

City of Wanneroo
Phone: 94055627 Fax: 94055499
Email: economic@wanneroo.wa.gov.au
Website: wanneroo.wa.gov.au/business

Internet Address

http://www.albanygateway.com.au/Member/Albany_Business_Centre/

Community Arts Network Western Australia Ltd (CAN WA)

The *Community Arts Network Western Australia Ltd* supports ventures that promote the unique identity of social groups.

Grant/Initiative: CATALYST Community Arts Fund

Description

There are two *CATALYST* funding rounds per year (in March and September). A total of \$110,000 is available for applicants in March and \$105,000 in September.

Applicants need to fall into one of the following three categories:

1. Category A: Discover Community Arts – This is a grant for communities that might not have applied for funding before and would like to start with a smaller, focused project. Grants in this category are limited to \$2,000. There is a total of \$30,000 available each round.
2. Category B: Develop Community Arts – This is aimed at developing skills using new art forms or models of consultation. Projects are generally granted between \$2000 and \$10,000. There is a total of \$70,000 available each round.
3. Category C: Professional Development - This grant provides an opportunity to undertake research or training. Applicants must demonstrate a minimum of seven years working in the Community Cultural Development sector. Grants in this category are valued at \$5,000. Two grants are made in March and one in September.

CATALYST does fund:

- process and personalisation stages of a project where people have the opportunity to participate, learn together and experience the arts;
- Projects with at least one experienced community arts worker or coordinator on the team and have newer artists and/or coordinators actively involved in the project;
- artists' fees, materials, promotion and administration costs;
- projects with multiple funding sources, regardless of whether they are private or public monies; and
- projects taking place in Western Australia.

CATALYST does not fund:

- total cost of the project (need to seek more than one funding source);
- same stage of a project that is funded by the Department of Culture and the Arts or Country Arts WA;
- prizes or prize money;
- equipment purchases such as musical instruments or computers;

- film and television (for funding of film and TV in Western Australia see the ScreenWest or FTI websites);
- capital works, maintenance or restoration of cultural materials;
- interstate or overseas travel; and
- projects that have already taken place.

Catalyst does not prioritise the funding or staging of a show or art exhibition, publishing a book or recording an album unless these are done as participatory, interactive processes. Applicants are encouraged to seek other funding sources for the delivery of the final products of a project.

Requirements for Eligibility

Individuals over 18 years old and groups and organisations are eligible for funding under the *CATALYST* scheme.

A group does not need to be incorporated. Organisations can include local governments and schools. However, projects that are parts of an existing school curriculum are not considered suitable for funding under this scheme.

Both individuals and organisations must have an Australian Business Number (ABN). If ABN is not available, it is required to have a legal entity auspice of the project.

Dates

Closing dates: 10 March 2008 for projects commencing after 15 July 2008 and 10 September 2008 for projects commencing after 15 January 2008. This program is expected to run in 2009, with similar closing dates as 2008.

Target Group

Individuals, groups and organisations

Contact Details

Funds and Operations Manager
Community Arts Network, WA
PO Box 7514
Cloisters Square WA 6850
Phone: (08) 92262422
Fax: 08 92262230
Free Call: 1800681021
Email: jeanmarie@canwa.com.au
Website: <http://www.canwa.com.au/>

Internet Address

<http://www.canwa.com.au/funding/catalyst/>

Country Arts (CA WA)

Country Arts helps regional communities use culture and the arts as part of their community's development.

Grant/Initiative: Regional Arts Mentoring Partnership (MP)

Description

The *Regional Arts Mentoring Partnership* (MP) connects creative people, allowing them to share knowledge, experience, networks and skills. It promotes opportunities for regional artists and arts workers to gain professional development from contact with a professional mentor through a formal structure.

One mentorship per year is offered to regional artists through the Regional Arts Fund. The program connects regional artists with a professional mentor over a twelve-month time frame. The partnership enables creative people to share knowledge and experience while developing new networks and skills.

Funding can cover all project costs relating to the proposal (e. g. fees for partners, travel, accommodation, some materials, some venue and equipment hire, administration and insurance).

Requirements for Eligibility

Mentorship proposals are welcomed from emerging artists, arts workers, arts administrators and mid-career artists working in any art form. The applicant should be at least 18 years old, demonstrate a commitment to develop a career in the cultural industry and must be regionally based.

Applications from Indigenous artists and cultural workers are encouraged.

To become a mentor, the applicant must demonstrate appropriate professional experience (provide a copy of resume, professional references and a letter of agreement establishing commitment to act as a mentor). Applications should give evidence of the aims, objectives, enthusiasm and commitment to the process by the partners and include their resume and an ABN number of their own or an auspice body. It should show a clear vision and refer to the intended outcomes of the mentorship, for the partners, any host organisation and the community (if appropriate).

Dates

This program will also be available in 2009.

Target Group

Emerging artists, arts workers, arts administrators and mid-career artists working in any art form

Contact Details

Applicants must discuss with the Country Arts WA Regional Arts Fund Project Officer before submitting application.

Phone: 94810077 or 1800811883

Email: coneill@countryartswa.asn.au

Internet Address

http://www.countryartswa.asn.au/cms/cawa/pages/communities/funding/fund_mp.html

Grant/Initiative: Quick Response Fund (QRG)

Description

The *Quick Response Fund* (QRG) provides grants for small-scale arts development initiatives and professional development opportunities for individual artists and arts organisations in regional Western Australia.

Up to \$1,000 is available for any one *Quick Response Grant* and a maximum of \$2,000 is available to any one organisation or individual in a twelve-month period. Priority is given to isolated and Indigenous communities to increase access to arts development, professional development and training opportunities.

Requirements for Eligibility

Regional membership-based, community groups or networks working in a not-for-profit setting, individual artists and regional Local Governments may make applications.

Projects that increase access to professional artists and arts experiences for regional communities can be applied for funding. If submitting a professional development proposal, the applicant must provide current curriculum vitae that demonstrate several years of experience in the field or relevant training.

Dates

This program will re-open in 2009.

Target Group

Regional membership-based, community groups or networks working in a not-for-profit setting, individual artists and regional Local Governments

Contact Details

Country Arts WA Regional Arts Fund Project Officer

Phone: 94810077 or 1800811883

Email: coneill@countryartswa.asn.au

Internet Address

http://www.countryartswa.asn.au/cms/cawa/pages/communities/funding/fund_grg.html

Department for Communities (DC)

The *Department of Communities* provides assistance to young people to participate in activities and events that support and promote their development.

Grant/Initiative: Youth Grants WA – Small Grants

Description

The *Youth Grants WA* program provides assistance to young people aged 12 to 25 years to participate in activities and events that support and promote their development.

Small Grants are available to young people and eligible community organisations to develop projects which encourage the participation of young people in innovative and challenging community projects and activities. Funded projects should promote young people's broad social health and well-being, strengthen their resilience, better prepare them for work and adult life and promote active citizenship.

Applicants are encouraged to include young people in the development of the application and the management of the project and activity. Projects should also demonstrate community support. It is expected that the applicant will liaise with young people in the locality to develop the proposal (if possible, consult with Young Advisory Councils).

Applicants are expected to contribute resources towards their project, either financial or in-kind and demonstrate capacity to share resources, adopt multi-disciplinary and partnership approaches and to work in an integrated way with other services.

Grants for projects are up to \$5,000. Priority will be given to proposals where the grant is not the sole source of funding.

Requirements for Eligibility

Individuals, youth groups, community organisations, special interest groups and other not-for-profit organisations can apply. Applicants need to be incorporated, not-for-profit organisations. If not, they need to have the support of an incorporated, not-for-profit organisation or local government authority.

Dates

Applications may be made at any time.

Target Group

Individuals, youth groups, community organisations, special interest groups and other not-for-profit organisations

Contact Details

Department for Communities
Level 7 Dumas House
2 Havelock St
West Perth WA 6005
Tel: (08) 62178400
Fax: (08) 94813074
Email: youngpeople@communities.wa.gov.au

Rhonda Williams
Phone: (08) 62178528

Internet Address

<http://www.childrenandyouth.wa.gov.au/template.asp?CID=61>

Grant/Initiative: Youth Grants WA – Special Project Grants

Description

The *Youth Grants WA* program provides assistance to young people aged 12 to 25 years to participate in activities and event that support and promote their development.

Special Project Grants of up to \$35,000 are available for projects that address particular themes or priorities by the Minister for Youth and/or the Office for Youth which are targeted for the benefit of young people between the ages of 12 and 25 years and/or the youth sector.

Grants are available to eligible community organisations to develop projects which encourage the participation of young people in innovative and challenging community projects and activities. Funded projects should promote young people's broad social health and well-being, strengthen their resilience, better prepare them for work and adult life and promote active citizenship.

Requirements for Eligibility

The applicant needs to be an incorporated, not-for-profit organisation or local government. A copy of the Certificate of Incorporation must be attached to the application.

The applicant is expected to demonstrate capacity to share resources, adopt multi-disciplinary and partnership approaches and work in an integrated way with other services.

Dates

Annually, as advertised

Target Group

Incorporated, not-for-profit organisations and local government

Contact Details

Department for Communities
2 Havelock St
West Perth WA 6005
Tel: (08) 62178400
Fax: (08) 94813074
Email: youngpeople@communities.wa.gov.au

Rhonda Williams
Phone: (08) 62178528

Internet Address

<http://www.childrenandyouth.wa.gov.au/template.asp?CID=61>

Grant/Initiative: Youth Grants WA – Sponsorship Grants

Description

The *Sponsorship Grants* provide up to \$10,000 for projects involving major events, seminars/training or the development of education/resource materials that benefit young people between the ages of 12 and 25.

Grants are available to eligible community organisations to develop projects which encourage the participation of young people in innovative and challenging community projects and activities. Funded projects should promote young people's broad social health and well-being, strengthen their resilience, better prepare them for work and adult life, and promote active citizenship.

Projects should also demonstrate community support. It is expected that the applicant will liaise with young people in the locality to develop the proposal (if possible, consult with Youth Advisory Councils).

Applicants are expected to contribute resources towards their project, either financial or in-kind and demonstrate capacity to share resources, adopt multi-disciplinary and partnership approaches and to work in an integrated way with other services.

Requirements for Eligibility

All applicants need to be incorporated, not-for-profit organisations or local government authorities.

Organisations that have outstanding acquittals and/or evaluations from previous Youth Grants WA program funding are ineligible to apply until the required documentation has been submitted.

Dates

Annually, as advertised

Target Group

Incorporated, not-for-profit organisations and local government authorities

Contact Details

Department for Communities
2 Havelock St
West Perth WA 6005
Tel: (08) 62178400
Fax: (08) 94813074
Email: youngpeople@communities.wa.gov.au

Rhonda Williams
Phone: (08) 62178528

Internet Address

<http://www.childrenandyouth.wa.gov.au/template.asp?CID=61>

Department for Planning and Infrastructure

The *Department for Planning and Infrastructure* plans the cities and towns and transport routes. It regulates and educates people to keep safe on roads, waterways and railways. It also regulates pastoral lands and helps generate direct and indirect jobs.

Grant/Initiative: Regional Airports Development Scheme (RADS)

Description

The *Regional Airports Development Scheme* (RADS) provides funding assistance for developing and maintaining infrastructure in regional Western Australia. The primary aim of RADS is to improve air access for regional communities and enhance regional economic growth.

The *Regional Airports Development Scheme* (RADS) contributes up to 50% funding for regional airports towards eligible:

- infrastructure development projects;
- airport master plans; and
- maintenance projects for Aircraft Movement Areas (AMAs).

Project should demonstrate provision for wider community benefit and show that they could not be undertaken without RADS assistance. Development projects and master plans will be given priority after which maintenance projects will be considered for funding. Maintenance projects may take priority in exceptional circumstances. RADS funding will not be provided to replace capital spending plans for developments that would occur in any event.

Community benefit is dependent on ensuring public access and could include improvement in two key areas:

1. air access for services to regional communities (a grant may be awarded through RADS where a community can demonstrate a need for improved access by the Royal Flying Doctor Service); or
2. regional tourism and economic development (a grant may be awarded where a community can show sufficient demand in regional tourism and/or other business opportunities to drive regional economic development).

Eligible infrastructure projects often fall into one or more of the following categories:

- runway development – may involve construction, extension, sealing or marking of runways, taxiways and aircraft parking areas (this includes meeting Royal Flying Doctor Service (RFDS) requirements, Civil Aviation Safety Authority (CASA) standards or operational requirements);

- facilities development – may include the provision of airport lighting, navigation aids, refuelling facilities or patient transfer facilities; and
- grounds development – may include animal exclusion fencing, drainage or obstacle limitation.

Eligible maintenance projects may fall into one or more of the following categories:

- re-surfacing – may include re-seals, re-sheeting, enrichment, re-grading or rolling of AMAs, being runways, aprons, aircraft parking areas, Runway End Safety Areas, turning nodes and taxiways;
- marking – may include repainting or replacing cones and markers; and
- airport master plans.

The commissioning of an airport master plan is also considered to be an eligible project, which would typically guide future airport development and capital works in response to anticipated regional development and demand for increased airport use. Development projects identified in a master plan can form the basis of further RADS applications.

Requirements for Eligibility

Owners and/or operators of existing or proposed airports are eligible to apply for funding. For infrastructure projects, consideration is only given to applications that comply with the following:

- project should be for development of ‘airside’ infrastructure (RADS does not normally fund ‘landside’ infrastructure such as car parks, airport terminals, security screening, access roads, landscaping or power/water connection);
- written permission of the airport land owner(s) or lease holder (s) for the proposed project to proceed must be provided;
- only applicants with ABN may apply;
- airport owners and operators are expected to make suitable provision for ongoing maintenance of all airport infrastructures;
- RADS funding is based on joint funding and provides a maximum of 50% of the overall project cost (only in exceptional circumstances will applicant contributions of less than 50% will be considered);
- applicant and any sponsors are required to provide at least a matching contribution (can be financial or partly financial and partly in-kind);
- in-kind contributions may only take the form of donated materials, community labour and the use of machinery (in-kind contributions are recognised for determining the RADS grant amount up to 25% of the overall project cost); and
- applicants should seek a minimum of \$10,000 as the 50% contribution from RADS.

Additional eligibility criteria for maintenance projects include:

- projects should be for maintenance of an Aircraft Movement Area (AMA), AMAs include runways, aprons, aircraft parking areas, Runway End Safety Areas, turning nodes and taxiways (RADS does not normally fund maintenance of navigational aids, grounds and windsock and signal areas); and
- applicants should provide evidence as to the current state of the infrastructure to be maintained at the time of application and prove why maintenance is required.

Dates

Applications will re-open in January/February 2009.

Target Group

Owners and/or operators of existing or proposed airports

Contact Details

Research Officer
Aviation and Passenger Transport Policy
Department for Planning and Infrastructure
PO Box C 102
Perth WA 6839
Tel: (08) 92168744
Fax: (08) 92168022
Email: rads@dpi.wa.gov.au

Internet Address

<http://www.dpi.wa.gov.au/aviation/1347.asp>

Department of Culture and the Arts (DCA)

The *Department of Culture and the Arts* helps bring together the Culture and the Arts portfolio with the other organisations.

Grant/Initiative: Indigenous Arts Program

Description

The *Indigenous Arts Program* supports Indigenous cultural maintenance and professional development of Indigenous artists in Western Australia. The program acknowledges the rights of Indigenous communities in determining cultural priorities.

The *Indigenous Arts Program* has three categories as follows:

1. Project Development – this category is for the exploration of new ideas, creation of new work or a fresh interpretation of existing material for today’s audience. Project Development applications may include distribution costs.
2. Distribution – this category is designed to facilitate the distribution of an existing Western Australian arts activity, event or product to new audiences intrastate, interstate and/or internationally. This includes marketing and export initiatives and the showcasing of a range of work through festivals and similar events. Applications must describe the existing product or range of products that are to be distributed, identify the target audience and provide an outline of the distribution strategy. A maximum of \$20,000 will be awarded to any single venture that demonstrates the potential to produce tangible artistic rewards within clearly defined markets. *(A showcase is defined as a public environment in which products are presented. Showcases can include festivals, group exhibitions, trade fairs, ‘big event’-type concerts and the like. Applicants must describe the products or performances that will be showcased as well as the type of showcase via which their work will be presented to the public.)*
3. Annual or Multi-Year Program –applications may be approved for arts organisations with a demonstrated track record and the endorsement of the relevant ArtsWA peer assessment panel as being worthy of long-term support.

Requirements for Eligibility

To be eligible, applicants must demonstrate:

- that copyright negotiations have been undertaken with communities and artists with applications involving areas such as multimedia, anthologies, music compilations, research and photography; and
- project control and/or management by Indigenous people.

Dates

This program is expected to run again in 2009, however dates are yet to be finalised.

Target Group

Indigenous applicants only

Contact Details

Email: melinda.buttle@artswa.dca.wa.gov.au

Internet Address

<http://www.artswa.wa.gov.au/IndigenousArts.asp>

Grant/Initiative: Young People and the Arts Program (YPA)

Description

The *Young People and the Arts Program* (YPA) has six categories as follows:

1. Project Development – this category is for the exploration of new ideas, the creations of new work or a fresh interpretation of existing material.
2. Distribution – this category is designed to facilitate the distribution of an existing Western Australian arts activity, even or product to new audiences intrastate, interstate and/or internationally. This includes marketing and export initiatives and the showcasing of a range of work through festivals and similar events. Unlike the Project Development category, the Distribution fund does not involve the costs associated with the creation of the work that is being distributed. Applications must describe the existing product or range of products that are to be distributed, identify the target audience and provide an outline of the distribution strategy. A maximum of \$20,000 will be awarded to any single venture that demonstrates the potential to produce tangible artistic rewards within clearly defined markets.
3. Young People and the Arts Quick Response Fund –applications must be accompanied by a separate, written statement explaining why the activity requires quick response support and cannot wait until the regular funding rounds. Applications that do not include such a statement will not be assessed.
4. Young People and The Arts Fellowships – offers up to five \$10,000 fellowships annually for young artist and arts workers aged 25 years and under. The fellowships are designed to develop skills and maximise creative development opportunities through either working individually or with a company. Young artists can apply for creative development opportunities to enhance their artistic work and profile. Young administrators can submit proposals to gain on-the-job experience working in non-practitioner roles such as administration, marketing, production, event management, curating, editing and community cultural development (provided these are not otherwise available from Western Australian arts training institutions). Fellowships are awarded on a once-only basis.
5. Young People and The Arts Scholarship – offers one Young People and The Arts \$30,000 International Scholarship per year for an outstanding artist or arts practitioner 29 years and under. The scholarship is designed to create an opportunity for an outstanding young Western Australian artist or arts worker with limited access to financial resources to pursue specialist training at an overseas institution.
6. Annual or multi-Year Program –provides funding for arts organisations with a demonstrated track record and the endorsement of the relevant ArtsWA peer assessment panel as being worthy of long-term support.

Requirements for Eligibility

In order to be eligible, activities must:

- be conceived and produced by people aged 26 years and under at the time of the closing date; and/or
- involve established artists or arts organisations working in collaboration with young people aged 26 years and under at the time of the closing date; and/or
- be developed by established artists or organisations for presentation to audiences aged 26 years and under.

Dates

This program is expected to run again in 2009, however dates are yet to be finalised.

Target Group

Young people and arts organisations

Contact Details

Arts WA

Phone: (08) 92247310

Free Call: 1800199090 (country WA callers only)

Internet Address

<http://www.artswa.wa.gov.au/YoungPeopleArts.asp>

Grant/Initiative: Contemporary Music Grants Program

Description

The *Contemporary Music Grants Program* has the following categories:

1. Commercial Development – this category is for applicants who wish to undertake activity related to the development of markets for individual artists, music businesses or Western Australian music in general. This includes projects involving:
 - development of commercial strategies for artists and music businesses;
 - campaigns to launch music product into new territories or distribute and promote new product in existing markets; and
 - programs or events that increase access by new audiences to Western Australian music.
2. Touring- this relates to activities that involve performances in two or more towns or cities whether within Western Australia, interstate or internationally. Tours into markets where the artist does not have a release are unlikely to be funded. Strong applications by record labels for

- international touring to support releases may be submitted subject to confirmation of release dates and tour dates closer to the activity.
3. **Mentorships and Skills Development** - this category is for projects which increase skills development in the areas of song writing, arrangement, performance, production, administration, management, and marketing for people involved in the Western Australian contemporary music industry. Mentorships are encouraged as a way of achieving a transfer of existing knowledge within the music industry. The majority of funding sought for a mentoring project should be allocated to professional fees for both the mentor and mentee. Applications to this category should be particularly careful to clearly state the skills development goals of the project as well as the mutually agreed processes by which they will be achieved.
 4. **Production** - this category is for projects involving the production of recorded product for public consumption. Production is not the top priority for the Contemporary Music Panel which prefers to invest more strategically in assisting artists to properly promote existing work. Demonstration CDs (demos) and first recordings for retail release are unlikely to be funded. To be successful in the production category, applicants should demonstrate that the recording has exceptional promise and is particularly timely for the artist or band. Eligible expenses include: recording costs; producers' and engineers' fees; mixing; mastering; design work and printing; pressing; remixing or remastering of existing product; and launch costs as well as initial marketing expenses. Applications should demonstrate established and potential markets for the recorded product including comprehensive marketing plans and sales figures for previous releases.

Requirements for Eligibility

To be eligible for assistance, individuals must:

- be Australian citizens or have permanent resident status in Australia; and
- have resided in WA for at least 12 months immediately prior to making an application.

The *Contemporary Music Grants Program* is open to Western Australian-owned or controlled small businesses as well as legally constituted, not-for-profit organisations engaged directly in the music industry. For purposes of this grant program, small businesses that employ five full time staff or less must have a demonstrated track record within the WA music industry.

Dates

This program is expected to run again in 2009, however dates are yet to be finalised.

Target Group

Individual artists and music businesses

Contact Details

7th Floor Law Chambers Building
573 Hay Street
Perth WA 6000
Phone: (08) 92247310
Fax: (08) 92247311
Email: info@artswa.dca.wa.gov.au
Website: www.artswa.wa.gov.au

Project officer: Renee Zaffino
Email: renee.zaffino@dca.wa.gov.au

Internet Address

<http://www.artswa.wa.gov.au/ContemporaryMusic.asp>

Grant/Initiative: Designer Fashion Grants

Description

The *Designer Fashion Grants Program* provides opportunities and support for Western Australian fashion designers and the industry to travel to fashion events, market their collections, develop their businesses and implement new infrastructure.

The Designer Fashion Program considers applications in the following categories:

1. Fashion Research and Development Travel – assists emerging designers to attend relevant industry events such as fashion weeks, conferences, relevant expos and intensive training programs. Sample projects that could be supported in this category include:
 - attendance to an interstate or overseas trade or public designer fashion event;
 - attendance to an industry networking conference or workshop;
 - travel to meet with a new distributor; and
 - take up a good promotional or business opportunity that travel costs had made prohibitive.

Applications must be received at least six weeks prior to departure. Applications are assessed during the second week of each calendar month. The maximum amount of funding per person is \$1,000 for interstate travel and \$2,000 for overseas travel.

2. Marketing - assists designers to promote their collections and products to their target market.
3. Partnerships for Skills Development - encourages designers to take on people seeking industry experience or collaborate with designers on projects.

4. Business Development - supports the implementation of strategies to improve business viability or take business activities to a new level.
5. Artflight - assists Western Australian artists, arts workers and designer fashion professionals to attend events or undertake activities of strategic significance to the development and promotion of their arts practice or profession. Such events/activities may be within WA, elsewhere within Australia or overseas.

Only artists or arts workers with an established professional history are eligible for overseas travel assistance. Interstate and international projects must be of strategic significance to the State. A maximum of \$3,000 is available per applicant for travel costs and freight only.

Requirements for Eligibility

To be eligible for assistance, individuals must:

- be Australian citizens or have permanent resident status in Australia; and
- be current residents of WA and have resided in WA for at least 12 months prior to making an application

Moreover, individuals, organisations and groups must:

- not have any outstanding acquittals from previous Department of Culture and the Arts funding;
- have an Australian Business Number (ABN) or proof that they are not subject to Pay As You Go (PAYG) withholding tax, in accordance with Australian Taxation Office requirements; and
- have not submitted more than three (3) applications in any twelve-month period.

The *Designer Fashion Grants Program* is open to WA owned or controlled businesses as well as legally constituted, not-for-profit organisations engaged directly in activity that directly benefits the WA fashion industry.

Dates

This program is expected to run again in 2009, however dates are yet to be finalised.

Target Group

Individuals and organisations or groups

Contact Details

Department of culture and the Arts
7th Floor, Law Chambers Building
573 Hay Street, Perth WA 6000

Postal Address:

PO Box 8349 Perth Business Centre WA 6849

Phone: (08) 92247310

Free Call: 1800199090 (Country WA callers only)

Fax: (08) 92247311

Email: info@artswa.dca.wa.gov.au

Website: www.artswa.wa.gov.au

Designer Fashion Senior Project Officers

Marit Kloosta

Marit.kloostra@dca.wa.gov.au

Aly May

Aly.may@dca.wa.gov.au

Internet Address

<http://www.artswa.wa.gov.au/DesignerFashion.asp>

Department of Local Government and Regional Development (DLGRD)

The *Department of Local Government and Regional Development* promotes sustainable local government and strong and vibrant regions.

Grant/Initiative: WA Leadership Program

Description

The State Government has allocated \$250,000 to the *WA Leadership Program* each year to provide existing and potential community leaders with opportunities to expand and develop their skills.

In 2007/2008, the Department provided funding to support the following initiatives:

1. *Local Government Youth Scholarships* - awarded to local governments to provide a 12-month scholarship for a young person living in an area where it is difficult to find employment, to gain valuable experience in a youth or community development role. These scholarships are leading to employment prospects in addition to exposing participants their potential of being young Indigenous leaders within their communities.
2. *Leadership WA* - provides experiential leadership training. It is targeted at the 30s or 40s age group with a particular focus on networking and honing skill development.
3. *Australian Rural Leadership Program* - prepares leaders to develop sustainable, competitive and profitable industries in an international context and develop sustainable (economic, social and environmental) communities within rural and regional Australia.

Requirements for Eligibility

Not specified

Dates

No dates specified

Target Group

Community leaders

Contact Details

Department of Local Government and Regional Development

Phone: (08) 9217 1500 or 1800 620 511

Internet Address

<http://www.dlgrd.wa.gov.au/RegionDev/WALeadership.asp>

Grant/Initiative: Local Government Scholarship Program

Description

The State Government has allocated \$250,000 to the *WA Leadership Program* to provide existing and potential community leaders with opportunities to expand and develop their skills. A major initiative under the *WA Leadership Program* has been the funding of the *Local Government Scholarship Program* for young, preferably Indigenous people, in areas where it is difficult to find employment.

Scholarships of \$11,500 each will be made available to local governments in regional areas to offer a twelve-month scholarship for young, preferably Indigenous people under the age of 30 years. Preference will be given to Indigenous people. Where Indigenous people cannot be identified, approvals may be granted to other young people in the community.

Funding will need to be matched at least on a dollar-for-dollar basis by the local government authority.

Requirements for Eligibility

Local governments are eligible to apply. Grants will be awarded to assist young people living in areas where it is difficult to find employment.

Dates

Local governments are circularised, requesting expressions of interest

Target Group

Indigenous people below 30 years old (through local governments)

Contact Details

Department of Local Government and Regional Development
Community Capacity Building Branch
Level 1 Dumas House
2 Havelock Street
West Perth WA 6005
GPO Box R1250
Perth WA 6844
Tel: (08) 92171500
Fax: (08) 92171555
Free Call: 1800620511 (country WA callers)
Email: info@dlgrd.wa.gov.au

Internet Address

www.dlgrd.wa.gov.au/FinancialAssist/RIF.asp

Department of Water

The *Department of Water* collects and analyses water resource information, issues licences, regulates water use, protects the quality of our water, and prepares policies and plans critical to the future development of Western Australia.

Grant/Initiative: Community Water Supply Program

Description

The *Community Water Supply Program* provides funding for community water supply improvements in districts receiving less than 600mm average annual rainfall. It encourages rural local governments and farming communities to plan and install community water supplies where there are limited options for on-farm improvements. Projects can include pipeline services or stand-alone community water supply projects.

Grants up to \$100,000 are available for non-pipeline projects. The allocation of funding for small-scale pipeline projects will be considered.

The following conditions apply:

- available only to broad acre farming communities;

- community contribution of one-third of the total cost of pipeline projects is required; and
- history of serious water deficiency must be demonstrated.

Requirements for Eligibility

Rural local governments and broad acre farming community groups in dry land areas of the State are eligible to apply.

Dates

This program is available year round subject to funding.

Target Group

Rural local governments and broad acre farming community groups

Contact Details

Department of Water
Level 4, The Atrium
168 St Georges Terrace
Perth WA 6000
Phone: (08) 63647600
Fax: (08) 63647601
Free call: 1800780300

Internet Address

<http://portal.water.wa.gov.au/portal/page/portal/WaterRegionalRuralWA/RuralWaterPlanning/CommunityWaterSupplyProgram>

Grant/Initiative: Pastoral Water Grants Scheme

Description

The *Pastoral Water Grants Scheme* provides grants to encourage commercial pastoralists develop new livestock watering point to reduce grazing intensity and land degradation around existing water supplies and to enhance homestead supplies.

The scheme is designed to encourage pastoralists invest in better planning and the installation of improved water supplies leading to an improved reliability of homestead and livestock supplies and reduced grazing pressure on the rangeland. The scheme provides financial assistance for a range of approved water supply works and water conservation activities to overcome demonstrated water supply deficiencies. Grants are provided to develop new water sources for homesteads and to enable better management of livestock and the pastoral resource.

Grants up to \$20,000 per farming business are available to improve station water supplies.

Requirements for Eligibility

Commercial pastoralists whose properties are located within the pastoral regions of WA are eligible for a grant under the Pastoral Water Grants Scheme. For the purpose of the *Pastoral Water Grants Scheme*, a commercial pastoralist is defined as one who:

- has a pastoral leasehold over the property; and
- operates a pastoral property that generates the funds to cover operating costs, replacement of plant and equipment, a significant proportion of an average family's living costs and a reasonable return on capital given normal seasonal conditions and commodity prices.

The applicant must be able to demonstrate the need for improved water supplies on the property. The need for additional water will relate to the quantity, quality and distribution of water required to service the normal demand for livestock and domestic purposes for the current level of development. Water supply improvements may be required to improve the management of the range resource without developing land for additional livestock.

Priority will be given to stations demonstrating the greatest water deficiency and/or anticipated benefit to the rangeland resulting from the proposed improvements.

Dates

Grant rounds close on the 28/29 February, 30 June and 31 October.

Target Group

Commercial pastoralists

Contact Details

Department of Water
Level 4, The Atrium
168 St Georges Terrace
Perth WA 6000
Tel: (08) 63647600
Fax: (08) 63647601
Free call: 1800780300

Internet Address

<http://portal.water.wa.gov.au/portal/page/portal/WaterRegionalRuralWA/RuralWaterPlanning/PastoralWaterGrantsScheme>

Grant/Initiative: Farm Water Grants Scheme

Description

The *Farm Water Grants Scheme* encourages broad acre farmers to invest in planning and installation of improved on-farm water supplies for domestic, livestock and crop spray requirements to overcome serious on-farm water deficiencies.

Grants up to \$20,000 per farming business are available to improve on-farm water supplies.

Requirements for Eligibility

Only broad acre farmers may apply. Farmers connected to a piped scheme water service are not eligible to apply.

The farming business must be in one of the designated dry land zones. Applicants must have a demonstrated serious on-farm water deficiency.

Dates

Various grant rounds are publicised in the Rural Press. Applicants are generally provided with 6 to 8 weeks to apply from the opening of a grant round.

Target Group

Commercial broad acre farmers in dry land agricultural areas

Contact Details

Department of Water
Level 4, The Atrium
168 St Georges Terrace
Perth WA 6000
Tel: (08) 63647600
Fax: (08) 63647601
Free call: 1800780300

Internet Address

<http://portal.water.wa.gov.au/portal/page/portal/WaterRegionalRuralWA/RuralWaterPlanning/FarmWaterGrants>

Grant/Initiative: Farm Water Supply Planning Program

Description

The *Farm Water Supply Planning Program* encourages farmers to engage in a comprehensive farm water supply planning process and links into an ongoing review and improvement process. The completion of a farm water supply plan by an accredited farm water planner will help to ensure that any investment in on-farm water supply infrastructure delivers the required water and reliability.

Subsidies up to \$2,800 per farming business are available to prepare a farm water supply plan. Seventy percent of the cost of preparing a plan can be claimed up to the maximum available subsidy.

Requirements for Eligibility

To be eligible, the following conditions apply:

- only commercial broad acre farming businesses may apply;
- plans can be prepared by an accredited Farm Water Planner; and
- 30% of the total cost of the Plan must be met by the farming business.

Dates

Available year round subject to funding

Target Group

Commercial broad acre farmers in dry land areas

Contact Details

Department of Water
Level 4, The Atrium
168 St Georges Terrace
Perth WA 6000
Tel: (08) 63647600
Fax: (08) 63647601
Free call: 1800780300

Internet Address

<http://portal.water.wa.gov.au/portal/page/portal/WaterRegionalRuralWA/RuralWaterPlanning/FarmWaterSupplyPlanningProgram>

Farm Business Development (FBD) Unit of the Department of Agriculture and Food

The *Farm Business Development Unit* assists the State's Agriculture, Food and Fibre sectors to be sustainable and profitable.

Grant/Initiative: Rural Financial Counselling Service (RFCS) Program

Description

The *Rural Financial Counselling Service (RFCS) Program* offers grants to state, regional and community level organisations to provide free and impartial rural financial counselling to primary producers, fishers and small rural businesses who are suffering financial hardship and who have no alternative sources of impartial support.

The rural financial counsellor helps clients develop some options and provides support with their decision making.

Requirements for Eligibility

Candidates must be primary producers, fishers and must engage in small rural businesses who are suffering financial hardship and who have no alternative sources of impartial support.

**Small Rural Business is a rural business that employs no more than 10 full-time-equivalent employees and provides the majority of its services to primary producers and is directly involved in primary production (e.g., fencing, harvesting, spraying or stock management contractor).*

Dates

This program is ongoing.

Target Group

State, regional and community level organisations

Contact Details

Mia Andrews
Suite 5, 1st floor 633 Old Coast Road
Falcon WA 6210

Postal Address:

PO Box 5032 Falcon WA 6210

Phone: (08) 95346714 Free Call: 1800612004

Internet Address

<http://www.agric.wa.gov.au/content/LWE/REGIONS/RFCS.HTM>

Indigenous Business Australia (IBA)

Indigenous Business Australia provides Indigenous people with skill development services and alternate funding products to achieve greater independence from Government and improve business management capabilities.

Grant/Initiative: Indigenous Business Australia (IBA) Enterprises

Description

The programme provides eligible Indigenous applicants with a range of funding products for the acquisition, establishment and/or development of commercially viable small- to medium-sized enterprises that demonstrate or have the potential to achieve long-term commercial viability.

IBA Enterprises provide business support to:

- develop an enterprise idea;
- plan an enterprise;
- facilitate training on how to manage and operate an enterprise;
- develop a marketing strategy and products; and
- grow an existing enterprise.

IBA Enterprises provide finance tailored to the risk profile of each application. Based on the commercial viability assessment of the application, IBA Enterprises may provide tailored finance to assist with acquisition, establishment or expansion of an enterprise.

Loans range from \$5,000 upwards, depending on the structure and detail of the business plan.

Requirements for Eligibility

To be eligible for financing, applications must demonstrate commercial viability including ability to repay the loan and meet other lending criteria. Reduced interest loans are available to Indigenous applicants including individuals, partnerships, companies and corporations.

Dates

This program is ongoing.

Target Group

Indigenous individuals, partnerships, companies and corporations

Contact Details

Toll Free: 1800804754

Email: enterprises@iba.gov.au

Perth:

Level 10, 55 St Georges Terrace

Perth WA 6000

Phone: (08) 92377735

Fax: 02 62769892

Email: homesperth@iba.gov.au

Broome:

1 Short Street

Broome WA 6725

Phone: (08) 91921899

Fax: (02) 62763540

Internet Address

<http://iba.gov.au/ibaenterprises/>

Regional Development Commission (RDC)

The *Regional Development Commission* helps improve the social, economic and environmental development of the Gascoyne regions.

Grant/Initiative: Regional Development Scheme (RDS)

Description

The *Regional Development Scheme* is a component of the *Regional Investment Fund* which provides \$80 million over 4 years from 2005/2006 to assist with the economic and social development of regional WA or improve access by regional communities to services.

The scheme provides financial assistance for a mix of capital works projects and other projects which may include feasibility studies, regional and local marketing programs as well as festivals and events.

Grants between \$5,000 and \$150,000 are available.

Requirements for Eligibility

Eligible applicants may include local governments, voluntary organisations, business groups, educational institutions, philanthropic foundations and community organisations. State Government agencies may apply but projects deemed to be within their core business functions will not be supported.

The Scheme is not intended to provide support to individuals or individuals businesses unless it can be shown that a significant benefit will accrue to the broader community.

Dates

Round 8 closing date: 16 July 2008. Future funding is not yet confirmed.

Target Group

Local governments, voluntary organisations, business groups, educational institutions, philanthropic foundations and community organisations

Contact Details

Regional Development Scheme Grants and Research Officer
Gascoyne Development Commission
PO Box 781
15 Stuart Street
Carnarvon WA 6701
Phone: (08) 99411803
Fax: (08) 99412576
Email: Toni.lewis@gdc.wa.gov.au

Internet Address

<http://www.gdc.wa.gov.au/content.asp?documentid=49>

Small Business Development Corporation (SBDC)

The *Small Business Development Corporation* serves as broker, facilitator, advocate and catalyst for change.

Grant/Initiative: Business Migrant Incentive Program (BMIP)

Description

The *Business Migrant Incentive Program* (BMIP) is a Western Australian Government program designed to assist qualifying business migrants intending to operate a

business activity in a regional (based at least 50 km from the Perth CBD) area of Western Australia to apply for State Sponsorship.

Qualifying business migrants for BMIP purposes are prospective business migrants electing to engage a Western Australian consultant to prepare a written business proposal in support of their application for a State Sponsored Business Talent or Provisional Business Skills Visa to establish a business activity in a regional (based at least 50 km from the Perth CBD) area of Western Australia.

Funding of up to \$1,500 can be provided for the cost of preparing written business proposal for State Sponsorship. The consultant's fee for the preparation of business proposal is negotiated between the business migrant and the consultant.

Requirements for Eligibility

To be eligible for funding, a prospective business migrant must qualify for a State Sponsored Business Talent or Provisional Business Skills Visa and be able to demonstrate the financial capacity and genuine commitment to engage in the proposed business or investment activity in a regional (based at least 50 km from the Perth CBD) area of Western Australia.

Dates

This program is ongoing.

Target Group

Business migrants

Contact Details

Small Business Development Corporation
553 Hay Street
Perth 6000
Western Australia
Phone: (08) 92200222
Fax: (08) 92211132
Email: DelfaB@sbdc.com.au
Website: www.sbdc.com.au

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.10>

Grant/Initiative: Small Business Smart Business

Description

The *Small Business Smart Business* provides up to \$220 to cover the cost of any form of training that will help improve the productivity of a Western Australian small business. Candidates can attend training that improves skills and knowledge in the following areas:

- workplace management;
- financial planning and management;
- applied safety and risk management;
- debt collection and management;
- e-business;
- strategic business planning;
- marketing and advertising;
- business development; and
- exporting.

Requirements for Eligibility

To be eligible, applicants must:

- be a small business owners /operators or managers of a for-profit organisation holding an ABN; and
- have eligibility and training approved by selected Small Business Smart Business Administrator.

Dates

Continuity of this program is subject to funding.

Target Group

Small business owners/operators and managers

Contact Details

Metropolitan WA
Fremantle
Coastal Business Centre
Phone: 94308569
Fax: 94308579
Email: admin@coastalbusinesscentre.com.au
Website: www.costalbusinesscentre.com.au

Gosnells
Small Business Centre: South East Metro
Phone: 93986333
Fax: 93986444
Email: admin@gabec.com
Website: www.gabec.com

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.10>

B. Training/Mentoring

Albany Business Centre (ABC)

The *Albany Business Centre* provides assistance with starting, managing, building existing business or exploring new business ideas.

Grant/Initiative: Small Business Centre Great Southern

Description

The *SBC Great Southern* provides free guidance and referrals on a range of business matters that include the following:

- development of business ideas;
- taxation registration and assistance;
- regulations and licenses;
- business structures;
- business planning;
- marketing and market research;
- finances and cash flow;
- franchising; and
- government training, grants and funding.

Confidential assistance with starting, managing, building existing business or exploring new business ideas is provided.

Requirements for Eligibility

Any individual who owns a business or thinks of starting a business can apply.

Dates

This program is ongoing.

Target Group

Small businesses

Contact Details

Albany Business Centre
222 Chester Pass Road
Albany, Western Australia 6330
Phone: (08) 98418477

Internet Address

http://www.albanygateway.com.au/Member/Albany_Business_Centre/

Australian Information Industry Association (AIIA), WA

The *Australian Information Industry Association* offers knowledge, advice, contacts and business opportunities to people in AIIA member companies throughout WA. It hosts a vibrant events program of business breakfasts, CIO luncheons, member showcases and workshops. It presents an annual WA Government ICT Symposium which links the ICT industry to WA Government CIOs and decision-makers. It works with the WA Government to develop policies that support the growth of the WA ICT industry. Moreover, it supports the local industry through AIIA's CollabIT initiative, promotes local ICT capability and represents AIIA and member companies on the board of the ICT Industry Collaboration Centre.

Grant/Initiative: Perth: AIIA Conference: "Global Convergence, Answers to Information Management and Compliance"

Description

This half-day conference brings together global and interstate speakers who will share their expertise covering issues and solutions to information & records management and corporate risk. Corporate risk is faced by organisations embracing new and converged technologies, therefore this event will prove to be invaluable for business and government agencies seeking global direction. The [conference program](#) will be opened by the Hon Francis Logan MLA, Minister for Energy, Resources, Industry and Enterprise.

The conference program will close with a panel discussion for delegates to examine the challenges facing their organisation. The expert panel will comprise of knowledge, content and information management specialists who will:

- share research results;
- access various technologies; and

- explain how to deal with the evolving challenges in information management.

Requirements for Eligibility

A CEO with governance concerns, a CIO with technology expectations or a Records or Information Managers can attend.

Dates

The conference is on 1st May 2008. Future schedule is not yet confirmed.

Target Group

CEOs, CIOs and Records/Information Managers

Contact Details

Jo Hutchinson

Phone: 0438965443

Email: Jo.Hutchinson@objective.com

Internet Address

http://www.aiia.com.au/event_details.aspx?ID=884a8454-80ff-dc11-b0b8-001b78cbf152

Bank of Initiatives for the Development of Enterprising Action and Strategies (I.D.E.A.S.)

The Bank of Initiatives for the Development of Enterprising Action and Strategies helps local businesses survive and grow within their local communities as well as helps build stronger local economies and communities.

Grant/Initiative: Business Expansion and Retention (B.E.A.R) Program

Description

The *B.E.A.R. Program* is a major community dialogue with owners and operators of local businesses about what helps and hinders their business activities and what ideas they have in order to improve the local business environment. This community-sponsored program involves the formation of a local taskforce and use of a structured interview process by trained community volunteers to learn about the needs, concerns, perceptions and suggestions of local businesses. The ideas and issues raised provide the basis for action to address immediate business concerns and requests as well as the development and implementation of community economic development plans.

Requirements for Eligibility

Owners and operators of businesses can attend.

Dates

Applications may be made at any time of the year.

Target Group

Owners and operators of businesses

Contact Details

Peter Kenyon
Bank of I.D.E.A.S.
14 Bird Rd
Kalamunda WA 6076
Phone: (08) 62931848
Fax: (08) 62931137
Email: pk@bankofideas.com.au
Website: <http://www.bankofideas.com.au/>

Internet Address

http://www.bankofideas.com.au/about_frames.html

Department of the Premier and Cabinet (DPC)

The *Department of the Premier and Cabinet* assists the Government create sustainable growth and a vibrant, innovative society by leading policy advice and implementing key projects and activities.

Grant/Initiative: Business Traineeship Program – General Stream

Description

Once registered with the *Business Traineeship Program*, the candidate has the chance to be referred to WA State Government agencies that want to employ a *Business Trainee*. The candidate's resume will be sent to WA State Government agencies for consideration.

A successful candidate will undertake the Traineeship for 12 months, completing a Certificate II or III in Business. A trainee can earn a training wage ranging from \$236.00 to \$528.40 per week while learning a range of valuable skills. Wage will depend on a number of factors including:

- highest year of schooling completed;
- the number of years been out of school; and
- age.

Requirements for Eligibility

To be considered for a *Business Traineeship*, the candidate needs to be:

- under 25 years of age; and
- an Australian citizen or permanent resident currently living in Western Australia.

The traineeships are not for people who already have a Certificate III or above in Business. If the candidate has qualification that is not related to a Business Traineeship (from TAFE WA or University), he/she can apply but preference will be given to young people who do not have any qualification.

Dates

Applications are open in January /February and July/August of each year.

Target Group

Australian citizens or permanent residents who are under 25 years of age

Contact Details

Traineeship Coordinator

Phone: (08) 92228817

Email: youth@dpc.wa.gov.au

Internet Address

<http://www.gettingajob.dpc.wa.gov.au/BusinessTraineeships/Pages/General.aspx>

Grant/Initiative: Business Traineeship Program – People with Disabilities Stream

Description

Once registered with the *Business Traineeship Program*, the candidate has the chance to be referred to WA State Government agencies that want to employ a *Business Trainee*. The candidate's resume will be sent to WA State Government agencies for consideration.

A successful candidate will undertake the Traineeship for 12 months, completing a Certificate II or III in Business. A trainee can earn a training wage ranging from

\$236.00 to \$528.40 per week while learning a range of valuable skills. Wage will depend on a number of factors including:

- highest year of schooling completed;
- the number of years been out of school; and
- age.

The trainee will learn how to:

- use office equipment and technology;
- process accounts payable and receivable;
- work within a team environment;
- handle customer service enquiries;
- understand records and mailing systems; and
- contribute ideas and solving problems.

Requirements for Eligibility

Applicants must be Australian Citizens with disabilities under 25 years of age.

Dates

Applicants can register at any time of the year by sending a copy of resume to pwd@dpc.wa.gov.au.

Target Group

People with disabilities under 25 years of age

Contact Details

Traineeship Coordinator

Phone: (08) 92228817

Email: youth@dpc.wa.gov.au

Internet Address

<http://www.gettingajob.dpc.wa.gov.au/BusinessTraineeships/Pages/PeopleDisabilities.aspx>

Department of the Premier and Cabinet (DPC) with the Public Sector Management Division (PSMD)

The *Department of the Premier and Cabinet* assists the Government create sustainable growth and a vibrant, innovative society by leading policy advice and implementing key projects and activities.

Grant/Initiative: Business Traineeship Program – Aboriginal and Torres Strait Islander Stream

Description

Once registered with the *Business Traineeship Program*, the candidate has the chance to be referred to WA State Government agencies that want to employ a *Business Trainee*. The candidate's resume will be sent to WA State Government agencies for consideration.

A successful candidate will undertake the Traineeship for 12 months, completing a Certificate II or III in Business. A trainee can earn a training wage ranging from \$236.00 to \$528.40 per week while learning a range of valuable skills. Wage will depend on a number of factors including:

- highest year of schooling completed;
- the number of years been out of school; and
- age.

The trainee will learn how to:

- use office equipment and technology;
- process accounts payable and receivable;
- work within a team environment;
- handle customer service enquiries;
- understand records and mailing systems; and
- contribute ideas and solving problems.

Requirements for Eligibility

Applicants must be Aboriginal and Torres Strait Islanders under 25 years of age.

Dates

Applicants can register at any time of the year by sending a copy of resume to atsi@dpc.wa.gov.au.

Target Group

Aboriginal and Torres Strait Islanders under 25 years of age

Contact Details

Traineeship Coordinator
Phone: (08) 92228817
Email: atsi@dpc.wa.gov.au

Internet Address

<http://www.gettingajob.dpc.wa.gov.au/BusinessTraineeships/Pages/AboriginalTorresStraitIslanders.aspx>

Department of the Premier and Cabinet (DPC) in Partnership with Swan Education Industry Training Association (SEITA)

The *Department of the Premier and Cabinet* assists the Government create sustainable growth and a vibrant, innovative society by leading policy advice and implementing key projects and activities.

Grant/Initiative: School -Based Traineeship Program

Description

The program offers an opportunity for students to undertake a *School-Based Traineeship* in WA State Government agencies while completing Years 11 and 12. Successful candidates can work part-time to earn a qualification (work two days and attend school for three day per week) and complete Western Australia Certificate of Education (WACE).

The program is for two years. At the end of Year 12, the candidate will receive a nationally recognised qualification.

Upon successful completion, the candidate receives one of the following qualifications:

- Certificate II in Business;
- Certificate II in Business (with an Information Technology focus); or
- Certification II in Information Technology.

A training wage of \$88.40 per week is paid for students in Year 11 while \$97.20 per week for those in Year 12.

Requirements for Eligibility

To be eligible for the program, candidates must:

- be Australian citizens or permanent residents currently living in WA;

- be WA Government School students commencing Year 11 study in the Perth metropolitan area;
- have genuine interest in completing a Certificate II in Business or IT; and
- be committed to maintain schooling as well as the SBT requirements.

Dates

Applications for the 2009/2010 program will open in June and close in August.

Target Group

WA Government School students commencing Year 11

Contact Details

Traineeship Coordinator

Phone: (08) 92228817

Email: youth@dpc.wa.gov.au

Internet Address

<http://www.gettingajob.dpc.wa.gov.au/SchoolTraineeships/Pages/Default.aspx>

Great Southern Australia Area Consultative Committee (GSACC) with the Australia Government Through the AusIndustry Small Business Field Officer Program

The *Great Southern Australia Area Consultative Committee* provides local access to Australian Government services and programmes.

Grant/Initiative: Springboard Business Development Program

Description

The *Springboard Business Development Program* has been developed specifically for growth oriented home-based and small businesses by people with more than 20 years experience coaching and growing small businesses.

With *Springboard*, participants will:

- meet other people growing small businesses in the area;
- put the time aside to reflect on own business;
- gather and try out ideas and learn from other people's experiences;
- find creative solutions to your key business development problems;
- make new business contacts and build a relationship with a professional business facilitator;

- find out about resources and support available in the area; and
- plan for the growth of the business.

Requirements for Eligibility

Small business owners who want to participate in development opportunities, are looking to grow their business, actively participate in the business as well as would like to learn from like-minded business owners can apply.

Dates

The program commences late February 2008 and concludes mid June 2008.

Target Group

Small business owners

Contact Details

John Vincent
Great Southern Area Consultative Committee
Phone: (08) 98425800
Email: sbfo@gsacc.com.au
Website: www.gsacc.com.au

Internet Address

<http://www.gsacc.com.au/headlines.htm>

Home-Based Business Network (HBBN)

The *Home-Based Business Network* serves as event Planner.

Grant/Initiative: Free 92.9FM BrandUp

Description

BrandUp is the best value for money advertising program available in Australia today. It is available to selected businesses in Perth. *Free 92.9FM* presents how to make business with potential customers and assists in achieving marketing strategy.

Requirements for Eligibility

This is a strictly limited offer for eligible businesses wishing to advertise in the future.

Dates

This program is run annually, generally in April or May.

Target Group

Selected businesses

Contact Details

Telisha Marron

Phone: (08) 93820128

Email: telisha.marron@austereo.com.au

Internet Address

http://www.homebasedbusiness.sbdc.com.au/forum/forum_posts.asp?TID=2374&PN=1

Innovation Centre (IC) WA

Innovation Centre provides infrastructure and services to support emerging innovative enterprises. It bridges the gap between the development and commercialisation of ideas into viable and sustainable enterprises and products as well as assists existing businesses to identify commercialisation opportunities.

Grant/Initiative: Inventor Plus Program

Description

The *Inventor Plus Program* offers a series of six commercialisation skills development modules designed to help inventors and entrepreneurs gain an understanding and appreciation of the processes required to attract investment and take a product or service from idea to market.

Each module is in the form of a one day workshop with follow-up exercises focused on a product or service.

Module One - Commercialisation Basics

- Overview of what makes a sustainable business and how to build one based on a technology based product
- Focus on early-stage commercialisation

Module Two - Market Intelligence

- Knowing the market and where the business fits
- Market research and analysis as the foundation to business planning

Module Three - Business Planning

- What are business plans, how does one design a business plan and why are they critical?
- Formulating market entry and expansion strategies

Module Four - Intellectual Property/Intellectual Capital

- HR Strategy and Management
- Key roles for different strategies

Module Five - Financing Fundamentals

- Understanding venture funding
- Financing strategies for start-ups

Module Six - Securing Capital

- How to attract and secure investors
- Essentials for pitching one's business

Requirements for Eligibility

Every person entering the WA Inventor of the Year Award Program is eligible to take part in the Inventor Plus Program.

Dates

This is an annual program, however future dates are yet to be determined.

Target Group

Entrants to the Inventor Plus Program

Contact Details

Innovation Centre WA
Suite 4, Enterprise Unit 3
11 Brodie Hall Drive
Bentley WA 6102
Phone: 93619045
Fax: 93553765
Email: inventor@doir.wa.gov.au

Internet Address

<http://www.doir.wa.gov.au/inventor/plus.html>

Grant/Initiative: Innovation Guide

Description

Innovation Guide is a guide to the innovation process for established and upcoming innovators in Western Australia. *Innovation* is defined by Felix Janszen in his book *The Age of Innovation* as a:

- new technology;
- new application in the form of a new product, service or process;
- new market or market segment;
- new organisational form or a new management approach; or
- combination of two or more the above.

This guide considers the following key elements:

- business planning;
- project management;
- intellectual property;
- grant applications;
- market research; and
- marketing.

Requirements for Eligibility

This is for established and upcoming innovators in Western Australia.

Dates

This is available online.

Target Group

Established and upcoming innovators in Western Australia

Contact Details

Program Enquiries:
Penny Griffin
Level 7, 1 Adelaide Terrace
East Perth, Western Australia 6004
Phone: (08) 92220573
Fax: (08) 92226150
Email: penny.griffin@doir.wa.gov.au

Marketing-Related Enquiries:

Carmel Lyttleton
Level 7, 1 Adelaide Terrace
East Perth, Western Australia 6004
Phone: (08) 92220541
Fax: (08) 92226157
Email: carmel.lyttleton@doir.wa.gov.au

Innovation Centre WA:

Michelle Nicolson
Manager
Innovation Centre WA
Suite 4, Enterprise Unit 3
11 Brodie Hall Drive
Bentley Technology Precinct
Bentley, Western Australia 6102
Phone: (08) 93619043
Fax: (08) 9355765
Email: innovationcentre@doir.wa.gov.au

Internet Address

<http://www.innovation.wa.gov.au/Our-Services/Innovation-Guide#link3>

Public Transport Authority (PTA) with the Department of the Premier and Cabinet (DPC)

The *Public Transport Authority* coordinates a Business Traineeship program to provide young people with skills and opportunity to break into the workforce.

Grant/Initiative: Business Traineeship Program

Description

The Public transport Authority (PTA) together with the Department of the Premier and Cabinet (DPC) coordinates a *Business Traineeship Program* to provide young people with skills and opportunity to break into the workforce. During the traineeship, the candidate completes a Certificate II or III through on-the-job training. On completion of traineeship, the candidate may become eligible for ongoing employment within the PTA or alternatively will be placed in the DPC pool which offers Level I positions that arise in all government agencies.

The trainee will learn how to:

- perform reception and administration duties;
- work in a team and contribute ideas;
- use a range of software and technology;
- use a range of office equipment; and
- deliver excellent customer service.

A trainee can earn between \$236.00 to \$528.40 per week, depending on age and number of years out of school. The program consists of work rotations in various divisions of the PTA, giving trainees organisation-wide experience.

Requirements for Eligibility

To be considered for a *Business Traineeship*, the candidate needs to be:

- under 25 years of age; and
- an Australian citizen or permanent resident currently living in Western Australia.

The traineeships are not for people who already have a Certificate III or above in Business. If the candidate has qualification that is not related to a Business Traineeship (from TAFE WA or University), he/she can apply but preference will be given to young people who do not have any qualification.

Dates

When available, traineeships are advertised under the Advertised Vacancy Section of the PTA website at <http://jobs.pta.wa.gov.au>.

Target Group

Australian citizens or permanent residents who are under 25 years of age

Contact Details

Kassie Phillips

Traineeship Coordinator

Phone: (08) 93263985

Fax: (08) 93262560

Email: kphillips@pta.wa.gov.au or odenquiries@pta.wa.gov.au

Internet Address

<http://www.pta.wa.gov.au/scripts/viewarticle.asp?NID=2517>

Small Business Development Corporation (SBDC)

The *Small Business Development Corporation* serves as broker, facilitator, advocate and catalyst for change.

Grant/Initiative: Online Advisor

Description

The *Online Advisor* is a free, confidential service available to Western Australian small businesses. It provides assistance and guidance on how to improve small businesses.

Requirements for Eligibility

Participants must engage in a small business in Western Australia.

Dates

Ongoing

Target Group

Small businesses

Contact Details

Telephone: (08) 92200222
Country Callers: 1800199125

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.2>

Grant/Initiative: Innovation to Market (ITM)

Description

The *Innovation to Market (ITM)* program is free of charge and has been designed to assist in the planning of tasks and activities required to commercialise an innovation. The *ITM* program also addresses the challenges that may need to be overcome throughout the commercialisation process. To increase the chance of success, the *ITM* program advocates a structured approach to commercialising an innovation.

Some of the areas addressed through ITM include:

- identifying the need in the market;
- setting goals, assessing risks and developing a plan for achieving your goals;
- costing the development and commercialisation process;
- protecting the intellectual property developed and maintaining a competitive advantage; and
- having a commercialisation strategy.

Requirements for Eligibility

To be eligible, the applicant must be either a Western Australian small business or individual in the process of commercialising an innovation. The program is only available to applicants where the innovation is in the pre-commercialisation stage.

Any small business and individual can only be funded to complete the *ITM* program once and must have an ABN. For purposes of the *ITM* program, a small business is defined under the *Small Business Development Corporation Act 1983* as a business which is wholly owned and operated by an individual person or by individual persons in partnership or by a proprietary company within the meaning of the Corporations Law, which:

- has a relatively small share of the market in which it competes;
- is managed personally by the owners or directors; and
- is not a subsidiary of, or does not form part of, a larger business or enterprise.

The business should also:

- employ less than 20 people (or 100 if it is in manufacturing) and employment levels are determined by the number of Full Time Equivalent employees including sub-contractors, where applicable;
- have no current government ownership or funding; and
- be Western Australian based with the owners/operators living permanently in Western Australia.

If the business is a member of a group, then its eligibility will be assessed on an aggregated basis as if it were one business. Only one business from that group can participate in the *ITM* program if the group is eligible.

A company becomes eligible to re-access *ITM* on a change of ownership. Change of ownership means that more than 50% of the company's shares have changed hands. A change in company name only does not qualify for re-accessing the program.

A business trading as a sole trader becomes eligible to re-access the program provided there has been a change of ownership and assistance is for a different innovation. In the case of a business trading as a partnership, 50% or more of the partners would need to change in order to re-access the program. A change in business name does not qualify for re-accessing services.

A trading trust structure meeting the guidelines is eligible and franchisors and franchisees are treated as separate businesses.

The following businesses and individuals are ineligible to participate in the *ITM* program:

- businesses which are partly or wholly owned by a public company;
- businesses which are either government funded or owned;
- companies which are under official administration, have petitioned to be wound up, or are in receipt of a winding up order;
- individuals who have commenced bankruptcy proceedings or who are undischarged bankrupts; and
- applicants who have already commercialised their innovation.

Dates

This program is ongoing.

Target Group

Small businesses and individuals in the process of commercialising an innovation

Contact Details

Small Business Development Corporation

553 Hay Street

Perth WA 6000

Phone: (08) 9220 0222

Country callers: 1800199125

Fax: (08) 92211132

Email: info@sfdc.com.au

Website: www.sfdc.com.au

Internet Address

<http://www.sfdc.com.au/drilldown/drilldown.asp?refid=4.21>

Grant/Initiative: Franchising and Business Opportunities Expo

Description

The *Franchising and Business Opportunities Expo* provides world information and showcases Australian and international franchising and business ideas.

Participants can learn:

- latest franchise systems and other business opportunities;
- which businesses suit lifestyle and budgets (from under \$50,000 to over \$500,000);

- how to minimise the risk of going into business by researching and learning from experienced franchise operators (with face to face contact);
- whether a particular business is for them (Franchising and Business Opportunities Perth 2008 is the perfect place to research, source information and talk to people who have 'been there and done that'); and
- take a short cut to experience and find out more about franchising through free seminars from experts

Requirements for Eligibility

Participants offering franchises, licenses, business opportunities, advice or support services in any of the areas below can attend the Expo:

- mobile and home based services;
- cafes/fast food;
- business and financial services;
- restaurants;
- retail;
- internet and telecommunications;
- printing;
- packaging and delivery services;
- health and beauty;
- leisure and travel;
- landscaping;
- domestic and commercial services;
- consultants, associations and government departments; and
- vending.

Dates

This program is run annually. Please see the website for information regarding future dates.

Target Group

Individuals engaged in franchising and licensing

Contact Details

Rachael Fortune
Diversified Exhibitions Australia
424 St Kilda Road
Melbourne VIC 3004
Tel: (03) 92614500
Fax: (03) 92614545
Email: franchising@divexhibitions.com.au

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=6.2.1>

Grant/Initiative: Small Business Mentor Service

Description

The *Small Business Mentor Service* is provided by business mentors who are leaders in their own business or industry and who have a strong affinity with small businesses. They may be retired or semi-retired or still active in business and have the desire and available time to 'give back something' to the small business community.

The role of a voluntary business mentor in the *Small Business Mentor Service* is that of 'wise council' and 'sounding board'. Business mentors speak from their knowledge, understanding and experience in business. They do not drive or direct the business or make decisions for their mentee, but guide them in the management of their business.

Requirements for Eligibility

Participants must engage in a small business in Western Australia.

Dates

This program is ongoing.

Target Group

Small businesses

Contact Details

Phone: 1800093340 or (08) 92200222

Email: mentors@sbdc.com.au

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.3>

Small Business Development Corporation with Textile Clothing Footwear Resource Centre of Western Australia (TAFWA), Belmont BEC

The *Small Business Corporation* provides guidance and information to existing and/or intending small business owners and assist small business through innovative programs.

Grant/Initiative: 2008 Designedge Innovation Festival Cash Flow Management Workshop

Description

The workshop allows participants to understand the cash 'in' and 'out' of their business and assist in developing business growth.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

13 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Pricing and Costing Workshop

Description

The workshop allows participants to price their products correctly.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

13 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Making Sales through Your WEB SITE

Description

The activity provides participants tips on online web marketing, search optimising, pay per view, navigation, web site improvement, and making more sales. It is presented by e-commerce consultant, David Barton from OneIT.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

13 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Linking with Retailers & Agents

Description

The activity provides retailers and agents valuable tips and insight into key points.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

14 May 2008. Future schedule is not yet confirmed.

Target Group

Retailers and agents

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Fashion Industry Market Research

Description

The activity provides insights on International Fashion Industry: knowledge on what an overseas buyer looks for in quality, design and pricing as well as understanding of labels viability and how to go about selling in a global marketplace.

It is presented by International Fashion Agent Margaret Farrell, Suki Moo.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

14 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses engaged in fashion industry

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street, Perth WA 6000
Phone: (08) 92200226 Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Starting a Business Workshop

Description

The workshop provides participants with 10 basic steps in running a business. It also provides information on conducting SWOT, developing goals, market research, rules, regulations, IP, licences, insurances, financial budgets, marketing, and business planning.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

20 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Growing Your Business Workshop

Description

The workshop assists participants to develop a checklist for growing their fashion business.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

20 May 2008. Future schedule is not yet confirmed.

Target Group

Businesses in the fashion industry

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Promotions & Marketing Workshop for the Fashion Industry

Description

The workshop provides insights on understanding what is needed to develop marketing and promotions plans, media releases, designer profiles, brochures, logos, range images, look books and presentation skills.

This is presented by Sascha Stone from Professional Marketing Services.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

21 May 2008. Future schedule is not yet confirmed.

Target Group

Businesses in the fashion industry

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Multicultural Women's Sewing Project

Description

This allows women to discover opportunities to start their home-based sewing business or develop new business opportunities in the fashion industry.

Venue: Australian Islamic College, 139 President St, Kewdale WA

Requirements for Eligibility

Not specified

Dates

24 May 2008. Future schedule is not yet confirmed.

Target Group

Women

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival WA Racing Industry – Business Management Workshop

Description

The workshop assists participants to undertake business checklist and develop an action plan for business development and growth.

Venue – Small Business Centre Belmont WA

Requirements for Eligibility

Not specified

Dates

26 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street

Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival How to Start Importing/Exporting Workshop

Description

The workshop covers the following topics:

- reasons to import;
- readiness to import;
- market research;
- forwarding arrangements;
- buying overseas;
- legalities; and
- quarantine.

It also provides information on import/export concerns.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

27 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street, Perth, WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Starting a Fashion Label Workshop

Description

The workshop provides 10 steps to start fashion label taking through the steps of SWOT, sourcing, costing, marketing, and fashion cycles.

Venue – Small Business Centre Belmont, WA

Requirements for Eligibility

Not specified

Dates

27 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival Inventors & Investors Introduction Seminar

Description

The seminar assists attendees to find the missing links on taking inventions through to attract an investor.

Joe Lovine from Inventors Assistance Australia facilitates the activity.

Venue – Small Business Centre Belmont WA

Requirements for Eligibility

Not specified

Dates

29 May 2008. Future schedule is not yet confirmed.

Target Group

Inventors

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Grant/Initiative: 2008 Designedge Innovation Festival WA Racing Industry Forum – Innovation & Technology

Description

This forum introduces new equipment and technology that can save time in the business.

Venue – Country Comfort InterCity Hotel and Apartments, 249-263 Great Eastern Highway Belmont WA

Requirements for Eligibility

Not specified

Dates

19 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
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553 Hay Street
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**Welshpool Business Enterprise Centre, Inc. with Small Business
Development Corporation**

The *Welshpool Business Enterprise Centre, Inc.* assists small retailers build their share of the retail dollar and contribute to their ongoing business success.

Grant/Initiative: Business Today – Retail Development Program

Description

Retailing Today has been developed by the Small Business Development Corporation (SBDC) for WA small business retailers. The program helps participants to:

- sharpen retail skills;
- gain and maintain a competitive edge;
- turn merchandising principles into profits; and
- develop strategies to get cash registers ringing.

Requirements for Eligibility

Participants must be small business retailers.

Dates

This program is ongoing.

Target Group

Small business retailers

Contact Details

Local Small Business Centre
Phone: 1800093340

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.13>

Young Achievement Australia (YAA), Western Australia

Young Achievement Australia builds partnerships with business, government, education and the community to provide all Australians, particularly young Australians opportunity to access vital business education programs.

Grant/Initiative: Business Skills Program™

Description

The *Business Skills Program™* is a structured educational program that promotes innovation, entrepreneurial spirit and use of IT and reinforces career education and

builds employability skills. The program is aimed at Senior high school, Post compulsory and Tertiary Students and is free of charge to participants.

The program provides an authentic learning environment for a team of 15-25 young people to build their skills, knowledge and experience by putting their ideas into action to establish, plan and operate a self-directed business. Participants are guided by comprehensive program manuals and experienced business and industry mentors.

The *Business Skills Program*[™] generally runs for two hours a week for 24 weeks. Participants work as a team to:

- establish, plan and operate a self-directed business;
- sell shares to raise capital;
- identify skills, experience and resources;
- explore and plan ethical business practices;
- identify, research and evaluate business opportunities that are unique, entrepreneurial, innovative and/or community focused;
- integrate ICT into all facets of business operation;
- conduct breakeven analysis and determine financial feasibility;
- develop a product or service;
- plan quality production processes and source raw materials and suppliers;
- embed sustainability principles and practices into all business operations;
- create a marketing plan;
- develop a budget;
- write a business plan;
- actively market and sell the product or service;
- monitor results and if necessary review and improve;
- produce financial statements;
- provide a return to shareholders and make a donation to a Registered Charity; and
- produce an annual report.

At the end of 24 weeks, students conduct an orderly closedown of the business.

Requirements for Eligibility

Young people over the age of 15 are eligible.

Dates

Programs start in March/April and finish in October each year. Application forms and guidelines are available online.

Target Group

Young people over the age of 15

Contact Details

Joey King
YAA WA State Manager
Phone: 92260120

Internet Address

<http://www.yaa.org.au/page/programs/business-skills-program/>

Grant/Initiative: Business Skills Program™ for Aboriginal and Torres Strait Islander People

Description

The *Business Skills Program™ for Aboriginal & Torres Strait Islander* program aims to build the business skills and capacities of Aboriginal and Torres Strait Islander people and their communities. It is facilitated by experienced Aboriginal or Torres Strait Islander mentors or other mentors who have demonstrated experience working effectively with Aboriginal and Torres Strait people and their communities.

The program runs for 2-3 hours per week for 24 weeks. During the program, participants establish, plan and operate a self-directed new business and work through the process of:

- choosing a business name;
- identifying skills and experiences and how to use them to operate the business;
- identifying an idea for a business based on interests, skills or community needs;
- selling shares to raise funds;
- allocating roles and responsibilities for work;
- writing and implementing a business plan;
- developing and managing a budget; and
- learning how to market, promote and sell the product or service.

At the end of the program, participants evaluate the business and consider future business, employment or training opportunities. If the business idea is viable, participants have access to Indigenous Business Australia's support to assist them take the next step in turning it into an ongoing business.

Young Achievement Australia provides career and training direction for participants who wish to use their experience to gain employment or further training.

Requirements for Eligibility

Participants must be Aboriginals and Torres Strait Islanders. Preference will be given to women and girls, young people, those who are unemployed and students in year 9-12.

Aboriginal and Torres Strait Islander community groups are invited to submit an Expression of Interest Form.

Dates

This program runs from March /April to October each year.

Target Group

Aboriginal and Torres Strait Islander people and community groups

Contact Details

Sara Hamilton
YAA Indigenous Program Manager
Phone: (02) 92998879
Email: sara.hamilton@yaa.org.au

Internet Address

<http://www.yaa.org.au/page/programs/business-skills-program--for-aboriginal---torres-strait-islander-people/>

Grant/Initiative: Business Enterprise™ for Secondary Schools

Description

The *Business Enterprise™ for Secondary Schools* program is designed to meet the needs of middle school students and introduces them to the world of business and develops work and life skills across all curriculum areas and/or in business-related subjects.

The program is experiential. Under the supervision of teachers, students conduct market research activities, develop and sell a product or service and develop action plans. Participants are also introduced to personal finance, financial literacy and budgeting and cash flows.

A *Business Enterprise* is incorporated into existing courses or school based-programs for students across a variety of years. The program runs for a minimum of 30 hours.

The program provides the following benefits:

- cross curriculum program;
- develops/promotes innovation within the school and wider community;
- encourages ownership and responsibility of students in a variety of ways;
- encourages leadership; and
- develops teamwork, communication, decision making skills and individual accountability.

Requirements for Eligibility

Participants must be secondary students.

Dates

This program is ongoing.

Target Group

Secondary students

Contact Details

Joey King
YAA WA State Manager
Phone: 92260120

Internet Address

<http://www.yaa.org.au/page/programs/business-enterprise--for-secondary-schools/>

C. Other Programs

Department for Communities – Office for Youth

The *Department for Communities – Office for Youth* aims to connect all young West Australians with government and community. It shapes government policy and programs with insights and experiences from young West Australians.

Grant/Initiative: U35 Business Directory

Description

The *U35 Business Directory* is a free directory aimed at providing exposure for young Western Australian business owners and operators, rewarding them for their integrity and innovation and giving them a boost which will assist them in achieving their business goals.

Requirements for Eligibility

Business owners 35 years and under can avail of the service.

Dates

This program is ongoing.

Target Group

Business owners 35 years and under

Contact Details

Level7
Dumas House
2 Havelock St,
West Perth WA 6005
Phone: (08) 62178400
Free Call: 1800281116
Fax: (08) 94813074
Email: youngpeople@communities.wa.gov.au

Internet Address

<http://www.childrenandyouth.wa.gov.au/u35>

Home-Based Business Network (HBBN)

The *Home-Based Business Network* serves as event planner.

Grant/Initiative: Perth Small Business Meet Up

Description

The *Meet Up* gives owners and operators of small businesses in Perth the chance to network with similar members of the business community, regardless of industry. This is a social event that allows participants to meet people to do business with.

Requirements for Eligibility

Participants must be business owners and operators.

Dates

This is a monthly event, held on the fourth Wednesday of each month. Please refer to the website for details of future meetings.

Target Group

Business owners and operators

Contact Details

Alastair Irvine

Warpspace IT

Phone: 1300881744

Website: www.smallbiz.meetup.com/33

Internet Address

http://www.homebasedbusiness.sbdc.com.au/forum/forum_posts.asp?TID=2364&PN=1

Small Business Development Corporation (SBDC)

The *Small Business Development Corporation* serves as broker, facilitator, advocate and catalyst for change.

Grant/Initiative: Small Business Centres

Description

The *Small Business Centres* offer free assistance and support to new and existing businesses through the following services:

- free practical business assistance;
- referral to specialist advisers (e.g. accountants, lawyers);
- assistance with approvals and regulations;
- business workshops;
- business information; and
- problem solving.

Requirements for Eligibility

Participants must have the willingness to start a business or improve an existing business.

Dates

This project is ongoing.

Target Group

Individuals who are willing to start a business or improve an existing business

Contact Details

Business Facilitation Services
Phone: 1800093340

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=5>

Grant/Initiative: Business Incubators

Description

Business Incubators provide tenants with easy access to assistance and support services in-house as well as those provided by the Small Business Development Corporation (SBDC).

Some of the benefits offered by most incubators are:

- competitive rentals;
- business management support;
- no bond requirement;
- easy in - easy out arrangements;
- 7 day x 24 hour access for tenants;
- shared administration facilities;
- meeting/training rooms;
- business networking; and
- security.

There are 13 business incubators in Western Australia with office units available from as low as \$117 per month. Some business incubators have light industrial units at \$295 per month.

Requirements for Eligibility

Small businesses can use the business incubators.

Dates

This project is ongoing.

Target Group

Small businesses

Contact Details

Locations of Business Incubators:

222 Chesterpass Road, Albany;
60 Coolamon Blvd, Coolamon;
Old Fremantle Prison, 1 The Terrace, Fremantle;
2316 Albany Highway, Gosnells
15 Barron Parade, Joondalup;
171 Piccadilly Street, Kalgoorlie;
11 Stidworthy Court, Kwinana;
Stafford Court 8-12 Stafford Street, Midland;
18 Stirling Street, Perth;
33 Compton Road, Rockingham;
45 Delawney Street, Balcatta;
94 Tambellup Road West, Tambellup; and
33-37 Murray Road South, Welshpool

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.7>

Grant/Initiative: Business Buddy

Description

The *Business Buddy* is a pocket-sized directory that provides details by key topic areas. It provides easy access to information for small business operators. It is available free of charge from the Small Business Development Corporation and local Small Business Centres.

Requirements for Eligibility

Small business operators can avail of the *Business Buddy*.

Dates

This project is ongoing.

Target Group

Small business operators

Contact Details

553 Hay Street (Corner Pier St)
Perth WA 6000
Phone: 92200222
Email: info@sfdc.com.au

Internet Address

http://www.youngbusinessnetwork.sfdc.com.au/07_01_usefulcontacts.asp

Grant/Initiative: Small Business Advocacy Service

Description

The *Small Business Advocacy Service* at the Small Business Development Corporation provides free, confidential guidance and support to Western Australian small business operators in their dealings with government at all levels (local, state and federal).

Small businesses are assisted by investigating issues, providing useful contacts and links to other services and facilitating solutions in areas such as business licensing, trading with government, negotiating planning issues at all levels, and regulation reduction.

Assistance is also provided to business and industry associations by identifying and addressing issues which may concern larger numbers of people (for example government regulations which adversely impact on industries or large groups of individuals).

Requirements for Eligibility

Not specified

Dates

This service is ongoing.

Target Group

Small businesses

Contact Details

By appointment at:
553 Hay Street, Perth
Phone: 131 BIZ (131249) 1300781222 Fax: (08) 93253981
Email: advocacy@sfdc.com.au

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.11>

Grant/Initiative: Ready Response Network

Description

The *Ready Response Network* provides a great opportunity to voice opinion on small business issues. It is confidential. It involves a short set of questions and is conducted regularly by email.

Responses from clients help the network to:

- shape future policy direction and program development;
- raise small business issues in the media; and
- promote the interests of small business to Government.

Requirements for Eligibility

Small businesses can join.

Dates

This network is ongoing.

Target Group

Small businesses

Contact Details

Brooke Ambler
Policy and Business Liaison
Small Business Development Corporation
Phone: (08) 92200285
Email: readyresponse@sbdc.com.au

Internet Address

<http://www.sbdc.com.au/drilldown/drilldown.asp?refid=4.19>

Small Business Development Corporation with textile Clothing Footwear Resource Centre of Western Australia (TAFWA), Belmont BEC

The *Small Business Development Corporation* provides guidance and information to existing and/or intending small business owners and through innovative programs to assist small business.

Grant/Initiative: 2008 Designedge Innovation Festival - Belmont Business Sundowner

Description

This activity provides opportunity to meet and network with local Belmont business owners, management and staff and develop new business opportunities and business contacts.

Venue – 150 East Bar & Restaurant, 150 Great Eastern Highway, Ascot, WA

Requirements for Eligibility

Not specified

Dates

28 May 2008. Future schedule is not yet confirmed.

Target Group

Small businesses

Contact Details

Marry Prosser
Home Based Business Coordinator
Small Business Services
Small Business Development Corporation
553 Hay Street
Perth WA 6000
Phone: (08) 92200226
Website: www.sbdc.com.au

Internet Address

<http://www.homebasedbusiness.sbdc.com.au/downloads/Designedge%202008.pdf>

Sustainable Energy Development Office (WA) with Small Business Development Corporation (SBDC)

The *Sustainable Energy Development Office* delivers the Government of Western Australia's sustainable energy policy.

Grant/Initiative: Renewable Remote Power Generation Program (RRPGP)

Description

This program is jointly funded by the Commonwealth and WA Governments. It provides rebates for business enterprises in off-grid areas of WA to install renewable energy power systems to replace diesel generation.

The program has the following objectives:

- help provide an effective electricity supply to remote users;
- assist the development of the Australian renewable energy industry;
- help meet the energy infrastructure needs of Indigenous communities; and
- lead to long-term greenhouse gas reductions.

Rebates are provided for renewable energy systems used in 'off-grid' areas, renewable energy systems used in 'fringe of grid' areas and energy efficiency projects in off-grid areas.

Requirements for Eligibility

To be eligible for rebates, applicants must be business enterprises in off-grid areas.

Dates

This program is ongoing.

Target Group

Business enterprises in off-grid areas

Contact Details

Sustainable Energy Development Office
Level 9, 197 St Georges Terrace
Phone: (08) 94205694
Fax: (08) 94205699
Email: sedo@energy.wa.gov.au

Internet Address

<http://www1.sedo.energy.wa.gov.au/pages/rrpgp.asp>

Grant/Initiative: Renewable Remote Power Generation Program (RRPGP) – Residential and Medium-Scale (RM) Sub-Program

Description

The *Residential and Medium-Scale (RM) Sub-Program* provides rebates for households, communities, not-for-profit, business, government and other organisations in areas of Australia not close to a main grid to support the installation of renewable generation systems (where existing RRPGP sub-programs are not available). Rebates of up to 50% of the capital cost of renewable generation and essential enabling equipment are available to applicants that fully comply with the eligibility requirements and procedures outlined in the RM sub-program guidelines.

Requirements for Eligibility

Households, communities, not-for-profit, business, government and other organisations in areas of Australia not close to a main grid can apply.

Dates

This program is expected to conclude in 2011 or earlier if funds are fully committed.

Target Group

Households, communities, not-for-profit organisations, businesses, government and other organisations

Contact Details

Sustainable Energy Development Office

Website: www1.sedo.energy.wa.gov.au

Internet Address

<http://www.environment.gov.au/settlements/renewable/rrpgp/index.html#address>
[es](#)

DKCRC Partners



AIATSIS
AUSTRALIAN INSTITUTE OF ABORIGINAL STUDIES



Australian Government
Department of Families,
Community Services
and Indigenous Affairs



ANU
THE AUSTRALIAN NATIONAL UNIVERSITY



Centre for Remote Health
Joint Centre of Flinders University and Charles Darwin University



CHARLES DARWIN UNIVERSITY



UNIVERSITY OF QUEENSLAND



CSIRO



Curtin
University of Technology



desert peoples centre



Government of South Australia
Department of Water, Land and
Biodiversity Conservation



Government of
Western
Australia



Griffith
UNIVERSITY



UNIVERSITY OF WESTERN AUSTRALIA



JCU
JAMES COOK UNIVERSITY



MURDOCH
UNIVERSITY
PERTH, WESTERN AUSTRALIA



Northern
Territory
Government



NEWMONT
The Gold Company



NSW DEPARTMENT OF
PRIMARY INDUSTRIES



Southern Cross
UNIVERSITY



TANGENTYERE COUNCIL



THE UNIVERSITY
OF ADELAIDE
AUSTRALIA



UNIVERSITY OF
SOUTH AUSTRALIA



THE UNIVERSITY
OF QUEENSLAND
AUSTRALIA



THE UNIVERSITY OF
WESTERN AUSTRALIA



University of
Wollongong



Woolajar Indigenous Partnership
"Let's go and work with Woolajar"